



August 17, 2023

New Hampshire Department of Energy
21 South Fruit Street, Suite 10
Concord, NH 03301

Risk Services Group Inc dba RSG Energy – Withdrawal of Registration to provide in NH Electric Load Aggregation Service & Natural Gas Aggregation Service

Additionally – New Mailing Address / Address Change

In September 2022 Risk Services Group, Inc. dba RSG Energy (“RSG”) sold its electricity and natural gas procurement consulting business. The company that acquitted this portion of RSG’s business is also licensed by the NH Department of Energy. As a result of the sale of RSG’s electricity and natural gas procurement business, RSG wishes to withdraw its registration to provide NH Electric Load Aggregation Service and NH Natural Gas Aggregation Service. As the sale completed in September 2022 only impacted RSG’s existing electricity and natural gas procurement consulting business, RSG continues to operate as an active business offering various energy consulting and advisory services.

Per PUC Chapters 2000 & 3000 – Provide a Copy of Notice Sent to Customers – The attached press release, which was issued by the company that acquired RSG Energy’s customers, was provided to many of RSG’s Customers. As the business of RSG Energy was exclusively focused on commercial and industrial business customers, or business to business, the notification process regarding the sale generally involved individual calls and meetings with clients to review and discuss the transition. As a result, there was no standard communication provided to customers, and some communications would have been individually emailed and verbal conversations would have occurred – that said, the message would have been similar to the background contained in the enclosed press release.

I trust this notification will be sufficient for the Department of Energy to consent to the Withdrawal of RSG’s Electric & Natural Gas Aggregation Registrations. Should you require any additional information please do not hesitate to contact me at 508-431-5063.

Address Change – Effective Immediately RSG’s new mailing address is PO Box 98, Shrewsbury, MA 01545.

Thank you for your prompt attention to this matter.

Very truly yours,

A handwritten signature in blue ink that reads "William G. O'Brien". The signature is written in a cursive, flowing style.

William G. O'Brien
President and Treasurer

September 8th, 2022

Competitive Energy Services (CES) and Risk Services Group (RSG) are pleased to jointly announce that effective September 8, 2022, CES has acquired RSG's electricity and natural gas procurement consulting business. RSG's clients will continue to receive the same high level of service and expertise that they have become accustomed to – as well as expanded access to information and services thanks to CES' larger size and range of consulting services. CES will work closely with RSG founder Bill O'Brien throughout the remainder of 2022 to ensure a smooth transition for RSG's clients. RSG Agents, Scott Favreau, Aaron Porchelli and Aldo Tiboni have all transitioned to CES and remain dedicated to serving their many clients.

What does this mean for you?

There will be no impact to your existing electricity or natural gas contracts. CES is now responsible for assisting you with any management of these contracts (billing issues, account changes) during the term of the agreements. CES will work with each of you on renewal options at the appropriate time. Similar to RSG, CES is dedicated to helping our clients navigate energy market volatility and with providing the most competitive energy supply options available in the marketplace. CES works with all the same electricity and natural gas suppliers, and in all of the same state and utility jurisdictions, as RSG did. If you currently work with Scott Favreau, Aaron Porchelli or Aldo Tiboni, you will continue to do so going forward. Clients that worked directly with Bill O'Brien will be transitioning to a member of the CES Energy Services Advisory team over the balance of 2022.

Why Did CES Purchase RSG's Contracts?

RSG, based in Shrewsbury Massachusetts has been providing energy commodity brokerage and consulting services to commercial, industrial, and institutional clients throughout the Northeast since 2003. When RSG founder and President, Bill O'Brien started thinking about the future and how to best serve RSG's valued clients over the long-term, it became clear that to be in the strongest position for his clients it would be best for RSG to become part of a larger organization. Ideally an organization that was philosophically aligned with RSG and one that offered an expanded range of services and a large talented and experienced team of energy services professionals, his priority was to find a great home for his many clients and his team.

According to Bill O'Brien: "CES was the company that immediately came to mind as the best long-term home for RSG's clients and my team. I asked several contacts I respect in the energy industry for advice, and they recommended CES as well. I have watched CES for more than a decade; we are both active in the same energy markets and provide the same commodity procurement and energy advisory services. CES shares our core principles: putting the interest of clients first, providing independent and neutral advice, and leveraging deep market expertise and experience to benefit clients both large and small. Many RSG clients have trusted us with their energy procurement for a decade or more. I was only interested in pursuing a change for our business now if I was certain that my clients and my team would receive the same level of care and expertise that I always endeavored to provide."

CES' President & COO Andrew Price agrees: "When Bill first called, I was intrigued, primarily due to RSG's excellent reputation. Our identity at CES is inextricably tied to three pillars: our independence, our market expertise, and our focus on being a long-term trusted partner to our clients. Bill and RSG have been in business almost as long as CES, and they have the same trusted relationships with their clients that we have worked so hard to establish with ours. We are thrilled to carry on RSG's legacy long into the future. With our larger size we are also excited to be able to offer RSG's clients additional services including sustainability, budgeting, on-and off-site renewable generation options, and other discrete consulting services."

About CES

Founded in 2000 by career energy professionals, Competitive Energy Services, LLC (CES) has been on the forefront of energy procurement since the advent of deregulation. Today, CES offers a broad variety of strategic energy management services from its offices in Portland, Maine and Topsfield, Massachusetts. Serving a diverse portfolio of clients from Atlantic Canada to California with energy and utility expenditures well in excess of \$2.0 billion, CES advises clients from every sector on the full range of energy market issues. This diversity of experience enables us to spot trends and cross-pollinate ideas more quickly than a traditional "brokerage" company. We offer the creativity and nimbleness of a boutique firm and the experience of thousands of energy market transactions. As a privately held firm with no affiliate relationships, CES is always 100% commodity, supplier, and technology neutral and always puts the interest of our clients first and foremost in the process.

You can learn more about CES at our website: www.competitive-energy.com and access a large variety of energy market resources including our weekly energy Market Summary, our monthly energy Newsletter, recorded webinars and much more.

On behalf of the entire CES team, we look forward to working with you in the days and years ahead.

Regards,



Andrew Price, *President & COO*
competitive-energy.com