

QUESTIONS AND ANSWERS SET 1

RFP #2021-023

NEW HAMPSHIRE DEPARTMENT OF ENERGY

REQUEST FOR PROPOSALS

Grants for Renewable Energy Generation Projects in the Nonresidential Sector

	Questions	Answers
1.	<p>Referencing RFP page 5 “Proposals shall include the following information, and respond to all areas listed below, in the order listed, concluding with a separate section on cost estimates for the base scope of work, and a separate description of and cost estimate for the items in Section I above.”</p> <p>Q: What are the items from Section I above that require description and cost estimate? Section I (on P.3) is the overview?</p>	<p>Proposers should confirm they meet the eligibility requirements set forth in Section I. It is not necessary to provide any additional cost estimate information than is specified in Section II.</p>
2.	<p>Referencing RFP page 7 Item E. 4. “The projected annual and lifetime energy cost savings attributable to the project.”</p> <p>How is this calculated?</p>	<p>Annual and lifetime energy cost savings is a project-dependent figure, and, if energy cost savings are expected to occur, may be calculated differently depending on the specific project. Please be specific and clear about the methodology used if energy cost savings are projected related to the proposal.</p>
3.	<p>Referencing RFP page 9 Item G.1. “Type and annual usage of fossil fuels or other energy sources displaced and reduced (usage presented in gallons of oil, gasoline, kerosene or propane; cubic feet of natural gas; kWh of electricity).”</p> <p>Q: Is this estimating what the hydro generated energy would offset? How do we determine what source is being displaced?</p>	<p>If the project will be displacing or reducing the use of a fossil fuel, please provide details on the impact of that displacement and/or reduction as set forth in Subsection G. If there is no displacement or reduction of fossil fuel use specifically related to the project, then please indicate so. If there is no replacement or displacement of fossil fuel usage other than the production of additional electricity using a renewable energy source, then use the lbs. CO₂/kWh units and CO₂ emissions rate specified in the first line of Table 1 in Subsection G. Please describe the sources and methods used for any such calculation included in the proposal.</p>

4.	<p>Referencing RFP page 10 section III Proposal Selection Process and Criteria</p> <p>Q: Will applicants be updated as to whether they proceed through each step? Is there a timeline for the steps?</p>	<p>Proposers will be notified if they are selected for funding (following Step 4) and the Department will work with awardees to negotiate contracts for approval prior to July 1, 2022.</p>
5.	<p>Referencing RFP page 14 “Project funding and financing described, and volume secured”</p> <p>Q: What is meant by “volume secured”</p> <p>The project is likely to be funded by personal loans to the LLC.</p> <p>Q: How best to document this to the satisfaction of the RFP review? Letters of intent from the LLC partners?</p>	<p>“Volume” in this context refers to the monetary amount of current funding or financing committed for the project.</p> <p>Materials submitted to demonstrate project readiness will vary by project. Proposers are asked to submit materials that will meet the requirements and assist in providing adequate information to the proposal evaluation team.</p>
6.	<p>Referencing RFP page 14 Table 5 “Detailed application with feasibility, engineering studies, timelines, schedule, major tasks identified, equipment specified, quotations provided (/4 points)”</p> <p>Q: This hydro facility [Name Redacted] was operational a few years ago, so the project is known to be feasible, but needs significant refurbishment to return to operation.</p> <p>How best to demonstrate ‘feasibility’ in this case in a way the RFP reviewers will recognize?</p> <p>I could provide prior energy production data, for instance?</p> <p>I do intend to include timelines, schedule, tasks, equipment specs and quotations.</p>	<p>Materials submitted to demonstrate facility status and project readiness will vary by project. Proposers are asked to submit materials that will meet the requirements and assist in providing adequate information to the proposal evaluation team.</p>
7.	<p>Referencing RFP page 20, Item V. “Certificate of Insurance Certificate of Insurance form attached with insurance coverage required under the grant agreement. Modifications of insurance coverage required will be specified in Exhibit A to the agreement.”</p> <p>Q: What is the insurance coverage to be required?</p>	<p>The applicable insurance requirements are set forth in Paragraph 17 of the grant contract general provisions, a copy which can be found substantially in the form posted at: https://sunspot.nh.gov/StateContracting/documents/G-1%20Grant%20Agreement.pdf.</p>