



July 1, 2020

Don Kreis, Esq.
Chair, EERS Committee
Office of the Consumer Advocate
21 South Fruit Street, Suite 18
Concord, NH 03301-2429

Dear Mr. Kreis and EERS Committee Members,

As part of ongoing discussions with stakeholders in Docket No. DE 17-136 and its related stakeholder meetings and forums, the NH Electric and Natural Gas Utilities (collectively, the “NH Utilities”) and other Parties agreed that a revised Draft of the 2021-2023 Statewide Energy Efficiency Plan (“Draft 2021-2023 Plan”) would be submitted for stakeholder review on July 1, 2020, with a final Plan to be filed with the NH Public Utilities Commission on September 1.

In this Draft, the NH Utilities have incorporated feedback from stakeholders and made both qualitative and quantitative revisions based on an evolving understanding of marketplace potential as it relates to the estimated impact of COVID-19 on customers, the Energy Efficiency programs and trade allies, and the economy as a whole. The NH Utilities expect that continued discussion with the EERS Committee, implementation experiences from 2020, and completion of additional research will all further inform the September 1, 2020 filing with the Commission.

The revised Draft reflects increased investment in energy efficiency over the 2021-2023 Plan including a greater than 30 percent increase in energy savings targets for both electric and gas compared to the prior term, continued dedication to serving income-eligible customers, significant fuel neutral MMBTu savings goals for residential and municipal customers, a stronger focus on workforce development, and a thoughtful and deliberate approach to managing the significant changes in the lighting market while increasing customer investment in high efficiency, non-lighting equipment. The Draft also includes a number of elements that are new to energy efficiency programs in the state of New Hampshire. Those new elements include: the integration of Active Demand Program into the portfolio; the first Energy Optimization pilot for the state, and; a true 3-year plan with budgets and goals that span the term.



Together, the NH Utilities continue to be committed to providing our customers with outstanding energy efficiency services and working with our customers, contractors, vendors, and other partners in order to achieve New Hampshire’s energy efficiency goals while adjusting to a significantly changed social and economic environment resulting from the COVID-19 pandemic. The NH Utilities look forward to continuing to work with the EERS Committee as we collectively navigate these unprecedented times.

Sincerely,

The NH Electric and Natural Gas Utilities

_____/s/_____
 Kate Peters
 Manager, Regulatory
 Eversource Energy

_____/s/_____
 Carol Woods
 Energy Solutions Executive
 New Hampshire Electric Cooperative, Inc.

_____/s/_____
 Cindy L. Carroll
 Vice President, Customer Energy Solutions
 Unitil Service Corp.

_____/s/_____
 Eric Stanley
 Manager, Energy Efficiency and Customer Programs
 Liberty Utilities