

ANNUAL REPORT

(FORM F-16 G)

(In compliance with Puc 509.04)



ANNUAL REPORT	SIGNED
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AUDITED	
SUMMARIZED	
CLOSED	

OF

Name: Northern Utilities, Inc.

Address: 6 Liberty Lane West, Hampton, NH 03842-1720

TO THE

PUBLIC UTILITIES COMMISSION

OF THE

STATE OF NEW HAMPSHIRE

FOR THE

YEAR ENDED DECEMBER 31, 2018

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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LIST OF CITIES AND TOWNS SERVED DIRECTLY

Line No.	LOCATION	NUMBER OF CUSTOMERS	POPULATION
1	Atkinson	269	6,722
2	Brentwood	5	4,678
3	Dover	6,252	30,524
4	Durham	772	16,009
5	East Kingston	213	2,398
6	East Rochester	20	(included in Rochester)
7	Exeter	3,042	14,582
8	Gonic	309	(included in Rochester)
9	Greenland	163	3,860
10	Hampton	6,150	15,050
11	Hampton Falls	10	2,239
12	Kensington	83	2,114
13	Madbury	13	1,791
14	Newington	256	770
15	North Hampton	193	4,511
16	Plaistow	1,112	7,602
17	Portsmouth	6,957	21,496
18	Rochester	3,098	29,875
19	Rollinsford	15	2,520
20	Salem	1,458	28,674
21	Seabrook	2,048	8,814
22	Somersworth	1,216	11,698
23	Stratham	73	7,334
24	Total	<u>33,727</u>	
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AFFILIATED INTERESTS

Include on this page, a summary listing of all affiliated interests of the respondent and its parent. Indicate the relationship to the parent and the respondent and the percentage owned by the corporate group.

1 Northern Utilities, Inc. is a wholly-owned subsidiary of Unitil Corporation as of December 1, 2008.

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OFFICERS

1. Report below the name, title and salary for each executive officer whose salary is \$50,000 or more. An "executive officer" of a respondent includes its president, secretary, treasurer, and vice president in charge of a principal business unit, division function (such as sales, administration or finance), and any other person who performs similarly policy-making functions.

3. Utilities which are required to file the same data with the Securities and Exchange Commission, may substitute a copy of item 4 of Regulation S-K (identified as this page). The substitute page(s) should be the same size as this page.

4. Report below any additional companies where the officer holds office along with their title.

2. If a change was made during the year in the incumbent of any position, show name of the previous incumbent, and date the change in incumbency was made.

Line No.	Title (a)	Name of Officer (b)	Other Companies Officer Of with Title (c)
1			
2	President	Robert G. Schoenberger ^	see page 4 A.1
3			
4	President	Thomas P. Meissner, Jr. ^	
5			
6	Sr. Vice President	Todd R. Black	
7			
8	Sr. Vice President	Mark H. Collin	
9			
10	Vice President	Justin Eisfeller	
11			
12	Vice President	Robert S. Furino	
13			
14	Vice President	Christopher Leblanc	
15			
16	Vice President	Raymond Letourneau, Jr.	
17			
18	Treasurer	David Chong ^	
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20	Controller	Laurence M. Brock	
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22	Secretary	Sandra L. Whitney	
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42	^ Mr. Schoenberger stepped down as President on April 25, 2018, and retired from the Company on May 1, 2018; Mr. Meissner was		
43	appointed President on April 25, 2018 and served as Sr. VP from Jan 1 - April 24, 2018; Mr. Chong left the Company on Nov 2, 2018.		
44			

	Schoenberger ^	Black	Meissner	Eisfeller	Furino	Leblanc	Letourneau	Collin	Chong ^	Brock	Whitney
Unitil Corporation		Sr. VP	Chairman/CEO/President	-	-	-	-	Sr. VP/CFO/Treasurer		Controller/CAO	Secretary
Unitil Energy Systems, Inc.		Sr. VP	President/Director	VP	VP	-	VP	Sr. VP/Treasurer		Controller	Secretary
Fitchburg Gas and Electric Light Company		Sr. VP	President/Director	VP	VP	VP	VP	Sr. VP		Controller	Secretary
Granite State Gas Transmission, Inc.		Sr. VP	President/Director	VP	VP	VP	VP	Sr. VP		Controller	Secretary
Unitil Service Corp.		Sr. VP/Director	Director	VP	-	VP	VP	President/Director		VP/Controller	Secretary
Unitil Power Corp.		-	Director	-	VP	-	-	President/Director		VP/Controller	Secretary
Unitil Realty Corp.		-	Director	-	-	-	-	Sr. VP/Treasurer/Director		Controller	Secretary
Unitil Resources, Inc.		-	-	-	-	-	-	-		Director/President	Secretary
Usource, Inc.		-	-	-	-	-	-	-		Director/President	Secretary
Fitchburg Energy Development Company		President/Director	-	-	-	-	-	Director/Sr. VP/Treasurer		Director/Controller	Secretary

^ Mr. Schoenberger retired from all Board positions and stepped down from all officer positions on April 25, 2018, and retired on May 1, 2018;

^ Mr. Chong left the Company on November 2, 2018.

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DIRECTORS

1. Report below the information called for concerning each director of the respondent who held office at any time during the year. Include in column (a), abbreviated titles of the directors who are officers of the respondent.

2. Designate members of the Executive Committee by an asterisk and the Chairman of the Executive Committee by a double asterisk.

Name (and Title) of Director (a)	Principal Business Address (b)	No. of Directors Meetings During Year (c)	Fees During Year (d)
Robert V. Antonucci	Unitil Corporation 6 Liberty Lane West Hampton, NH 03842	4	see Note A 0
David P. Brownell	Unitil Corporation 6 Liberty Lane West Hampton, NH 03842	4	0
Lisa Crutchfield	Unitil Corporation 6 Liberty Lane West Hampton, NH 03842	4	0
Albert H. Elfner III	Unitil Corporation 6 Liberty Lane West Hampton, NH 03842	4	0
Edward F. Godfrey	Unitil Corporation 6 Liberty Lane West Hampton, NH 03842	4	0
Michael B. Green	Unitil Corporation 6 Liberty Lane West Hampton, NH 03842	4	0
Thomas P. Meissner, Jr. (President) ^	Unitil Corporation 6 Liberty Lane West Hampton, NH 03842	3	0
Eben S. Moulton	Seacoast Capital Corporation 55 Ferncroft Road Danvers, MA 01923	4	0
M. Brian O'Shaughnessy	Revere Copper Products, Inc. One Revere Park Rome, NY 13440	4	0
Robert G. Schoenberger ^	Unitil Corporation 6 Liberty Lane West Hampton, NH 03842	2	0
David A. Whiteley	Unitil Corporation 6 Liberty Lane West Hampton, NH 03842	4	0
Sarah P. Voll ^	Unitil Corporation 6 Liberty Lane West Hampton, NH 03842	2	0

^ Mr. Schoenberger stepped down as President and retired from the Board on April 25, 2018, and retired from the Company on May 1, 2018; Mr. Meissner was elected to the Board and appointed President on April 25, 2018; Dr. Voll retired from the Board on April 25, 2018.

Note A: Starting in January, 2011, the subsidiary Board meeting fees were eliminated as separate payments, and included in one cash retainer for Unitil Corporation paid quarterly. The Unitil Corporation retainer covers all board and committee service.

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1. Give the names and addresses of the 10 security holders of the respondent who, at the date of the latest closing of the stock book or compilation of the list of stockholders of the respondent, prior to the end of the year, had the highest voting powers in the respondent, and state the number of votes which each would have had the right to cast on that date if a meeting were then in order. If any such holder held in trust, give in a footnote the known particulars of the trust (whether voting trust, etc.), duration of trust and principal holders of beneficiary interests in the trust. If the stock book was not closed or a list of stockholders was not compiled within one year prior to the end of the year, or if other class of security has become vested with voting rights, then show such 10 security holders as of the close of the year. Arrange the names of the security holders in the order of voting power, commencing with the highest. Show in column (a) the titles of officers and directors included in such list of 10 security holders.

2. If any security other than stock carries voting rights, explain in a supplemental statement the circumstances whereby such security became vested with voting rights and give other important particulars (details) concerning the voting rights of such security. State whether voting rights are actual or contingent: of contingent, describe the contingency.

3. If any class or issue of security has any special privileges in the election of directors, trustees or managers, or in the determination of corporate action by any method, explain briefly in a footnote.

4. Furnish particulars (details) concerning any options, warrants, or rights outstanding at the end of the year for others to purchase securities of the respondent or any securities or other assets owned by the respondent, including prices, expiration dates, and other material information relating to exercise of the options, warrants, or rights. Specify the amount of such securities or assets so entitled to be purchased by any officer, director, associated company, or any of the ten largest security holders. This instruction is inapplicable to convertible securities or to any securities substantially all of which are outstanding in the hands of the general public where the options, warrants, or rights were issued on a prorata basis.

1. Give the date of the latest closing of the stock book prior to the end of the year, and state the purpose of such closing:	2. State the total number of votes cast at the latest general meeting prior to the end of the year for election of the directors of the respondent and number of such votes cast by proxy Total: 100 By proxy: 0	3. Give the date and place of such Meeting: March 22, 2018 Hampton, NH
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Line No.	Name (Title) and Address of Security Holder (a)	VOTING SECURITIES			
		Number of votes as of (date):			
		Total Votes (b)	Common Stock (c)	Preferred Stock (d)	Other (e)
4	TOTAL votes of all voting securities	100	100		
5	TOTAL numbers of security holders	1	1		
6	TOTAL votes of security holders listed below	100	100		
7	Unitil Corporation				
8	6 Liberty Lane West				
9	Hampton, NH 03842				
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PAYMENTS TO INDIVIDUALS

1. List names of all individuals, partnerships, or corporations, to whom payments totaling \$50,000 or more for services rendered were made or accrued during the year, and the amount paid or accrued to each. Where payments or accruals to the individual members of a partnership or firm together total \$50,000 or more, list each individual and the amount paid or due each.

Line No.	Name	Street	City	State	Zip Code	Amount
(a)	(b)	(c)	(d)	(e)	(f)	
1	AECOM	1178 PAYSHERE CIRCLE	CHICAGO	IL	60674	217,150
2	APPLUS RTD	PO BOX 29254	NEW YORK	NY	10087-9254	272,925
3	ATLANTIC HEATING COMPANY INC	474 RIVERSIDE INDUSTRIAL PARKWAY	PORTLAND	ME	04103	185,404
4	BILL DODGE AUTO GROUP	2 SAUNDERS WAY	WESTBROOK	ME	04098	53,022
5	BURKE ADVERTISING LLC	9 CEDARWOOD	BEDFORD	NH	03110	95,973
6	CALYPSO COMMUNICATIONS	20 LADD STREET	PORTSMOUTH	NH	03801	60,000
7	CENTRAL MAINE POWER	PO BOX 847810	BOSTON	MA	02284	85,504
8	CHASCO INC	15 BANFIELD ROAD	PORTSMOUTH	NH	03801	145,538
9	CONSOLIDATED COMMUNICATIONS	PO BOX 11021	LEWISTON	ME	11021	84,348
10	CONSOLIDATED PIPE & SUPPLY CO INC	1205 HILLTOP PARKWAY	BIRMINGHAM	AL	35204	759,703
11	COASTAL ROAD REPAIR	77 BLACKSTRAP ROAD	CUMBERLAND	ME	04021	129,558
12	COLLINS PIPE	PO BOX 1053	EAST WINDSOR	CT	06088	497,147
13	DIG SAFE SYSTEM INC	331 MONTVALE AVENUE	WOBURN	MA	01801-0000	56,361
14	DRESSER INC-METERS	PO BOX 845590	DALLAS	TX	75284-5590	111,350
15	ELSTER AMERICAN METER	PO BOX 5809	CAROL STREAM	IL	60197-5809	408,607
16	ELSTER PERFECTION CORPORATION	PO BOX 5809	CAROL STREAM	IL	60197-5809	171,349
17	ENERGY FEDERATION INC	1 WILLOW STREET	SOUTHBOROUGH	MA	01745	266,003
18	EVERSOURCE	PO BOX 650031	DALLAS	TX	75265-0031	93,193
19	GDS ASSOCIATES, INC	1155 ELM ST	MANCHESTER	NH	03101	84,639
20	GRANITE GROUP	PO BOX 2004	CONCORD	NH	03302-2004	145,776
21	HART PLUMBING & HEATING INC	P.O. BOX 687	PORTSMOUTH	NH	03802-0687	149,851
22	INDEPENDENT PIPE & SUPPLY CO	PO BOX 843024	BOSTON	MA	02284-3024	64,496
23	ISCO INDUSTRIES	1974 SOLUTIONS CENTER	CHICAGO	IL	60677-1009	78,358
24	ITRON INC	PO BOX 200209	DALLAS	TX	75320-0209	262,914
25	JDH ENERGY SOLUTIONS LLC	952 ECHO LANE SUITE 100	HOUSTON	TX	77204	365,539
26	K C AUTO REPAIR	185 RIVER RD	LEWISTON	ME	04240	228,189
27	KUBRA DATA TRANSFER LTD	39577 TREASURY CENTER	CHICAGO	IL	60694-9500	319,836
28	LIBERTY SALES AND DISTRIBUTION LLC	2880 BERGEY RD	HATFIELD	PA	19440	59,257
29	LOCUS VIEW SOLUTIONS	1700 S MT PROSPECT AVE	DES PLAINES	IL	60018	82,410
30	MASTER ROOFERS LLC	162 SOUTH MAIN STREET	MANCHESTER	NH	03102	257,768
31	MCJUNKIN RED MAN CORP.	PO BOX 676316	DALLAS	TX	75267-6316	613,218
32	MERCHANTS AUTOMOTIVE GROUP	PO BOX 414438	BOSTON	MA	02241-4438	494,703
33	MSR UTILITY MAINTENANCE	209 PLEASANT STREET	DUNSTABLE	MA	01827	110,761
34	MUELLER CO.	23418 NETWORK PLACE	CHICAGO	IL	60673-1234	150,690
35	MULCARE PIPELINE SOLUTIONS	9 MARS COURT	BOONTON TOWNSHIP	NJ	07005	280,643
36	NEUCO	143 SPRING STREET	EVERETT	MA	02149	25,532,803
37	NEW ENGLAND CONTROLS	9 OXFORD ROAD	MANFIELD	MA	03234	113,739
38	NEW ENGLAND TRAFFIC CONTROL SERVICES INC	1024 SUNCOOK VALLEY HIGHWAY	EPSOM	NH	03234	218,382
39	OMARK CONSULTANTS INC	PO BOX 1086	BOYLSTON	MA	01505-1686	167,033
40	PAVEMENT TREATMENTS, INC.	PO BOX 775	KENNEBUNK	ME	04043	348,391
41	PEERLESS MFG CO	PO BOX 660367	DALLAS	TX	75266-0367	56,886
42	PORTSMOUTH CAR CLINIC	20 MIRONA ROAD	PORTSMOUTH	NH	03801	85,033
43	POWELL CONTROLS	3 BALDWIN GREEN COMMON STE	WOBURN	MA	01801	367,009
44	PPI GAS DISTRIBUTION INC	PO BOX 7056	PROSPECT	CT	06712	640,322
45	PROCESS PIPELINE SERVICES	1600 PROVIDENCE HWY	WALPOLE	MA	02081	529,137
46	PROMETRIC LLC	1501 S CLINTON ST	BALTIMORE	MD	21224	60,215
47	QUARTER TURN RESOURCES	PO BOX 1455	PONCA CITY	OK	74602	180,509
48	RBS CITIZENS ASSET FINANCE INC	PO BOX 845682	BOSTON	MA	02284-5682	419,436
49	R W LYALL & COMPANY	PO BOX 741023	LOS ANGELES	CA	90074-1023	104,519
50	ROACH HEWITT RUPRECHT SANCHEZ	66 PEARL STREET, SUITE 200	PORTLAND	ME	04101	140,783
51	SANFORD POLICE DEPT	935 MAIN ST	SANFORD	ME	04073	104,380
52	SOUTHERN NH SERVICES	PO BOX 5040	MANCHESTER	NH	03108-5040	139,218
53	STRAFFORD COUNTRY COMMUNITY ACTION	PO BOX 160	DOVER	NH	03821	107,391
54	TRI MONT ENGINEERING CO	38 RESNIK ROAD	PLYMOUTH	MA	02364	1,320,647
55	UPSCO INC	PO BOX 431	MORAVIA	NY	13118	124,171
56	UTILITIES & INDUSTRIES	1195 INDUSTRIAL BLVD	REYNOLDSVILLE	PA	15851	122,005
57	WEBBER SUPPLY	32 THATCHER STREET	BANGOR	ME	04401	91,701
58	WESCO RECEIVABLES CORP	1751 SOLUTIONS CENTER	CHICAGO	IL	60677-1007	52,372
59	WOOD ENVIRONMENTAL	PO BOX 74008618	CHICAGO	IL	60674-8618	298,103
60						
61						
62						
63						
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TOTAL						\$ 38,766,366

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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IMPORTANT CHANGES DURING THE YEAR

Give particulars (details) concerning the matters indicated below. Make the statements explicit and precise, and number them in accordance with the inquiries. Each inquiry should be answered. Enter "none" or "not applicable" where applicable. If information which answers an inquiry is given elsewhere in the report, make a reference to the schedule in which it appears.

6. Obligations incurred or assumed by respondent as guarantor for the performance by another of any agreement or obligation, including ordinary commercial paper maturing on demand or not later than one year after date of issue: State on behalf of whom the obligation was assumed and amount of the obligation. Give reference to Commission authorization if any was required. None.

1. List changes in and important additions to franchise area. None.

7. Changes in articles of incorporation or amendments to charter: Explain the nature and purpose of such changes or amendments. None.

2. Acquisition of ownership in other companies by reorganization, merger, or consolidation with other companies: Give names of companies involved, particulars concerning the transactions, name of the Commission authorizing the transaction, and reference to commission authorization. None.

8. State briefly the status of any materially important legal proceedings pending at the end of the year, and the results of any such proceedings culminated during the year. See Below

3. Purchase or sale of an operating unit or system: Give a brief description of the property, and of the transactions relating thereto, and reference to Commission authorization, if any was required. None.

9. Describe briefly any materially important transactions of the respondent not disclosed elsewhere in this report in which an officer, director, security holder reported on page 6, voting trustee, associated company or known associate of any of these persons was a party or in which any such person had a material interest. None.

4. List important leaseholds that have been acquired given, assigned or surrendered: Give effective dates, lengths of terms, names of parties, rents, and other conditions. State name of Commission authorizing lease and give reference to such authorization. None.

10. If the important changes during the year relating to the respondent company appearing in the annual report to stockholders are applicable in every respect and furnish the data required by instructions 1 to 9 above, such notes may be attached to this page. Not Applicable

5. Important extension or reduction of transmission or distribution system: State territory added or relinquished and date operations began or ceased and give reference to Commission authorization, if any was required. See Below

5. On October 3, 2018, the NHPUC granted Northern Utilities authority to expand its natural gas service territory in the Towns of Kingston, New Hampshire and Atkinson, New Hampshire (where the Company already had a limited franchise) to serve new industrial, commercial and residential customers. Northern Utilities has also petitioned the NHPUC to extend its franchise into the Town of Epping, New Hampshire, where new commercial and residential developments present the Company with opportunities for growth. The franchise petition for service to the Town of Epping remains pending.

8. For legal activity description, please refer to the discussion of Regulatory Matters in Note 8 to the Consolidated Financial Statements of Unitil Corporation in its Form 10-K for the period ended December 31, 2018, as filed with the Securities and Exchange Commission on January 31, 2019.

Name of Respondent Northern Utilities, Inc.	This Report is:	Date of Report	Year of Report
	(1) X Original (2) Revised	(Mo, Da, Yr)	December 31, 2018

COMPARATIVE BALANCE SHEET (ASSETS AND OTHER DEBITS)					
Line No.	Title of Account (a)	Ref. Page No. (b)	Balance at Beginning of Year (c)	Balance at End of Year (d)	Increase or (decrease) (e)
	UTILITY PLANT				
02	Utility Plant (101-106, 114)	17	509,365,997	559,562,842	50,196,845
03	Construction Work in Progress (107)	17	12,941,804	11,064,887	(1,876,917)
04	TOTAL Utility Plant (Enter Total of lines 2 and 3)		522,307,801	570,627,729	48,319,928
05	(Less) Accum. Prov. for Depr. Amort. Depl. (108, 111, 115)	17	(122,998,080)	(131,806,854)	(8,808,774)
06	Net Utility Plant (Enter total of line 04 less 05)	-	399,309,721	438,820,875	39,511,154
07	Utility Plant Adjustments (116)				-
08	Gas Stored Underground-Noncurrent (117)				-
09	OTHER PROPERTY AND INVESTMENTS				
10	Nonutility Property (121)		2,701,578	2,739,400	37,822
11	(Less) Accum. Prov. for Depr. and Amort. (122)		(2,665,059)	(2,764,314)	(99,255)
12	Investments In Associated Companies (123)				-
13	Investments In Subsidiary Companies (123.1)				-
14	(For Cost of Account 123.1	-			-
15	Noncurrent Portion of Allowances				-
16	Other Investments (124)				-
17	Special Funds (125 - 128)				-
18	Long-Term Portion of Derivative Assets (175)				-
19	Long-Term Portion of Derivative Assets - Hedges (176)				-
20	TOTAL Other Property and Investments (Total lines 10-13, 15-19)	-	36,519	(24,914)	(61,433)
21	CURRENT AND ACCRUED ASSETS:				
22	Cash (131)	-	348,081	667,993	319,912
23	Special Deposits (132-134)	-	52,500	2,500	(50,000)
24	Working Funds (135)	-	1,750	1,750	-
25	Temporary Cash Investments (136)	-			-
26	Notes Receivable (141)	-			-
27	Customer Accounts Receivable (142)	-	26,420,965	28,512,317	2,091,352
28	Other Accounts Receivable (143)	-	27,325	34,597	7,272
29	(Less) Accum. Prov. for Uncollectible Acct-Credit (144)	-	(627,201)	(836,962)	(209,761)
30	Notes Receivable from Associated Companies (145)	-			-
31	Accounts Receivable from Assoc. Companies (146)	-	7,111,447	3,137,369	(3,974,078)
32	Fuel Stock (151)	-			-
33	Fuel Stock Expenses Undistributed (152)	-			-
34	Residuals (Elec) and Extracted Products (Gas) (153)	-			-
35	Plant Materials and Operating Supplies (154)	-	4,157,361	3,892,225	(265,136)
36	Merchandise (155)	-			-
37	Other Materials and Supplies (156)	-			-
38	Stores Expense Undistributed (163)	-	546,038	481,856	(64,182)
39	Gas Stored Underground - Current (164.1)	-	385,847	295,198	(90,649)
40	Liquefied Natural Gas Stored and Held for Processing (164.2-164.3)	-	44,252	96,052	51,800
41	Prepayments (165)	-	2,243,327	3,400,561	1,157,234
42	Advances for Gas (166-167)	-			-
43	Interest and Dividends Receivable (171)	-			-
44	Rents Receivable (172)	-			-
45	Accrued Utility Revenues (173)	-	9,048,551	8,319,787	(728,764)
46	Miscellaneous Current and Accrued Assets (174)	-	5,533,820	7,622,013	2,088,193
47	Derivative Instrument Assets (175)	-	8,445		(8,445)
48	(Less) Long-Term Portion of Derivative Instruments Assets (175)	-			-
49	Derivative Instrument Assets - Hedges (176)	-			-
50	(Less) Long-Term Portion of Derivative Instruments Assets - Hedges (176)	-			-
51	TOTAL Current and Accrued Assets (Enter Total of lines 22 thru 50)	-	55,302,508	55,627,256	324,748
52	DEFERRED DEBITS				
53	Unamortized Debt Expense (181)	-	1,206,656	1,092,517	(114,139)
54	Extraordinary Property Losses (182.1)	-			-
55	Unrecovered Plant and Regulatory Study Costs (182.2)	-			-
56	Other Regulatory Assets (182.3)	21	24,640,026	19,341,499	(5,298,527)
57	Prelim. Sur. and Invest. Charges (Gas) (183.1, 183.2)	-	587,856	719,860	132,004
58	Clearing Accounts (184)	-	173,656	182,419	8,763
59	Temporary Facilities (185)	-			-
60	Miscellaneous Deferred Debits (186)	22	1,688,027	1,137,924	(550,103)
61	Def. Losses from Disposition of Utility Plt. (187)	-			-
62	Research, Devel. and Demonstration Expend. (188)	-			-
63	Unamortized Loss on Reacquired Debt (189)	-			-
64	Accumulated Deferred Income Taxes (190)	-			-
65	Unrecovered Purchased Gas Costs (191)	-	9,593,010	12,503,697	2,910,687
66	TOTAL Deferred Debits (Enter Total of lines 53 thru 65)	-	37,889,231	34,977,916	(2,911,315)
67	TOTAL Assets and other Debits (Enter Total of lines 6, 7, 8, 20, 51, 66)	-	492,537,979	529,401,133	36,863,154

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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COMPARATIVE BALANCE SHEET (LIABILITIES AND CREDITS)

Line No.	Title of Account (a)	Ref. Page No. (b)	Balance at Beginning of Year (c)	Balance at End of Year (d)	Increase or (decrease) (e)
1	PROPRIETARY CAPITAL				
2	Common Stock Issued (201)		1,000	1,000	-
3	Preferred Stock Issued (204)				-
4	Capital Stock Subscribed (202, 205)				-
5	Stock Liability for Conversion (203, 206)				-
6	Premium on Capital Stock (207)				-
7	Other Paid-In Capital (208-211)		175,199,000	175,199,000	-
8	Installments Received on Capital Stock (212)				-
9	(Less) Discount on Capital Stock (213)				-
10	(Less) Capital Stock Expense (213)				-
11	Retained Earnings (215, 215.1, 216)	13	16,123,791	22,032,465	5,908,674
12	Unappropriated Undistributed Subsidiary Earnings (216.1)	13			-
13	(Less) Reacquired Capital Stock (217)				-
14	TOTAL Proprietary Capital (Enter Total of lines 2 thru 14)		191,323,791	197,232,465	5,908,674
15	LONG-TERM DEBT		XXXXXXXXXXXX	XXXXXXXXXXXX	XXXXXXXXXXXX
16	Bonds (221)	23	185,000,000	166,600,000	(18,400,000)
17	(Less) Reacquired Bonds (222)	23			-
18	Advances from Associated Companies (223)	23			-
19	Other Long-Term Debt (224)	23			-
20	Unamortized Premium on Long-Term Debt (225)				-
21	(Less) Unamortized Discount on Long-Term Debt-Debit. (226)				-
22	(Less) Current Portion of Long-Term Debt				-
23	TOTAL Long-Term Debt (Enter Total of lines 16 thru 22)		185,000,000	166,600,000	(18,400,000)
24	OTHER NONCURRENT LIABILITIES		XXXXXXXXXXXX	XXXXXXXXXXXX	XXXXXXXXXXXX
25	Obligations Under Capital Leases - Noncurrent (227)	-			-
26	Accumulated Provision for Property Insurance (228.1)	-			-
27	Accumulated Provision for Injuries and Damages (228.2)	-			-
28	Accumulated Provision for Pensions and Benefits (228.3)	-			-
29	Accumulated Miscellaneous Operating Provision (228.4)	-			-
30	Accumulated Provision for Rate Refunds (229)	-			-
31	TOTAL Other Noncurrent Liabilities (Enter Total of lines 25 thru 29)		0	0	0
32	CURRENT AND ACCRUED LIABILITIES		XXXXXXXXXXXX	XXXXXXXXXXXX	XXXXXXXXXXXX
33	Notes Payable (231)	-			-
34	Accounts Payable (232)	-	10,393,402	10,471,212	77,810
35	Notes Payable to Associated Companies (233)	-	2,994,930	58,154,005	55,159,075
36	Accounts Payable to Associated Companies (234)	-	4,307,049	3,145,273	(1,161,776)
37	Customer Deposits (235)	-	837,635	738,651	(98,984)
38	Taxes Accrued (236)	25	96,333	14,450	(81,883)
39	Interest Accrued (237)	-	1,592,997	1,503,714	(89,283)
40	Dividends Declared (238)	-	3,233,400	1,229,300	(2,004,100)
41	Matured Long-Term Debt (239)	-			-
42	Matured Interest (240)	-			-
43	Tax Collections Payable (241)	-	208,130	130,422	(77,708)
44	Miscellaneous Current and Accrued Liabilities (242) & (244)	-	16,094,513	15,472,163	(622,350)
45	Obligations Under Capital Leases-Current (243)	-			-
46	TOTAL Current and Accrued Liabilities (Enter Total of lines 32 thru 44)		39,758,389	90,859,190	51,100,801
47	DEFERRED CREDITS				
48					
49	Customer Advances for Construction (252)		0		-
50	Accumulated Deferred Investment Tax Credits (255)				-
51	Deferred Gains from Disposition of Utility Plant (256)				-
52	Other Deferred Credits (253)	26	35,241,361	27,893,528	(7,347,833)
53	Other Regulatory Liabilities (254)	27	14,990,993	15,992,896	1,001,903
54	Unamortized Gain on Reacquired Debt (257)				-
55	Accumulated Deferred Income Taxes (281-283)		26,223,445	30,823,054	4,599,609
56	TOTAL Deferred Credits (Enter Total of lines 49 thru 55)		76,455,799	74,709,478	(1,746,321)
57					
58	TOTAL Liabilities and Other Credits (Enter Total of lines 14, 23, 31 and 56)		492,537,979	529,401,133	36,863,154

* Some 2017 amounts may not tie exactly to what was reported on pages 9 and 10 in the 2017 report due to account location changes. *

	NH+ME Combined			New Hampshire division		Maine division		Common accounts	
	December	December	Incr/(Depr)	December	December	December	December	December	December
	2018	2017		2018	2017	2018	2017	2018	2017
ASSETS									
Utility Plant:									
Gas	\$559,562,842	\$509,365,997	\$50,196,845	\$244,211,724	\$225,855,337	\$315,351,117	\$283,510,660	\$0	\$0
Utility Plant	559,562,842	509,365,997	50,196,845	244,211,724	225,855,337	315,351,117	283,510,660	0	0
Const. Work in Progress	11,064,887	12,941,804	(1,876,917)	6,316,706	3,875,298	4,748,181	9,066,505	0	0
Total Utility Plant	570,627,729	522,307,801	48,319,928	250,528,430	229,730,635	320,099,298	292,577,165	0	0
Less: Accum. Depreciation	(131,806,854)	(122,998,080)	(8,808,774)	(67,109,395)	(62,584,708)	(64,697,459)	(60,413,372)	0	0
Net Utility Plant	438,820,875	399,309,721	39,511,154	183,419,035	167,145,927	255,401,839	232,163,793	0	0
Other Property and Investments:									
Nonutility Property	2,739,400	2,701,578	37,822	0	0	2,739,400	2,701,578	0	0
Less: Accum. Prov. for Depr. and Amort.	(2,784,314)	(2,665,059)	(99,255)	0	0	(2,784,314)	(2,665,059)	0	0
Total Other Prop. & Invest.	(24,914)	36,520	(61,434)	0	0	(24,914)	36,520	0	0
Current Assets:									
Cash	\$667,993	\$348,081	\$319,912	\$0	\$0	\$0	\$0	\$667,993	\$348,081
Other Special Deposits	2,500	52,500	(50,000)	0	0	0	0	2,500	52,500
Working Funds	1,750	1,750	0	1,500	1,500	250	250	0	0
Accounts Receivable	28,512,317	26,420,965	2,091,352	10,710,677	9,708,189	17,801,641	16,712,776	0	0
Other Accounts Receivable	34,597	27,325	7,272	10,922	9,679	9,947	12,045	13,728	5,601
(Less) Accum. Prov. for Uncoll. Acct	(836,962)	(627,201)	(209,761)	(123,381)	(195,146)	(713,581)	(432,055)	0	0
Accts Receivable-Assoc. Cos.	3,137,369	7,111,447	(3,974,078)	0	0	0	0	3,137,369	7,111,447
Plant Material & Operating Supplies	3,892,225	4,157,361	(265,136)	2,090,608	2,045,446	1,801,618	2,111,915	0	0
Stores Expense Undistributed	481,856	546,038	(64,182)	211,298	236,030	270,557	310,008	0	0
Gas Stored Underground - Current	295,198	365,847	(90,649)	295,198	387,804	0	(1,956)	0	0
Liquified Natural Gas Stored and Held for	96,052	44,252	51,800	0	0	96,052	44,252	0	0
Prepayments	3,400,561	2,243,327	1,157,234	1,774,184	908,234	1,519,035	1,248,639	107,341	88,454
Accrued Revenues	8,319,787	9,048,551	(728,764)	4,043,646	4,386,492	4,276,141	4,862,059	0	0
Miscellaneous Current and Accrued Asset	7,622,013	5,533,820	2,088,193	7,556,983	5,469,531	65,030	64,288	0	0
Derivative Instrument Assets	0	8,445	(8,445)	0	3,418	0	5,027	0	0
Total Current Assets	55,627,256	55,302,508	324,748	26,571,635	22,961,177	25,126,690	24,737,248	3,928,931	7,604,083
Deferred Debits:									
Unamortized Debt Expense	1,092,517	1,206,656	(114,139)	0	0	0	0	1,092,517	1,206,656
Regulatory Assets	19,341,499	24,640,026	(5,298,527)	7,653,546	9,254,625	11,687,953	15,385,400	0	0
Preliminary Survey Chgs	719,860	587,855	132,005	342,831	326,664	377,029	261,191	0	0
Clearing Accounts	182,419	173,656	8,763	107,048	94,598	75,371	79,058	0	0
Misc. Deferred Debits	1,137,924	1,688,027	(550,103)	0	539,320	1,031,999	1,080,330	105,925	68,377
Unrecovered Purchase Gas Costs	12,503,697	9,593,010	2,910,687	3,394,449	2,220,553	9,109,248	7,372,456	0	0
Total Deferred Debits	34,977,916	37,889,230	(2,911,314)	11,497,874	12,435,760	22,281,600	24,178,435	1,198,442	1,275,033
TOTAL ASSETS	\$529,401,133	\$492,537,979	\$36,863,154	\$221,488,544	\$202,542,864	\$302,785,215	\$281,115,996	\$5,127,373	\$8,879,116
LIABILITIES AND CAPITAL									
Proprietary Capital:									
Common Stock Equity	0	0	0	0	0	0	0	1,000	1,000
Common Stock of Subs, Par Value	1,000	1,000	0	0	0	0	0	175,199,000	175,199,000
Other Paid-In Capital	175,199,000	175,199,000	0	0	0	0	0	175,199,000	175,199,000
Retained earnings	22,032,465	16,123,791	5,908,674	6,947,458	5,928,684	8,849,317	7,050,178	6,235,691	3,144,929
Total Proprietary Capital	197,232,465	191,323,791	5,908,674	6,947,458	5,928,684	8,849,317	7,050,178	181,435,691	178,344,929
Long Term Debt:									
Other Long-Term Debt	166,600,000	185,000,000	(18,400,000)	0	0	0	0	166,600,000	185,000,000
Total Long Term Debt	166,600,000	185,000,000	(18,400,000)	0	0	0	0	166,600,000	185,000,000
Current Liabilities:									
Accounts Payable	10,471,212	10,393,402	77,810	426,841	408,770	712,130	516,275	9,332,241	9,468,357
Notes Payable	58,154,005	2,994,930	55,159,075	0	0	0	0	58,154,005	2,994,930
Accts. Payable-Assoc. Co's	3,145,273	4,307,049	(1,161,776)	0	0	0	0	3,145,273	4,307,049
Customer Deposits	738,651	837,635	(98,984)	280,315	363,404	458,336	474,231	0	0
Taxes Accrued	14,450	96,333	(81,883)	6,637	95,999	7,613	334	0	0
Interest Accrued	1,503,714	1,592,997	(89,283)	0	0	0	0	1,503,714	1,592,997
Dividends Declared	1,229,300	3,233,400	(2,004,100)	0	0	0	0	1,229,300	3,233,400
Tax Collections Payable	130,422	208,130	(77,708)	61,048	0	30,194	208,023	39,180	106
Misc. Current Liabilities	15,472,163	16,094,513	(622,350)	1,074,025	1,917,642	509,297	1,606,242	13,888,842	12,570,630
Total Current Liabilities	90,859,190	39,758,389	51,100,801	1,849,066	2,785,815	1,717,570	2,805,105	87,292,555	34,167,469
Deferred Credits:									
Cust Adv for Construction	0	0	0	0	0	0	0	0	0
Other Deferred Credits	27,893,528	35,241,361	(7,347,833)	12,977,955	15,560,525	14,915,573	19,680,836	0	0
Other Regulatory Liabilities	15,992,896	14,990,993	1,001,903	6,519,315	6,251,003	9,473,581	8,739,991	0	0
Accum. Deferred Inc. Taxes - Other Prop	36,424,464	34,361,324	2,063,140	16,002,026	13,942,336	20,422,439	20,418,987	0	0
Accum. Def. Income Taxes	(5,601,410)	(8,137,879)	2,536,469	(3,190,195)	(4,307,661)	(2,411,215)	(3,830,218)	0	0
Total Deferred Credits	74,709,478	76,455,799	(1,746,321)	32,309,101	31,446,203	42,400,378	45,009,596	0	0
TOTAL LIABILITIES AND CAPITAL	\$529,401,133	\$492,537,979	\$36,863,154	\$41,105,625	\$40,160,702	\$52,967,265	\$54,864,879	\$435,328,246	\$397,512,398

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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STATEMENT OF INCOME FOR THE YEAR

1. Report amounts for accounts 412 and 413, Revenue and Expenses from Utility Plant Leased to Others in a similar manner to a utility department manner to a utility department. Spread the amount(s) over lines 02 thru 24 as appropriate.

2. Report amounts in account 414, Other Utility Operating Income, in the same manner as accounts 412 and 413 above.

3. Report data for lines 7,9, and 10 for Natural Gas companies using accounts 404.1,404.2,404.3, 407.1 and 407.2.

4. Use page 16 (Notes to Financial Statement) for important notes regarding the statement of income for any account thereof.

5. Give concise explanations concerning unsettled rate proceedings where a contingency exists such that refunds of a material amount may need to be made to the utility's customers or which may result in a material refund to the utility with respect to power or gas purchases. State for each year affected the gross revenues or costs to which the contingency relates and the tax ef-

fects together with an explanation of the major factors which affect the rights of the utility to retain such revenues or recover amounts paid with respect to power and gas purchases.

6. Give concise explanations concerning significant amounts of any refunds made or received during the year resulting from settlement of any rate proceeding affecting revenues received or costs incurred for power or gas purchases, and a summary of the adjustments made to balance sheet, income, and expense accounts.

7. If any notes appearing in the report to stockholders are applicable to this Statement of Income, such notes may be attached at page 16.

8. Enter on page 16 a concise explanation of only c year which had an effect on net income, including the basis of allocations and apportionments from those used in the preceding year. Also give the approximate dollar effect of such changes.

9. Explain in a footnote if the previous year's figures are different from that reported in prior reports.

Line No.	Account (a)	(Ref.) Page No. (b)	TOTAL		
			Current Year (c)	Previous Year (d)	Increase or (decrease) (e)
1	UTILITY OPERATING INCOME				
2	Operating Revenues (400)	28	78,641,848	69,058,923	9,582,925
3	Operating Expenses				
4	Operation Expenses (401)	34-39	51,832,344	43,857,637	7,974,707
5	Maintenance Expenses (402)	34-39	697,583	625,072	72,511
6	Depreciation Expense (403)		7,482,080	6,553,188	928,892
7	Amort. & Depl. of Utility Plant (404-405)		421,255	40,485	380,770
8	Amort. of Utility Plant Acq. Adj. (406)		(862,416)	(940,817)	78,401
9	Amort of Property Losses, Unrecovered Plant and Regulatory Study Costs (407)				-
10	Amort. of Conversion Expenses (407)				-
11	Regulatory Debits (407.3)		637,977	588,349	49,628
12	(Less) Regulatory Credits (407.4)				-
13	Taxes Other Than Income Taxes (408.1)	25	4,242,098	4,109,614	132,484
14	Income Taxes - Federal (409.1)	25	(353,526)	447,244	(800,770)
15	- Other (409.1)	25	(463,245)	(419,898)	(43,347)
16	Provision for Deferred Income Taxes (410.1)		3,341,111	3,758,341	(417,230)
17	(Less) Provision for Deferred Income Taxes-Cr. (411.1)				-
18	Investment Tax Credit Adj. - Net (411.4)			0	-
19	(Less) Gains from Disp. of Utility Plant (411.6)				-
20	Losses from Disp. of Utility Plant (411.7)				-
21	(Less) Gains from Disposition of Allowances (411.8)				-
22	Losses from Disposition of Allowances (411.9)				-
23	TOTAL Utility Operating Expenses (Enter Total of lines 4 thru 22)		66,975,261	58,619,215	8,356,046
24	Net Utility Operating Income (Enter Total of line 2 less 23)		11,666,587	10,439,708	1,226,879

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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STATEMENT OF INCOME FOR THE YEAR

Line No.	Account (a)	(Ref.) Page No. (b)	TOTAL		
			Current Year (c)	Previous Year (d)	Increase or (decrease) (e)
25	Net Utility Operating Income (Carried forward from page 11)		11,666,587	10,439,708	1,226,879
26	Other Income and Deductions				
27	Other Income				
28	Nonutility Operating Income				
29	Revenues from Merchandising, Jobbing, and Contract Work (415)		154,744	197,458	(42,714)
30	(Less) Costs and Exp. of Merch., Job. & Contract Work (416)		(20,637)	(66,220)	45,583
31	Revenues From Nonutility Operations (417)				-
32	(Less) Expenses of Nonutility Operations (417.1)		(1,275)	(549)	(726)
33	Nonoperating Rental Income (418)				-
34	Equity in Earnings of Subsidiary Companies (418.1)				-
35	Interest and Dividend Income (419)		33,830	10,011	23,819
36	Allowance for Other Funds Used During Construction (419.1)				-
37	Miscellaneous Nonoperating Income (421)		13,295	62,703	(49,408)
38	Gain on Disposition of Property (421.1)				-
39	TOTAL Other Income (Enter Total of lines 29 thru 38)		179,957	203,403	(23,446)
40	Other Income Deductions				-
41	Loss on Disposition of Property (421.2)				-
42	Miscellaneous Amortization (425)				-
43	Donations (426.1)		30,182	19,062	11,120
44	Life Insurance (426.2)				-
45	Penalties (426.3)		1,000	2,000	(1,000)
46	Expenditures for Certain Civic, Political and Related Activities (426.4)		23,945	25,137	(1,192)
47	Other Deductions (426.5)		171,560	174,435	(2,875)
48	TOTAL Other Income Deductions (Total of lines 41 thru 47)		226,687	220,634	6,053
49	Taxes Applic. to Other Income and Deductions				-
50	Taxes Other Than Income Taxes (408.2)				-
51	Income Taxes - Federal (409.2)		(9,038)	(5,773)	(3,265)
52	Income Taxes - Other (409.2)		(3,692)	(1,516)	(2,176)
53	Provision for Deferred Inc. Taxes (410.2)				-
54	(Less) Provision for Deferred Income Taxes - Cr. (411.2)				-
55	Investment Tax Credit Adj. - Net (411.5)				-
56	(Less) Investment Tax Credits (420)				-
57	TOTAL Taxes on Other Inc. and Ded. (Total of 50 thru 56)		(12,730)	(7,289)	(5,441)
58	Net Other Income and Deductions (Enter Total of lines 39,48,57)		(34,000)	(9,942)	(24,058)
59	Interest Charges				
60	Interest on Long-Term Debt (427)		4,460,407	4,175,700	284,707
61	Amort. of Debt Disc. and Expense (428)		52,607	45,095	7,512
62	Amortization of Loss on Required Debt (428.1)				-
63	(Less) Amort. of Premium on Debt-Credit (429)				-
64	(Less) Amortization of Gain on Required Debt-Credit (429.1)				-
65	Interest on Debt to Assoc. Companies (430)		69,882	69,356	526
66	Other Interest Expense (431)		242,819	386,814	(143,995)
67	(Less) Allowance for Borrowed Funds Used During Const.- Cr.(432)		(140,586)	(175,883)	35,297
68	Net Interest Charges (Enter Total of lines 60 thru 67)		4,685,129	4,501,082	184,047
69	Income Before Extraordinary Items (Enter Total of lines 25, 58, and 68)		6,947,458	5,928,684	1,018,774
70	Extraordinary Items				
71	Extraordinary Income (434)				-
72	(Less) Extraordinary Deductions (435)				-
73	Net Extraordinary Items (Enter Total of line 71 less line 72)		0	0	0
74	Income Taxes - Federal and Other (409.3)				-
75	Extraordinary Items After Taxes (Enter Total of line 73 less line 74)		0	0	0
76	Net Income (Enter Total of lines 69 and 75)		6,947,458	5,928,684	1,018,774

Name of Respondent Northern Utilities, Inc.	This Report is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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STATEMENT OF RETAINED EARNINGS FOR THE YEAR

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|--|---|
| <p>1. Report all changes in appropriated retained earnings, unappropriated retained earnings, and unappropriated undistributed subsidiary earnings for the year.</p> <p>2. Each credit and debit during the year should be identified as to the retained earnings account in which recorded (Accounts 433, 436-439 inclusive). Show the contra primary account affected in column (b).</p> <p>3. State the purpose and amount for each reservation or appropriation of retained earnings.</p> <p>4. List first Account 439, Adjustments to Retained Earnings, reflecting adjustments to the opening balance of retained earnings. Follow by credit, then debit items, in that order.</p> | <p>5. Show dividends for each class and series of capital stock.</p> <p>6. Show separately the State and Federal income tax effect of items shown in Account 439, Adjustments to Retained Earnings.</p> <p>7. Explain in a footnote the basis for determining the amount reserved or appropriated. If such reservation or appropriation is to be recurrent, state the number and annual amounts to be reserved or appropriated as well as the totals eventually to be accumulated.</p> <p>8. If any notes appearing in the report to stockholders are applicable to this statement, attach them at page 16 (Notes to Financial Statements).</p> |
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Line No.	Item (a)	Contra Primary Account Affected (b)	Amount (c)
UNAPPROPRIATED RETAINED EARNINGS (Account 216)			
			16,123,791
1	Balance-Beginning of Year		
2	Changes (Identify by prescribed retained earnings accounts)		
3	Adjustments to Retained Earnings (Account 439)		
4	Credit:		
5	Credit:		
6	Credit:		
7	Credit:		
8	Credit:		
9	TOTAL Credits to Retained Earnings (Account 439)(Enter Total of lines 4 thru 8)		
10	Debit:		
11	Debit:		
12	Debit:		
13	Debit:		
14	Debit:		0
15	TOTAL Debits to Retained Earnings (Account 439)(Enter Total of lines 10 thru 14)		15,796,774
16	Balance Transferred from Income (Account 433 less Account 418.1)		
17	Appropriations of Retained Earnings (Account 436)		
18			
19			
20			
21			
22	TOTAL Appropriations of Retained Earnings (Account 436)(Total of lines 18 thru 21)		
23	Dividends Declared-Preferred Stock (Account 437)		
24			
25			
26			
27			
28			
29	TOTAL Dividends Declared-Preferred Stock (Account 437)(Total of lines 24 thru 28)		(9,888,100)
30	Dividends Declared-Common Stock (Account 438)		
31			
32			
33			
34			
35			(9,888,100)
36	TOTAL Dividends Declared-Common Stock (Account 438)(Total of lines 31 thru 35)		
37	Transfers from Acct. 216.1, Unappropriated Undistributed Subsidiary Earnings		22,032,465
38	Balance-End of Year (Total of lines 01, 09, 15, 16, 22, 29, 36 and 37)		
APPROPRIATED RETAINED EARNINGS (Account 215)			
State balance and purpose of each appropriated retained earnings amount at end of year and give accounting entries for any applications of appropriated retained earnings during the year.			
39			
40			
41			
42			
43			
44			
45	TOTAL Appropriated Retained Earnings (Account 215)		
APPROPRIATED RETAINED EARNINGS-AMORTIZATION RESERVE, FEDERAL (Account 215.1)			
State below the total amount set aside through appropriations of retained earnings, as of the end of the year, in compliance with the provisions of Federally granted hydroelectric project licenses held by the respondent. If any reductions or changes other than the normal annual credits hereto have been made during the year, explain such items in a footnote.			
46	TOTAL Appropriated Retained Earnings-Amortization Reserve, Federal (Account 215.1)		
47	TOTAL Appropriated Retained Earnings (Accounts 215,215.1)(Enter Total of lines 45 & 46)		22,032,465
48	TOTAL Retained Earnings (Account 215,215.1,216) (Enter Total of lines 38 and 47)		
UNAPPROPRIATED UNDISTIBUTED SUBSIDIARY EARNINGS (216.1)			
49	Balance-Beginning of Year (Debit or Credit)		
50	Equity in Earnings for Year (Credit) (Account 418.1)		
51	(Less) Dividends Received (Debit)		
52	Other Changes (Explain)		
53	Balance-End of Year (Total of lines 49 thru 52)		

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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STATEMENT OF CASH FLOWS

1. If the notes to the cash flow statement in the respondents annual stockholders report are applicable to this statement, such notes should be attached to page 16 (Notes to Financial Statements). Information about noncash investing and financing activities should be provided on page 16. Provide also on page 16 a reconciliation between "Cash and Cash Equivalents at End of Year" with related amounts on the balance sheet.
2. Under "Other" specify significant amounts and group others.
3. Operating Activities-Other: Include gains and losses pertaining to operating activities only. Gains and losses pertaining to investing and financing activities should be reported in those activities. Show on page 16 the amounts of interest paid (net of amounts capitalized) and income taxes paid.

* Note: The current year presentation for some amounts is different than 2017. *

Line No.	DESCRIPTION (See instructions for Explanation of Codes) (a)	Amount (b)
	Net Cash Flow from Operating Activities:	
1	Net Income for Northern (from page 14)	15,796,774
2	Noncash Charges (Credits) to Income:	
3	Depreciation and Depletion	18,926,363
4	Amortization of (Specify): Intangibles	(2,030,911)
5	Debt Discount	114,139
6		
7	Deferred Income Taxes (Net)	4,599,610
8	Investment Tax Credit Adjustments (Net)	
9	Net (Increase) Decrease in Receivables	(1,888,863)
10	Net (Increase) Decrease in Inventory	5,765,541
11	Net Increase (Decrease) in Fuel Purchase Commitments	
12	Net Increase (Decrease) in Accounts Payable	4,106,848
13	Net (Increase) Decrease in Other Assets	(16,140,632)
14	Net Increase (Decrease) in Other Liabilities	(1,124,274)
15	(Less) Allowance for Other Funds Used During Construction	
16	(Less) Undistributed Earnings from Subsidiary Companies	
17	Other: Miscellaneous	(171,166)
18	Net Decrease in Accrued Utility Revenue	737,209
19		
20	Net Increase (Decrease) in Accrued Interest Expense	
21	Net (Increase) Decrease in Deferred Fuel Costs	
22	Net Cash Provided by (Used in) Operating Activities	
23	(Total of lines 2 thru 20)	28,690,638
24		
25	Cash Flows from Investment Activities:	
26	Construction and Acquisition of Plant (including land):	
27	Gross Additions to Utility Plant (less nuclear fuel)	(54,470,276)
28	Gross Additions to Nuclear Fuel	
29	Gross Additions to Common Utility Plant	
30	Gross Additions to Nonutility Plant	
31	(Less) Allowance for Other Funds Used During Construction	
32	Other: Adjustment for Accrued Capital Expenditures	1,182,676
33		
34		
35	Cash Outflows for Plant (Total of lines 26b thru 33)	(53,287,600)
36		
37	Acquisition of Other Noncurrent Assets (d)	
38	Proceeds from Disposal of Noncurrent Assets (d)	
39		
40	Investments in and Advances to Assoc. and Subsidiary Companies	
41	Contributions and Advances from Assoc. and Subsidiary Companies	
42	Disposition of Investments in (and Advances to)	
43	Associated and Subsidiary Companies	
44		
45	Purchase of Investment Securities (a)	
46	Proceeds from Sales of Investment Securities (a)	

Name of Respondent Northern Utilities, Inc. STATEMENT OF CASH FLOWS (Continued)	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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4. Investing Activities
Include at Other (line 31) net cash outflow to acquire other companies. Provide a reconciliation of assets acquired with liabilities assumed on page 12 (Statement of Income for the Year). Do not include on this statement the dollar amount of leases capitalized per USofA General Instruction 20; instead provide a reconciliation of the dollar amount of leases capitalized with the plant cost.

5. Codes used:
(a) Net proceeds or payments.
(b) Bonds, debentures and other long-term
(c) Include commercial paper.
(d) Identify separately such items as investments, fixed assets, intangibles, etc.

6. Enter on page 12 clarifications and explanations

Line No.	DESCRIPTION (See Instruction No. 5 for Explanation of Codes) (a)	Amount (b)
47	Loans Made or Purchased	
48	Collections on Loans	
49		
50	Net (Increase) Decrease in Receivables	
51	Net (Increase) Decrease in Inventory	
52	Net (Increase) Decrease in	
53	Allowances Held for Speculation	
54	Net Increase (Decrease) in Payables and Accrued Expenses	
55	Other:	
56		
57	Net Cash Provided by (Used in) Investing Activities	
58	(Total of lines 34 thru 55)	(53,287,600)
59		
60	Cash Flows from Financing Activities:	
61	Proceeds from Issuance of:	
62	Long-Term Debt (b)	
63	Preferred Stock	
64	Common Stock	
65	Other:	
66		
67	Net Increase in Short-Term Debt (c)	46,759,074
68	Other:	
69		
70		
71	Cash Provided by Outside Sources (Total of lines 61 thru 69)	46,759,074
72		
73	Payments for Retirement of:	
74	Long-Term Debt (b)	(10,000,000)
75	Preferred Stock	
76	Common Stock	
77	Other:	
78		
79	Net Decrease in Short-Term Debt (c)	
80		
81	Dividends on Preferred Stock	
82	Dividends on Common Stock	(11,892,200)
83	Net Cash Provided by (Used in) Financing Activities	
84	(Total of lines 70 thru 81)	24,866,874
85		
86	Net Increase (Decrease) in Cash and Cash Equivalents	
87	(Total of lines 22, 57 and 83)	269,912
88		
89	Cash and Cash Equivalents at Beginning of Year	402,331
90		
91	Cash and Cash Equivalents at End of Year	672,243

NORTHERN UTILITIES, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2018 and 2017

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations – Northern Utilities, Inc. (Northern Utilities or Company), a wholly-owned subsidiary of Unitil Corporation (Unitil), provides natural gas service in southeastern New Hampshire and portions of southern and central Maine, including the city of Portland and the Lewiston-Auburn area and is subject to regulation by the New Hampshire Public Utilities Commission (NHPUC) and the Maine Public Utilities Commission (MPUC) with respect to its rates and accounting practices. A description of Northern Utilities' significant accounting policies follows.

Basis of Presentation – The accompanying financial statements were prepared in accordance with accounting requirements of the NHPUC as set forth in its applicable Uniform System of Accounts and published accounting releases, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America (GAAP). The Statement of Income reflects only the New Hampshire division of the Company while the remaining financial statements and these Notes to the financial statements incorporate both the Maine and New Hampshire divisions of the Company.

The notes below are excerpts from the Company's GAAP financial statements for the year ended December 31, 2018. The following disclosures contain information in accordance with GAAP reporting requirements. As such, due to the differences between MPUC and GAAP reporting requirements, certain amounts disclosed in the following notes may not agree to balances in the MPUC financial statements.

The primary differences from the Company's GAAP basis financial statements as presented in the MPUC financial statements are that: (i) cost of removal is reported in accumulated depreciation for MPUC reporting purposes (GAAP requires that cost of removal be classified as a regulatory liability); (ii) there is no current liability classification of the current portion of long-term debt for MPUC reporting; and (iii) penalties and disallowances are reported in other income deductions for MPUC reporting.

Transactions with Affiliates - In addition to its investment in Northern Utilities, Unitil has interests in two other distribution utility companies, one doing business in New Hampshire and one doing business in Massachusetts, an interstate natural gas transmission pipeline company (Granite State), a service company (Unitil Service Corp.), a realty company, a power company, and a non-regulated energy consulting company.

Transactions among Northern Utilities and other affiliated companies include professional and management services rendered by Unitil Service Corp. of approximately \$23.9 million and \$21.2 million in the years ended December 31, 2018 and 2017, respectively. The Company's transactions with affiliated companies are subject to review by the NHPUC, MPUC, the Securities and Exchange Commission (SEC) and the Federal Energy Regulatory Commission (FERC).

Approximately 5% and 6% of the Company's natural gas purchases for the years ended December 31, 2018 and 2017, respectively, were from Granite State.

Use of Estimates - The preparation of financial statements in conformity with U.S. GAAP requires the Company to make estimates and assumptions that affect the reported amounts of assets and liabilities, and requires disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NORTHERN UTILITIES, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2018 and 2017

Fair Value – The Financial Accounting Standards Board (FASB) Codification defines fair value, and establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under the FASB Codification are described below:

- Level 1 - Inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.
- Level 2 - Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly.
- Level 3 - Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised by the Company in determining fair value is greatest for instruments categorized in Level 3. A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

Fair value is a market-based measure considered from the perspective of a market participant rather than an entity-specific measure. Therefore, even when market assumptions are not readily available, the Company's own assumptions are set to reflect those that market participants would use in pricing the asset or liability at the measurement date. The Company uses prices and inputs that are current as of the measurement date, including during periods of market dislocation. In periods of market dislocation, the observability of prices and inputs may be reduced for many instruments. This condition could cause an instrument to be reclassified from Level 1 to Level 2 or from Level 2 to Level 3.

There have been no changes in the valuation techniques used during the current period.

Utility Revenue Recognition - Gas Operating Revenues consist of billed and unbilled revenue and revenue from rate adjustment mechanisms. Billed and unbilled revenue includes delivery revenue and pass-through revenue, recognized according to tariffs approved by the MPUC and the NHPUC which determine the amount of revenue the Company will record for these items. Revenue from rate adjustment mechanisms is accrued revenue, recognized in connection with rate adjustment mechanisms, and authorized by the MPUC and NHPUC for recognition in the current period for future cash recoveries from, or credits to, customers.

Billed and unbilled revenue is recorded when service is rendered or energy is delivered to customers. However, the determination of energy sales to individual customers is based on the reading of their meters, which occurs on a systematic basis throughout the month. At the end of each calendar month, amounts of energy delivered to customers since the date of the last meter reading are estimated and the corresponding unbilled revenues are calculated. These unbilled revenues are calculated each month based on estimated customer usage by class and applicable customer rates and are then reversed in the following month when billed to customers.

In the first quarter of 2018, the Company adopted Accounting Standards Update (ASU) 2014-09, and its subsequent clarifications and amendments outlined in ASU 2015-14, ASU 2016-08, ASU 2016-10

NORTHERN UTILITIES, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2018 and 2017

and ASU 2017-13, on a modified retrospective basis, which requires application to contracts with customers effective January 1, 2018, with the cumulative impact on contracts not yet completed as of December 31, 2017 recognized as an adjustment to the opening balance of Retained Earnings on the Company's Balance Sheets. There was no cumulative effect of adoption to be recognized as an adjustment to the opening balance of Retained Earnings on the Company's Balance Sheets. The adoption of this guidance did not have a material impact on the Financial Statements as of the adoption date or for the twelve months ended December 31, 2018. A majority of the Company's revenue from contracts with customers continues to be recognized on a monthly basis based on applicable tariffs and customer monthly consumption. Such revenue is recognized using the invoice practical expedient which allows an entity to recognize revenue in the amount that directly corresponds to the value transferred to the customer.

As discussed below, the Company plans to disclose billed and unbilled revenue separately from rate adjustment mechanism revenue in the Notes to the Financial Statements for periods in 2018 going forward, and will also provide this disclosure for prior periods for informational purposes.

The Company's billed and unbilled revenue meets the definition of "revenues from contracts with customers" as defined in ASU 2014-09. Revenue recognized in connection with rate adjustment mechanisms is consistent with the definition of alternative revenue programs in Accounting Standards Codification (ASC) 980-605-25-3, as the Company has the ability to adjust rates in the future as a result of past activities or completed events. ASU 2014-09 requires the Company to disclose separately the amount of revenues from contracts with customers and alternative revenue program revenues.

In the following table, revenue is classified by the types of goods/services rendered and market/customer type. The lower revenues reported in the twelve months ended December 31, 2018 to account for the reduction in the corporate income tax rate under the Tax Cuts and Jobs Act of 2017 (TCJA) are shown separately in the tables below for informational purposes.

Gas Operating Revenues (\$ millions):	Twelve Months Ended December 31,	
	2018	2017
Billed and Unbilled Revenue:		
Residential	\$ 61.5	\$ 52.6
C&I	105.7	89.9
Other	10.6	11.2
Revenue Reductions – TCJA	(3.7)	---
Total Billed and Unbilled Revenue	174.1	153.7
Rate Adjustment Mechanism Revenue	5.0	6.4
Total Gas Operating Revenues	\$ 179.1	\$ 160.1

Depreciation - Depreciation expense is calculated on a group straight-line basis based on the useful lives of assets, and judgment is involved when estimating the useful lives of certain assets. The Company conducts independent depreciation studies on a periodic basis as part of the regulatory ratemaking process and considers the results presented in these studies in determining the useful lives of the Company's fixed assets. A change in the estimated useful lives of these assets could have

NORTHERN UTILITIES, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2018 and 2017

a material impact on the Company's financial statements. Provisions for depreciation were equivalent to an annual composite rate of 2.96% and 3.10% in 2018 and 2017, respectively, based on the average depreciable property balances at the beginning and end of the year. Depreciation expense for Northern Utilities was \$16.2 million and \$15.2 million for the years ended December 31, 2018 and 2017, respectively.

Sales Taxes – The Company bills its customers sales tax in Maine. This tax is remitted to the Maine Revenue Service and is excluded from revenues on the Company's Statements of Earnings.

Income Taxes – The Company is subject to Federal and State income taxes as well as various other business taxes. This process involves estimating the Company's current tax liabilities as well as assessing temporary and permanent differences resulting from the timing of the deductions of expenses and recognition of taxable income for tax and book accounting purposes. These temporary differences result in deferred tax assets and liabilities, which are included in the Company's Balance Sheets. The Company accounts for income tax assets, liabilities and expenses in accordance with the FASB Codification guidance on Income Taxes. The Company classifies penalty and interest expense related to income tax liabilities as income tax expense and interest expense, respectively, in the Statements of Earnings.

Provisions for income taxes are calculated in each of the jurisdictions in which the Company operates for each period for which a statement of earnings is presented. The Company accounts for income taxes in accordance with the FASB Codification guidance on Income Taxes, which requires an asset and liability approach for the financial accounting and reporting of income taxes. Significant judgments and estimates are required in determining the current and deferred tax assets and liabilities. The Company's deferred tax assets and liabilities reflect its best assessment of estimated future taxes to be paid. In accordance with the FASB Codification, the Company periodically assesses the realization of its deferred tax assets and liabilities and adjusts the income tax provision, the current tax liability and deferred taxes in the period in which the facts and circumstances which gave rise to the revision become known.

Unitil Corporation and its subsidiaries, including Northern Utilities, file consolidated federal income tax returns as well as combined or separate state income tax returns. Federal and state income taxes paid by Unitil Corporation are collected from, or refunded to, Unitil Corporation's subsidiaries based on a tax sharing agreement between Unitil Corporation and each of its affiliated subsidiaries. The tax sharing agreement apportions taxes paid among Unitil Corporation and its subsidiaries as though each affiliate had filed a separate tax return.

Cash and Cash Equivalents – Cash and Cash Equivalents includes all cash and cash equivalents to which the Company has legal title. Cash equivalents include short-term investments with original maturities of three months or less and interest bearing deposits. The Company has cash deposits to satisfy requirements for its operational balancing agreement. There was \$3 thousand and \$53 thousand deposited for this purpose on December 31, 2018 and 2017, respectively. These amounts are included in Cash and Cash Equivalents on the Company's Balance Sheets.

Allowance for Uncollectible Accounts - The Company recognizes a Provision for Doubtful Accounts each month. The amount of the monthly Provision is based upon the Company's experience in collecting natural gas utility service accounts receivable in prior periods. Account write-offs and recoveries are processed monthly. At the end of each month, an analysis of the delinquent receivables is performed and the adequacy of the Allowance for Doubtful Accounts is reviewed. The analysis takes into account the amount of written-off receivables that are recoverable through regulatory rate reconciling mechanisms. The Company is authorized by regulators to recover a portion of the costs of

NORTHERN UTILITIES, INC.
 NOTES TO FINANCIAL STATEMENTS
 December 31, 2018 and 2017

its energy commodity portion of bad debts through rate mechanisms. Evaluating the adequacy of the Allowance for Doubtful Accounts requires judgment about the assumptions used in the analysis. It has been the Company's experience that the assumptions it has used in evaluating the adequacy of the Allowance for Doubtful Accounts have proven to be reasonably accurate.

Accrued Revenue - Accrued Revenue includes the current portion of Regulatory Assets (see "Regulatory Accounting" below) and unbilled revenues (see Utility Revenue Recognition above.) Accrued Revenue was \$20.6 million and \$18.6 million at December 31, 2018 and 2017, respectively.

Exchange Gas Receivable – The Company has a gas exchange and storage agreement whereby natural gas purchases during the months of April through October are delivered to a third party. The third party delivers natural gas back to the Company during the months of November through March. The exchange and storage gas volumes are recorded at weighted average cost. Exchange Gas Receivable was \$7.5 million and \$5.4 million at December 31, 2018 and 2017, respectively. Although the asset management agreement associated with the exchange gas receivable may qualify as an embedded derivative because its terms contain notional amounts, the Company does not classify the agreement as a derivative because it meets the criteria for exception as a contract for normal purchases and normal sales, as such instruments are defined per the FASB Codification.

Gas Inventory – The Company uses the weighted average cost methodology to value natural gas inventory. Natural gas inventory was \$0.4 million and \$0.4 million at December 31, 2018 and 2017, respectively.

Gas Inventory (\$ millions)	December 31,	
	2017	2016
Natural Gas	\$ 0.3	\$ 0.4
Liquefied Natural Gas	0.1	---
Total Gas Inventory	\$ 0.4	\$ 0.4

Materials and Supplies – Materials and Supplies consist of distribution construction and repair materials. Materials and Supplies are stated at average cost and are issued from stock using the average cost of existing stock. Materials and Supplies are recorded when purchased and subsequently charged to expense or capitalized to property, plant, and equipment when installed. Materials and Supplies were \$4.4 million and \$4.7 million at December 31, 2018 and 2017, respectively.

Utility Plant – The cost of additions to Utility Plant and the cost of renewals and betterments are capitalized. Cost consists of labor, materials, services and certain indirect construction costs, including an allowance for funds used during construction (AFUDC). The average annualized interest rate applied to AFUDC was 2.64% and 2.04% in 2018 and 2017, respectively. The costs of current repairs and minor replacements are charged to operating expense accounts. The original cost of utility plant retired or otherwise disposed of and the cost of removal, less salvage, are charged to the accumulated provision for depreciation. The Company includes in its mass asset depreciation rates, which are periodically reviewed as part of its ratemaking proceedings, depreciation amounts to provide for future negative salvage value. At December 31, 2018 and 2017, the Company estimates that the cost of removal amounts are \$31.4 million and \$30.4 million, respectively.

Regulatory Accounting – Northern Utilities' principal business is the distribution of natural gas and it is regulated by the MPUC and NHPUC. Accordingly, the Company uses the Regulated Operations guidance as set forth in the FASB Codification. The Company has recorded Regulatory Assets and

NORTHERN UTILITIES, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2018 and 2017

Regulatory Liabilities which will be recovered from customers, or applied for customer benefit, in accordance with rate provisions approved by the applicable public utility regulatory commission.

Generally, the Company receives a return on investment on its Regulatory Assets for which a cash outflow has been made. Included in Regulatory Assets as of December 31, 2018 are \$4.4 million of environmental costs, rate case costs and other expenditures to be recovered over the next seven years. Regulators have authorized recovery of these expenditures, but without a return. The Company expects that it will recover all its investments in long-lived assets through its utility rates, including those amounts recognized as Regulatory Assets.

If the Company, or a portion of its assets or operations, were to cease meeting the criteria for application of these accounting rules, accounting standards for businesses in general would become applicable and immediate recognition of any previously deferred costs, or a portion of deferred costs, would be required in the year in which the criteria are no longer met, if such deferred costs were not recoverable in the portion of the business that continues to meet the criteria for application of the FASB Codification topic on Regulated Operations. If unable to continue to apply the FASB Codification provisions for Regulated Operations, the Company would be required to apply the provisions for the Discontinuation of Rate-Regulated Accounting included in the FASB Codification. In the Company's opinion, its regulated operations will be subject to the FASB Codification provisions for Regulated Operations for the foreseeable future.

Derivatives – The Company enters into energy supply contracts to serve its customers. The Company follows a procedure for determining whether each contract qualifies as a derivative instrument under the guidance provided by the FASB Codification on Derivatives and Hedging. For each contract, the Company reviews and documents the key terms of the contract. Based on those terms and any additional relevant components of the contract, the Company determines and documents whether the contract qualifies as a derivative instrument as defined in the FASB Codification. The Company has determined that none of its natural gas supply contracts qualify as a derivative instrument under the guidance set forth in the FASB Codification.

The Company previously operated a regulatory approved hedging program designed to fix or cap a portion of its gas supply costs for the coming years of service, which included use of derivative instruments. The hedging program was terminated in 2018.

Under the hedging program previously operated by the Company, any gains or losses resulting from the change in the fair value of these derivatives were passed through to ratepayers directly through the Company's Cost of Gas Clause. The fair value of these derivatives was determined using Level 2 inputs (valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly), specifically based on the NYMEX closing prices for outstanding contracts as of the balance sheet date. As a result of the ratemaking process, the Company recorded gains and losses resulting from the change in fair value of the derivatives as regulatory liabilities or assets, then reclassified these gains or losses into Cost of Gas Sales when the gains and losses were passed through to customers through the Cost of Gas Clause.

NORTHERN UTILITIES, INC.
NOTES TO FINANCIAL STATEMENTS
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As of December 31, 2018 and December 31, 2017, the Company had zero and 0.6 billion cubic feet (BCF), respectively, outstanding in natural gas purchase contracts under its hedging program. The Company had no derivative assets or liabilities recorded on its Balance Sheets as of December 31, 2018 and December 31, 2017. There was zero and \$0.4 million of losses / (gains) recognized in Regulatory Assets / Liabilities for the years ended December 31, 2018 and 2017, respectively. There were no losses / (gains) reclassified into the Statements of Earnings for the years ended December 31, 2018 and 2017.

Energy Supply Obligations— The Company enters into asset management agreements under which it releases certain natural gas pipeline and storage assets, resells the natural gas storage inventory to an asset manager and subsequently repurchases the inventory over the course of the natural gas heating season at the same price at which it sold the natural gas inventory to the asset manager. The gas volumes related to these agreements are recorded in Exchange Gas Receivable on the Company's Balance Sheets while the corresponding obligations are recorded in Energy Supply Obligations.

Retirement Benefit Obligations – The Company co-sponsors the Unital Corporation Retirement Plan (Pension Plan), which is a defined benefit pension plan. The Pension Plan was closed to new non-union employees effective January 1, 2010. The Pension Plan was closed to United Steelworkers of America Local 12012-6 employees hired subsequent to December 31, 2010 and to Utility Workers Union of America Local 341 employees hired subsequent to April 1, 2012. The Company also co-sponsors a non-qualified retirement plan, the Unital Corporation Supplemental Executive Retirement Plan (SERP), covering certain executives of the Company and an employee 401(k) savings plan. Additionally, the Company co-sponsors the Unital Employee Health and Welfare Benefits Plan (PBOP Plan), primarily to provide health care and life insurance benefits to retired employees.

The Company records on its balance sheets a liability for the underfunded status of its retirement benefit obligations (RBO) based on the projected benefit obligation. The Company has recognized a corresponding Regulatory Asset, to recognize the future collection of these obligations in gas rates.

Commitments and Contingencies - The Company's accounting policy is to record and/or disclose commitments and contingencies in accordance with the FASB Codification as it applies to an existing condition, situation, or set of circumstances involving uncertainty as to possible loss that will ultimately be resolved when one or more future events occur or fail to occur. As of December 31, 2018, the Company is not aware of any material commitments or contingencies other than those disclosed in the Commitments and Contingencies footnote to the Company's financial statements below.

Environmental Matters - The Company's past and present operations include activities that are generally subject to extensive federal and state environmental laws and regulations. The Company has or will recover substantially all of the costs of the environmental remediation work performed to date from customers or from its insurance carriers. The Company believes it is in compliance with all applicable environmental and safety laws and regulations, and the Company believes that as of December 31, 2018, there are no material losses that would require additional liability reserves to be recorded other than those disclosed in Commitments and Contingencies below. Changes in future environmental compliance regulations or in future cost estimates of environmental remediation costs could have a material effect on the Company's financial position if those amounts are not recoverable in regulatory rate mechanisms.

Off-Balance Sheet Arrangements – As of December 31, 2018, the Company does not have any significant arrangements that would be classified as Off-Balance Sheet Arrangements. In the ordinary course of business, the Company does contract for certain office and other equipment and motor

NORTHERN UTILITIES, INC.
NOTES TO FINANCIAL STATEMENTS
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vehicles under operating leases and, in the Company's opinion, the amount of these transactions is not material.

Concentrations of Credit Risk – Financial instruments that subject the Company to credit risk concentrations consist of cash and cash equivalents and accounts receivable. The Company's cash and cash equivalents are held at financial institutions and at times may exceed federally insured limits. The Company has not experienced any losses in such accounts. Accounts receivable may be affected by changes in economic conditions. However, the Company believes that the credit risk associated with accounts receivable is offset by the diversification of the Company's customer base. The Company believes it is not exposed to any significant credit risk on cash and cash equivalents and accounts receivable.

Recently Issued Pronouncements - In August 2018, the FASB issued Accounting Standards Update (ASU) No. 2018-14, "Compensation – Retirement Benefits – Defined Benefit Plans – General (Subtopic 715-20)" which amends existing guidance to add, remove and clarify disclosure requirements related to defined benefit pension and other postretirement plans. The ASU is effective for fiscal years ending after December 15, 2020, with early adoption permitted. The Company adopted this ASU in the fourth quarter of 2018 and it did not have a material impact on the Company's Financial Statements.

In June 2018, the FASB issued ASU No. 2018-07, "Compensation – Stock Compensation (Topic 718)" which amends the existing guidance relating to the accounting for nonemployee share-based payments. Under this ASU, most of the guidance on share-based payments to nonemployees will be aligned with the requirements for share-based payments granted to employees. The ASU is effective for fiscal years beginning after December 15, 2018, with early adoption permitted. The Company adopted this ASU in the second quarter of 2018 and it did not have a material impact on the Company's Financial Statements.

In March 2017, the FASB issued ASU No. 2017-07, "Compensation – Retirement Benefits (Topic 715)" which amends the existing guidance relating to the presentation of net periodic pension cost and net periodic other post-retirement benefit costs. On a retrospective basis, the amendment requires an employer to separate the service cost component from the other components of net benefit cost and provides explicit guidance on how to present the service cost component and other components in the income statement. In addition, on a prospective basis, the ASU limits the component of net benefit cost eligible to be capitalized to service costs. The ASU became effective for the Company on January 1, 2018. The change in capitalization of retirement benefits did not have a material impact on the Company's Financial Statements.

In February 2016, the FASB issued ASU No. 2016-02, "Leases (Topic 842)". The new standard requires lessees to record assets and liabilities on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. The Company plans to adopt the standard as of January 1, 2019. The Company will elect the package of practical expedients permitted under the transition guidance within the new standard, which among other things, allows the Company to carryforward the historical lease classification. The Company will also elect the practical expedient related to land easements, allowing the Company to carry forward its current accounting treatment for land easements on existing agreements. The Company will make an accounting policy election to keep leases with an initial term of 12 months or less off of the balance sheet. The Company will recognize those lease payments in the Statements of Earnings on a straight-line basis over the lease term. The Company expects that adoption of the standard will result in recognition of approximately \$1.4 million of lease assets and lease liabilities as of January 1, 2019 on the Company's Balance

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Sheets. The Company does not believe the standard will have a material effect on its Statements of Earnings and Statements of Cash Flows.

In May 2014, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers (Topic 606)", which amends existing revenue recognition guidance, effective January 1, 2018. The objective of the new standard is to provide a single, comprehensive revenue recognition model for all contracts with customers to improve comparability across entities, industries, jurisdictions, and capital markets and to provide more useful information to users of financial statements through improved and expanded disclosure requirements.

The majority of the Company's revenue, including energy provided to customers, is from tariff offerings that provide natural gas without a defined contractual term. For such arrangements, the Company generally expects that the revenue from contracts with these customers will continue to be equivalent to the natural gas supplied and billed in that period (including unbilled revenues) and the adoption of the new guidance will not result in a significant shift in the timing of revenue recognition for such sales.

The Company used the modified retrospective method when adopting the new standard on January 1, 2018. The new guidance did not have a material impact to the Financial Statements. (See "Utility Revenue Recognition" above.)

In January 2016, the FASB issued Accounting Standards Update (ASU) 2016-01 which addresses certain aspects of recognition, measurement, presentation and disclosure of financial instruments. A financial instrument is defined as cash, evidence of ownership interest in a company or other entity, or a contract that both: (i) imposes on one entity a contractual obligation either to deliver cash or another financial instrument to a second entity or to exchange other financial instruments on potentially unfavorable terms with the second entity and (ii) conveys to that second entity a contractual right either to receive cash or another financial instruments from the first entity or to exchange other financial instruments on potentially favorable terms with the first entity. The ASU became effective for the Company on January 1, 2018 and it did not have a material impact on the Company's Financial Statements.

Other than the pronouncements discussed above, there are no recently issued pronouncements that the Company has not already adopted or that have a material impact on the Company.

Subsequent Events – The Company has evaluated all events or transactions through March 29, 2019, the date the Financial Statements were available to be issued. During this period, the Company did not have any material subsequent events that would result in adjustment to or disclosure in its Financial Statements.

NOTE 2: DEBT AND FINANCING ARRANGEMENTS

Long-Term Debt and Interest Expense

All the Company's long-term debt is issued under unsecured promissory notes with negative pledge provisions, which, among other things, limit the incursion of additional long-term debt. Accordingly, in order for the Company to issue new long-term debt, the covenants of the existing long-term agreements must be satisfied, including that the Company have total funded indebtedness less than 65% of total capitalization. The Company's unsecured promissory note agreements require that if it defaults on any long-term debt agreement, it would constitute a default under all its long-term debt agreements. The default provisions are not triggered by the actions or defaults of other companies owned by Unitil. The Company's long-term debt agreements also contain covenants restricting its ability to incur liens and to enter into sale and leaseback transactions, and restricting its ability to

NORTHERN UTILITIES, INC.
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consolidate with, to merge with or into or to sell or otherwise dispose of all or substantially all of its assets.

On November 1, 2017, Northern Utilities issued \$20 million of Notes due 2027 at 3.52% and \$30 million of Notes due 2047 at 4.32%. The Company used the net proceeds from these offerings to refinance higher cost long-term debt that matured in 2017, to repay short-term debt and for general corporate purposes. Approximately \$0.4 million of costs associated with these issuances have been netted against Long-Term Debt for presentation purposes on the Company's Balance Sheets.

Details of long-term debt at December 31, 2018 and 2017 are shown below:

Long-term Debt (\$ millions)	December 31,	
	2018	2017
Senior Notes:		
6.95% Senior Notes, Due December 3, 2018	\$ ---	\$ 10.0
5.29% Senior Notes, Due March 2, 2020	16.6	25.0
3.52% Senior Notes, Due November 1, 2027	20.0	20.0
7.72% Senior Notes, Due December 3, 2038	50.0	50.0
4.42% Senior Notes, Due October 15, 2044	50.0	50.0
4.32% Senior Notes, Due November 1, 2047	30.0	30.0
Total Long-Term Debt	166.6	185.0
Less: Unamortized Debt Issuance Costs	1.1	1.2
Total Long-Term Debt, net of Unamortized Debt Issuance Costs	165.5	183.8
Less: Current Portion	8.3	18.3
Total Long-Term Debt, Less Current Portion	\$ 157.2	\$ 165.5

The aggregate amount of Note repayment requirements is \$8.4 million in 2019, \$8.2 million in 2020, \$0 in each of 2021, 2022 and 2023 and \$150.0 million thereafter.

The fair value of the Company's long-term debt is estimated based on the quoted market prices for the same or similar issues, or on the current rates offered to the Company for debt of the same remaining maturities. The fair value of the Company's long-term debt at December 31, 2018 is estimated to be approximately \$173.3 million, before considering any costs, including prepayment costs, to market the Company's debt. Currently, management believes that there is no active market in the Company's debt securities, which have all been sold through private placements. If there were an active market for the Company's debt securities, the fair value of the Company's long-term debt would be estimated based on the quoted market prices for the same or similar issues, or on the current rates offered to the Company for debt of the same remaining maturities. The fair value of the Company's long-term debt is estimated using Level 2 inputs (valuations based on quoted prices available in active markets for similar assets or liabilities, quoted prices for identical or similar assets or liabilities in inactive markets, inputs other than quoted prices that are directly observable, and inputs derived principally from market data.) In estimating the fair value of the Company's long-term debt, the assumed market yield reflects the Moody's Baa Utility Bond Average Yield. Costs, including prepayment costs, associated with the early settlement of long-term debt are not taken into consideration in determining fair value.

Credit Arrangements

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Northern Utilities' short-term borrowings are presently provided under a cash pooling and loan agreement between Unitil and its subsidiaries. Under the existing pooling and loan agreement, Unitil Corporation borrows, as required, from its banks on behalf of its subsidiaries. At December 31, 2018, Unitil had unsecured committed bank lines of credit for short-term debt aggregating \$120 million. The weighted average interest rates on all short-term borrowings were 3.3% and 2.4% during 2018 and 2017, respectively. The Company had short-term debt outstanding through bank borrowings of approximately \$58.2 million and \$3.0 million at December 31, 2018 and 2017, respectively.

Northern Utilities enters into asset management agreements under which Northern Utilities releases certain natural gas pipeline and storage assets, resells the natural gas storage inventory to an asset manager and subsequently repurchases the inventory over the course of the natural gas heating season at the same price at which it sold the natural gas inventory to the asset manager. There was \$8.4 million and \$8.5 million of natural gas storage inventory at December 31, 2018 and 2017, respectively, related to these asset management agreements. The amount of natural gas inventory released in December 2018, which was payable in January 2019, was \$0.9 million and recorded in Accounts Payable at December 31, 2018. The amount of natural gas inventory released in December 2017, which was payable in January 2018, was \$3.1 million and recorded in Accounts Payable at December 31, 2017.

Leases

The Company leases some of its vehicles under operating lease arrangements. The following is a schedule of future operating lease payment obligations as of December 31, 2018:

<u>Year Ending December 31, (\$000's)</u>	
2019	\$ 523
2020	421
2021	291
2022	155
2023	89
2024 - 2028	<u>22</u>
Total Future Operating Lease Payments	<u>\$ 1,501</u>

Total rental expense charged to operations for the years ended December 31, 2018 and 2017 amounted to \$796,000 and \$785,000, respectively.

NOTE 3: RESTRICTION ON DIVIDENDS

Under the terms of the Note Purchase Agreements relating to Northern Utilities' Senior Notes, \$140.5 million was available for dividends and similar distributions at December 31, 2018. Common dividends declared by Northern Utilities are paid exclusively to Unitil Corporation.

NOTE 4: COMMITMENTS AND CONTINGENCIES

Regulatory Matters

Overview - Northern Utilities is a New Hampshire corporation and a public utility under both New Hampshire and Maine law. Northern Utilities provides natural gas distribution services to

NORTHERN UTILITIES, INC.
NOTES TO FINANCIAL STATEMENTS
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approximately 66,800 customers in 44 New Hampshire and southern Maine communities at rates established under traditional cost of service regulation. Under this regulatory structure, the Company recovers the cost of providing distribution service to its customers based on a representative test year, in addition to earning a return on their capital investment in utility assets. The Company's business customers are entitled to purchase their natural gas supplies from third-party suppliers. Most small and medium-sized customers, however, continue to purchase such supplies through the Company as the provider of basic service energy supply. The Company purchases natural gas for basic service from unaffiliated wholesale suppliers and recovers the actual costs of these supplies, without profit or markup, through reconciling, pass-through rate mechanisms that are periodically adjusted.

Tax Cuts and Jobs Act of 2017

On December 22, 2017, the Tax Cuts and Jobs Act of 2017 (TCJA) was signed into law. Among other things, the TCJA substantially reduced the corporate income tax rate to 21 percent, effective January 1, 2018. Each state public utility commission, with jurisdiction over the areas that are served by the Company, has issued procedural orders directing how the tax law changes are to be reflected in rates, including requiring that the companies provide certain filings and calculations. The Company has complied with these orders and has made the required changes to its rates as directed by the commissions. The Company believes that these matters are substantially resolved and will not have a material impact on its financial position, operating results, or cash flows.

In Maine, Northern Utilities' Maine division recently completed a base rate case (described below). The MPUC's final order in that docket incorporated the lower tax rates in the calculation of rates for the Company.

Similarly, in New Hampshire, Northern Utilities' New Hampshire division recently completed a base rate case proceeding (described below). The NHPUC's final order in that docket approved a comprehensive settlement agreement among the Company, the Staff of the Public Utilities Commission and the Office of Consumer Advocate which included the effect of the tax changes in the calculation of the revenue requirement.

Base Rates - Maine - On February 28, 2018, the MPUC issued its Final Order (Order) in Northern Utilities' pending base rate case. The Order provided for an annual revenue increase of \$2.1 million before a reduction of \$2.2 million to incorporate the effect of the lower federal income tax rate under the TCJA. The MPUC Order approved a return on equity of 9.5 percent and a capital structure reflecting 50 percent equity and 50 percent long-term debt. The Order also provides for a reduction in annual depreciation expense, reducing the Company's annual operating costs by approximately \$0.5 million, and addressed a number of other issues, including a change to term billing, increases in other delivery charges, and cost recovery under the Company's Targeted Area Build-out (TAB) program and Targeted Infrastructure Replacement Adjustment (TIRA) mechanism. The new rates and other changes became effective on March 1, 2018.

Targeted Infrastructure Replacement Adjustment – Maine - The settlement in Northern Utilities' Maine division's 2013 rate case allowed the Company to implement a TIRA rate mechanism to adjust base distribution rates annually to recover the revenue requirements associated with targeted investments in gas distribution system infrastructure replacement and upgrade projects, including the Company's Cast Iron Replacement Program (CIRP). The TIRA had an initial term of four years and covered targeted capital expenditures in 2013 through 2016. In its Order in the current base rate case (see above), the MPUC approved an extension of the TIRA mechanism, with adjustment, for an additional eight-year period, which will allow for annual rate adjustments through the end of the CIRP

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program. On May 7, 2018, the MPUC approved the Company's request to increase its annual base rates by 2.4%, or \$1.1 million, to recover the revenue requirements for 2017 eligible facilities.

Targeted Area Build-out Program - Maine - In December 2015, the MPUC approved a TAB program and associated rate surcharge mechanism. This program is designed to allow the economic extension of natural gas mains to new, targeted service areas in Maine. It allows customers in the targeted area the ability to pay a rate surcharge, instead of a large upfront payment or capital contribution to connect to the natural gas delivery system. The initial pilot of the TAB program was approved for the City of Saco, and is being built out over a period of three years, with the potential to add 1,000 new customers and approximately \$1 million in annual distribution revenue in the Saco area. A second TAB program was approved for the Town of Sanford, and has the potential to add 2,000 new customers and approximately \$2 million in annual distribution revenue in the Sanford area. In its base rate case Order (described above), the MPUC approved the inclusion of Saco TAB investments in rate base along with a cost recovery incentive mechanism for future TAB investments.

Base Rates - New Hampshire - On May 2, 2018, the NHPUC approved a settlement agreement providing for an annual revenue increase of \$2.6 million, a reduction of annual revenue of \$1.7 million to reflect the effect of the TCJA, and a step increase of \$2.3 million to recover post-test year capital investments, all effective May 1, 2018 (with the revenue increase of \$2.6 million reconciling to the date of temporary rates of August 1, 2017 and the revenue decrease for TCJA reconciling to January 1, 2018), for a net increase of approximately \$3.2 million. Under the agreement, the Company may file for a second step increase for effect May 1, 2019 to recover eligible capital investments in 2018, up to a revenue requirement cap of \$2.2 million. If the Company chooses the option to implement the second step increase, the next distribution base rate case will be based on an historic test year of no earlier than twelve months ending December 31, 2020.

Franchise Extensions - New Hampshire - On October 3, 2018, the NHPUC granted Northern Utilities authority to expand its natural gas service territory in the Towns of Kingston, New Hampshire and Atkinson, New Hampshire (where the Company already had a limited franchise) to serve new industrial, commercial and residential customers. Northern Utilities has also petitioned the NHPUC to extend its franchise into the Town of Epping, New Hampshire, where new commercial and residential developments present the Company with opportunities for growth. The franchise petition for service to the Town of Epping remains pending.

NHPUC Energy Efficiency Resource Standard Proceeding— On August 2, 2016, the NHPUC issued an order establishing an Energy Efficiency Resource Standard (EERS), an energy efficiency policy with specific targets or goals for energy savings that New Hampshire electric and gas utilities must meet. The EERS includes a recovery mechanism to compensate the utilities for lost-revenue related to the EERS programs, and performance incentives and processes for stakeholder involvement, evaluation, measurement and verification, and oversight of the EERS programs. In accordance with the Order, on September 1, 2017, the New Hampshire electric and gas utilities jointly filed a Statewide Energy Efficiency Plan for the period 2018-2020, which was approved on January 2, 2018. On September 14, 2018, the New Hampshire electric and gas utilities jointly filed its 2019 update to the Statewide Energy Efficiency Plan. On December 31, 2018, the Commission approved a settlement agreement regarding the 2019 update to the plan.

Environmental Matters

The Company's past and present operations include activities that are generally subject to extensive and complex federal and state environmental laws and regulations. The Company is in material compliance with applicable environmental and safety laws and regulations and, as of December 31,

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2018, has not identified any material losses reasonably likely to be incurred in excess of recorded amounts. However, we cannot assure that significant costs and liabilities will not be incurred in the future. It is possible that other developments, such as increasingly stringent federal, state or local environmental laws and regulations could result in increased environmental compliance costs. Based on the Company's current assessment of its environmental responsibilities, existing legal requirements and regulatory policies, the Company does not believe that these environmental costs will have a material adverse effect on the Company's consolidated financial position or results of operations.

Manufactured Gas Plant (MGP) Sites - Northern Utilities has an extensive program to identify, investigate and remediate former manufactured gas plant (MGP) sites, which were operated from the mid-1800s through the mid-1900s. In New Hampshire, MGP sites were identified in Dover, Exeter, Portsmouth, Rochester and Somersworth. In Maine, Northern Utilities has documented the presence of MGP sites in Lewiston and Portland, and a former MGP disposal site in Scarborough.

Northern Utilities has worked with the Maine Department of Environmental Protection and New Hampshire Department of Environmental Services to address environmental concerns with these sites. Northern Utilities or others have substantially completed remediation of all sites, though on site monitoring continues and it is possible that future activities may be required.

The NHPUC and MPUC have approved regulatory mechanisms for the recovery of MGP environmental costs. For Northern Utilities' New Hampshire division, the NHPUC has approved the recovery of MGP environmental costs over succeeding seven-year periods. For Northern Utilities' Maine division, the MPUC has authorized the recovery of environmental remediation costs over succeeding five-year periods.

The Environmental Obligations table below shows the amounts accrued for Northern Utilities related to estimated future cleanup costs associated with Northern Utilities' environmental remediation obligations for former MGP sites. Corresponding Regulatory Assets were recorded to reflect that the future recovery of these environmental remediation costs is expected based on regulatory precedent and established practices.

Environmental Obligations

	(millions)	
	2018	2017
Total Balance at Beginning of Period	\$ 2.0	\$ 1.8
Additions	0.3	0.4
Less: Payments / Reductions	0.3	0.2
Total Balance at End of Period	\$ 2.0	\$ 2.0
Less: Current Portion	0.6	0.5
Noncurrent Balance at End of Period	\$ 1.4	\$ 1.5

Litigation - The Company is also involved in other legal and administrative proceedings and claims of various types, which arise in the ordinary course of business. The Company believes, based upon information furnished by counsel and others, that the ultimate resolution of these claims will not have a material impact on its financial position, operating results or cash flows.

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Market Risk - Although the Company is subject to commodity price risk as part of its traditional operations, the current regulatory framework within which the Company operates allows for full collection of fuel and gas costs in rates. Consequently, there is limited commodity price risk after consideration of the related rate-making.

NOTE 5: INCOME TAXES

Provisions for Federal and State Income Taxes reflected as operating expenses in the accompanying consolidated statements of earnings for the years ended December 31, 2018, 2017 and 2016 are shown in the table below:

	(\$000's)		
	2018	2017	2016
Current Income Tax Provision			
Federal	\$ —	\$ 2,619	\$ (5,956)
State	—	804	(367)
Total Current Income Taxes	<u>\$ —</u>	<u>\$ 3,423</u>	<u>\$ (6,323)</u>
Deferred Income Provision			
Federal	<u>\$4,289</u>	\$ 4,160	\$ 11,415
State	<u>1,744</u>	956	1,778
Total Deferred Income Taxes	<u>6,033</u>	<u>5,116</u>	<u>13,193</u>
Total Income Tax Expense	<u>\$ 6,033</u>	<u>\$ 8,539</u>	<u>\$ 6,870</u>

The differences between the Company's provisions for Income Taxes and the provisions calculated at the statutory federal tax rate, expressed in percentages, are shown below:

	2018	2017	2016
Statutory Federal Income Tax Rate	21%	34%	34%
Income Tax Effects of:			
State Income Taxes, net	6	6	4
Utility Plant Differences	—	—	—
Tax Credits	—	—	—
Other, net	—	—	—
Effective Income Tax Rate	<u>27%</u>	<u>40%</u>	<u>40%</u>

Temporary differences which gave rise to deferred tax assets and liabilities in 2018 and 2017 are shown below:

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Temporary Differences (000's)	2018	2017
Deferred Tax Assets		
Retirement Benefit Obligations	\$ 6,984	\$ 8,995
Net Operating Loss Carryforwards	16,666	14,289
Tax Credit Carryforwards.....	130	130
Other, net.....	—	—
Total Deferred Tax Assets.....	\$ 23,780	\$ 23,414
Deferred Tax Liabilities		
Utility Plant Differences.....	\$ 51,267	\$ 47,172
Regulatory Assets & Liabilities	2,665	1,685
Other, net.....	707	816
Total Deferred Tax Liabilities.....	54,639	49,673
Net Deferred Tax Liabilities	\$ 30,859	\$ 26,259

The Company is subject to federal and state income taxes as well as various other business taxes. The Company accounts for income taxes in accordance with the FASB Codification guidance on Income Taxes which requires an asset and liability approach for the financial accounting and reporting of income taxes. Significant judgments and estimates are required in determining the current and deferred tax assets and liabilities. The Company's deferred tax assets and liabilities reflect its best assessment of estimated future taxes to be paid. Periodically, the Company assesses the realization of its deferred tax assets and liabilities and adjusts the income tax provision, the current tax liability and deferred taxes in the period in which the facts and circumstances that gave rise to the revision become known.

In December 2017, the Tax Cuts and Jobs Act (TCJA), which included a reduction to the corporate federal income tax rate to 21% effective January 1, 2018, was signed into law. In accordance with GAAP Accounting Standard 740, the Company revalued its Accumulated Deferred Income Taxes (ADIT) at the new 21% tax rate at which the ADIT will be reversed in future periods. As of December 31, 2018 the Company had recorded a net Regulatory Liability in the amount of \$15.3 million as a result of the ADIT revaluation.

Based on communications received by the Company from its state regulators in rate cases and other regulatory proceedings in the first quarter of 2018 and as prescribed in the TCJA, the recent FERC guidance noted above and IRS normalization rules; the benefit of these excess ADIT amounts will be subject to flow back to customers in future utility rates according to the Average Rate Assumption Method (ARAM). ARAM reconciles excess ADIT at the reversal rate of the underlying book/tax temporary timing differences. The Company estimates the ARAM flow back period to be approximately fifteen years, for protected and unprotected excess ADIT.

The Company evaluated its tax positions at December 31, 2018 in accordance with the FASB Codification, and has concluded that no adjustment for recognition, derecognition, settlement and foreseeable future events to any tax liabilities or assets as defined by the FASB Codification is required. The Company remains subject to examination by Federal, Maine, and New Hampshire tax authorities for the tax periods ended December 31, 2015; December 31, 2016; and December 31, 2017. Income tax filings for the year ended December 31, 2017 have been filed with the New Hampshire Department of Revenue Administration and the Maine Revenue Service.

In December 2017, The Company remeasured our deferred tax assets and liabilities to the new federal corporate income tax rate of 21%. The result of this remeasurement was a reduction in the net deferred tax liability of approximately \$14.9 Million. Based on our estimate of the amount of excess

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deferred income taxes that would be used to reduce future customer rates, The Company recorded an increase in regulatory liabilities of approximately \$20.6 Million. The additional \$5.7 Million in regulatory liabilities was required to reflect the future revenue reduction required to return \$14.9 Million of previously collected income taxes to customers. The company also recorded a \$5.7 Million deferred tax asset related to the \$20.7 Million regulatory liability. The accounts that increased and (decreased) in the 2017 remeasurement of deferred income taxes are reflected below (in Thousands):

Jurisdiction	254	190	282	283
FERC	\$0	\$0	\$0	\$0
State	\$14,945	\$0	(\$15,539)	\$594
Total	\$14,945	\$0	(\$15,539)	\$594

In September 2018, the Company filed its 2017 tax return and recorded the 2017 return to accrual adjustment related to differences in yearend 2017 accounting estimates and yearend 2017 actuals reported on its 2017 federal tax return. The adjusted December 31, 2017 balances as of December 31, 2018 are shown below (In Thousands):

Jurisdiction	254	190	282	283
FERC	\$0	\$0	\$0	\$0
State	\$15,299	\$0	(\$15,705)	\$406
Total	\$15,299	\$0	(\$15,705)	\$406

As of December 31, 2018, the Company had not received any Regulatory Order effective prior to December 31, 2018 to flow back excess ADIT in base rates. The Company expects to flow back excess ADIT Amortization through FERC account 411.1 unless the regulatory order from the New Hampshire Department of Public Utilities and Maine Department of Public Utilities requires alternative accounting treatment. The amount of excess deferred income taxes that is considered protected and unprotected as of December 31, 2018 and 2017 is reflected below (In Thousands)

Jurisdiction	12/31/18	12/31/17
<i>Protected</i>		
FERC	\$0	\$0
STATE	(\$15,705)	(\$15,539)
<i>Unprotected</i>		
FERC	\$0	\$0
STATE.	\$406	\$594

NORTHERN UTILITIES, INC.
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Total	(\$15,299)	(\$14,945)
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NOTE 6: SUPPLEMENTAL CASH FLOW INFORMATION

Supplemental Cash Flow Information (millions):

	Year Ended December 31,	
	2018	2017
Interest Paid	\$ 10.0	\$ 9.3
Income Taxes (Refunded) Paid	\$ 0.6	\$ (3.4)
Non-cash Investing Activity:		
Capital Expenditures Included in Accounts Payable	\$ 0.1	\$ 0.3

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
SUMMARY OF PLANT AND ACCUMULATED PROVISIONS FOR DEPRECIATION, AMORTIZATION, AND DEPLETION			
Line No.	Item (a)	Total (b)	
1	UTILITY PLANT		
2	In Service		
3	Plant in Service (Classified)	546,133,755	
4	Property Under Capital Leases		
5	Plant Purchased or Sold		
6	Completed Construction not Classified	35,584,478	
7	Experimental Plant Unclassified		
8	Total Utility Plant (Total of lines 3 thru 7)	581,718,233	
9	Leased to Others		
10	Held for Future Use	-	
11	Construction Work in Progress	11,064,887	
12	Acquisition Adjustments	(22,155,391)	
13	Total Utility Plant (Totals of lines 8 thru 12)	570,627,729	
14	Accumulated Provisions for Depreciation, Amortization & Depletion	131,806,854	
15	Net Utility Plant (Totals of lines 13 less 14)	438,820,875	
16	DETAIL OF ACCUMULATED PROVISIONS FOR DEPRECIATION, AMORTIZATION AND DEPLETION		
17	In Service:		
18	Depreciation	147,060,423	
19	Amortization and Depletion of Producing Natural Gas Land and Land Rights		
20	Amortization of Underground Storage Land and Land Rights		
21	Amortization of Other Utility Plant	6,901,822	
22	Total In Service (Totals of lines 18 thru 21)	153,962,245	
23	Leased to Others		
24	Depreciation		
25	Amortization and Depletion		
26	Total Leased to Others (Totals off lines 24 and 25)	-	
27	Held for Future Use		
28	Depreciation		
29	Amortization		
30	Total Held for Future Use (Totals of lines 28 and 29)	-	
31	Abandonment of Leases (Natural Gas)		
32	Amortization of Plant Acquisition Adjustment	(22,155,391)	
33	Total Accum Provisions (Should agree with line 14 above) (Total of lines 22, 26, 30, 31, and 32)	131,806,854	

Name of Respondent Northern Utilities, Inc.	This Report is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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GAS PLANT IN SERVICE (Accounts 101, 102, 103, and 106)

- | | | |
|--|---|---|
| <p>1. Report below the original cost of gas plant in service according to the prescribed accounts.</p> <p>2. In addition to Account 101, Gas Plant in Service(Classified), include Account 102, Gas Plant Purchased or Sold; Account 103, Experimental Gas Plant Unclassified; and Account 106, Completed Construction Not Classified-Gas.</p> <p>3. Include in column (c) or (d), as appropriate, corrections of additions and retirements for the current or preceding year.</p> <p>4. Enclose in parentheses credit adjustments of plant accounts to indicate the negative effect of such accounts.</p> <p>5. Classify Account 106 according to prescribed accounts, on an estimated basis if necessary, and include the entries in column (c). Also to be included in column (c) are entries for reversals of tentative distributions of prior year reported in column (b). Likewise if the respondent has a</p> | <p>significant amount of plant retirements which have not been classified to primary accounts at the end of the year, include in column (d) a tentative distribution of such retirements, on an estimated basis, with appropriate contra entry to the account for accumulated depreciation provision. Include also in column (d) reversals of tentative distributions or prior year of unclassified retirements. Attach supplemental statement showing the account distribution of these tentative classifications in columns (c) and (d), including the reversals of the prior years tentative account distributions of these amounts. Careful observance of the above instructions and the texts of Accounts 101 and 106 will avoid serious omissions of the reported amount of respondent's plant actually in service at end of year.</p> <p>6. Show in column (f) reclassifications or transfers within utility plant accounts. Include</p> | <p>also in column (f) the additions or reductions of primary account classifications arising from distribution of amounts initially recorded in Account 102. In showing the clearance of Account 102, include in column (d) the amounts with respect to accumulated provision for depreciation, acquisition adjustments, etc., and show in column (f) only the offset to the debits or credits distributed in column (f) to primary account classifications.</p> <p>7. For Account 399, state the nature and use of plant included in this account and if substantial in amount submit a supplementary statement showing the subaccount classification of such plant conforming to the requirements of these pages.</p> <p>8. For each amount comprising the reported balance and changes in Account 102, state the property purchased or sold, name of vendor or purchaser, and date of transaction.</p> |
|--|---|---|

Line No.	Account (a)	Balance at Beginning of Year (b)	Additions (c)	Retirements (d)	Adjustments (e)	Transfers (f)	Balance at End of Year (g)
1	1. Intangible Plant						
2	301 Organization						0
3	302 Franchises and Consents						0
4	303 Miscellaneous Intangible Plant	5,185,228	235,211				5,420,439
5	TOTAL Intangible Plant (1)	5,185,228	235,211	0	0	0	5,420,439
6	2. Production Plant						
7	Natural Gas Production and Gathering Plant						
8	325.1 Producing Lands						0
9	325.2 Producing Leaseholds						0
10	325.3 Gas Rights						0
11	325.4 Rights-of-Way						0
12	325.5 Other Land and Land Rights	6,816					6,816
13	326 Gas Well Structures						0
14	327 Field Compressor Station Structures						0
15	328 Field Meas. and Reg. Sta. Structures	161,860					161,860
16	329 Other Structures						0
17	330 Producing Gas Wells-Well Construction						0
18	331 Producing Gas Wells-Well Equipment						0
19	332 Field Lines						0
20	333 Field Compressor Station Equipment						0
21	334 Field Meas. and Reg. Sta. Equipment						0
22	335 Drilling and Cleaning Equipment						0
23	336 Purification Equipment						0
24	337 Other Equipment	91,796					91,796
25	338 Unsuccessful Exploration and Devel. Costs						0
26	TOTAL Production and Gathering Plant	260,472	0	0	0	0	260,472
27	Products Extraction Plant						
28	340 Land and Land Rights						0
29	341 Structures and Improvements						0
30	342 Extraction and Refining Equipment						0
31	343 Pipe Lines						0
32	344 Compressor Equipment						0
33	345 Gas Meas. and Reg. Equipment						0
34	346 Compressor Equipment						0
35	347 Other Equipment						0
36	TOTAL Products Extraction Plant						0
37	TOTAL Nat. Gas Production Plant	0	0	0	0	0	0
38	Mfd. Gas Prod. Plant (Submit Suppl. Statement)						0
39	TOTAL Production Plant (2)	260,472	0	0	0	0	260,472
40	3. Natural Gas Storage and Processing Plant						
41	Under Ground Storage Plant						
42	350.1 Land						0
43	350.2 Rights-of-Way						0
44	351 Structures and Improvements						0
45	352 Wells						0
46	352.1 Storage Leaseholds and Rights						0
47	352.2 Reservoirs						0
48	352.3 Non-recoverable Natural Gas						0
49	353 Lines						0
50	354 Compressor Station Equipment						0
51	355 Measuring and Reg. Equipment						0
52	356 Purification Equipment						0
53	357 Other Equipment						0
54	TOTAL Underground Storage Plant	0	0	0	0	0	0

Name of Respondent		This Report is:	Date of Report	Year of Report			
Northern Utilities, Inc.		(1) X Original (2) Revised	(Mo, Da, Yr)	December 31, 2018			
GAS PLANT IN SERVICE (Accounts 101, 102, 103, and 106) (Continued)							
Line No.	Account (a)	Balance at Beginning of Year (b)	Additions (c)	Retirements (d)	Adjustments (e)	Transfers (f)	Balance at End of Year (g)
55	Other Storage Plant						
56	360 Land and Land Rights						0
57	361 Structures and Improvements						0
58	362 Gas Holders						0
59	363 Purification Equipment						0
60	363.1 Liquefaction Equipment						0
61	363.2 Vaporizing Equipment						0
62	363.3 Compressor Equipment						0
63	363.4 Meas. and Reg. Equipment						0
64	363.5 Other Equipment						0
65	TOTAL Other Storage Plant	0	0	0	0	0	0
66	Base Load Liquefied Natural Gas Terminating and Processing Plant						
67	364.1 Land and Land Rights						0
68	364.2 Structures and Improvements						0
69	364.3 LNG Processing Terminal Equipment						0
70	364.4 LNG Transportation Equipment						0
71	364.5 Measuring and Regulating Equipment						0
72	364.6 Compressor Station Equipment						0
73	364.7 Communications Equipment						0
74	364.8 Other Equipment						0
75	TOTAL Base Load Liquefied Natural Gas, Terminating and Processing Plant	0	0	0	0	0	0
77	TOTAL Nat. Gas Storage and Proc. Plant (3)						
78	4. Transmission Plant						
79	365.1 Land and Land Rights						0
80	365.2 Rights-of-Way						0
81	366 Structures and Improvements						0
82	367 Mains						0
83	368 Compressor Station Equipment						0
84	369 Measuring and Reg. Sta. Equipment						0
85	370 Communication Equipment						0
86	371 Other Equipment						0
87	TOTAL Transmission Plant (4)	0		0	0	0	0
88	5. Distribution Plant						
89	374 Land and Land Rights	107,022					107,022
90	375 Structures and Improvements	2,917,060	406,575	11,925			3,311,710
91	376 Mains	120,279,026	10,436,737	502,649			130,213,113
92	377 Compressor Station Equipment	0					0
93	378 Meas. and Reg. Sta. Equip.-General	3,980,540	415,989	24,499			4,372,030
94	379 Meas. and Reg. Sta. Equip.-City Gate	39,266					39,266
95	380 Services	67,481,462	5,461,683	205,263			72,737,882
96	381 Meters	4,077,945	558,718	140,731			4,495,932
97	382 Meter Installations	22,011,574	1,636,060	274,007			23,373,627
98	383 House Regulators	584,797	76,928	0			661,725
99	384 House Reg. Installations	0					0
100	385 Industrial Meas. and Reg. Sta. Equipment	0					0
101	386 Other Prop. on Customers' Premises	1,763,077	169,138	78,400			1,853,815
102	387 Other Equipment	0					0
103	TOTAL Distribution Plant (5)	223,241,769	19,161,826	1,237,474	0	0	241,166,122
104	6. General Plant						
105	389 Land and Land Rights	232,947					232,947
106	390 Structures and Improvements	0					0
107	391 Office Furniture and Equipment	425,892	5,942				431,834
108	392 Transportation Equipment	0					0
109	393 Stores Equipment	31,520	0				31,520
110	394 Tools, Shop, and Garage Equipment	1,222,407	66,883	0			1,289,290
111	395 Laboratory Equipment	0					0
112	396 Power Operated Equipment	75,266					75,266
113	397 Communication Equipment	4,588,011	126,294	2,295			4,712,010
114	398 Miscellaneous Equipment	0					0
115	Subtotal	6,576,043	199,119	2,295	0	0	6,772,867
116	399 Other Tangible Property	0					0
117	TOTAL General Plant (6)	6,576,043	199,119	2,295	0	0	6,772,867
118	TOTAL (Accounts 101 and 106)	235,263,512	19,596,156	1,239,769	0	0	253,619,900
119	Gas Plant Purchased (See Instr. 8)	0					0
120	(Less) Gas Plant Sold (See Instr. 8)	0					0
121	Experimental Gas Plant Unclassified	0					0
122	TOTAL Gas Plant in Service	235,263,512	19,596,156	1,239,769	0	0	253,619,900

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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ACCUMULATED PROVISION FOR DEPRECIATION OF GAS UTILITY PLANT (Account 108)

1. Explain in a footnote any important adjustments during year.

2. Explain in a footnote any difference between the amount for book cost of plant retired, line 11, column (c), and that reported for gas plant in service, pages 18-19, column (d), excluding retirements of non-depreciable property.

3. The provisions of Account 108 in the Uniform System of Accounts require that retirements of depreciable plant be recorded when such plant is

removed from service. If the respondent has a significant amount of plant retired at year end which has not been recorded and/or classified to the various reserve functional classifications, make preliminary closing entries to tentatively functionalize the book cost of the plant retired. In addition, include all costs included in retirement work in progress at year end in the appropriate functional classifications.

4. Show separately interest credits under a sinking fund or similar method of depreciation accounting.

Section A. Balances and Changes During Year

Line No.	Item (a)	Total (c+d+e) (b)	NH Division (c)	Maine Division (d)	Gas Plant Leased to Others (e)
1	Balance Beginning of Year	137,126,249	68,189,334	68,936,915	
2	Depreciation Provisions for Year, Charged to				
3	(403) Depreciation Expense	16,084,524	7,482,080	8,602,444	
4	Exp. of Gas Plt. Leas. to Others	0			
5	Transportation Expenses- Clearing	0			
6	Other Clearing Accounts	0			
7	Other Accounts (Specify):	0			
8					
9	TOTAL Deprec. Prov. for Year (Enter Total of lines 3 thru 8)	16,084,524	7,482,080	8,602,444	0
10	Net Charges for Plant Retired:				
11	Book Cost of Plant Retired	(2,630,281)	(1,239,769)	(1,390,512)	
12	Cost of Removal	(3,520,069)	(1,276,463)	(2,243,606)	
13	Salvage (Credit)	0			
14	TOTAL Net Chrgs. for Plant Ret. (Enter Total of lines 11 thru 13)	(6,150,350)	(2,516,232)	(3,634,118)	0
15	Other Debit or Cr. Items (Describe)	0			
16	Adjust. to Reserve	0			
17	Balance End of Year (Enter Total of lines 1,9,14,15, and 16)	147,060,423	73,155,182	73,905,241	0

Section B. Balances at End of Year According to Functional Classifications

18	Production-Manufactured Gas	1,009,863	188,832	821,031	
19	Prod. and Gathering-Natural Gas	0			
20	Products Extraction-Natural Gas	0			
21	Underground Gas Storage	0			
22	Other Storage Plant	3,163,597	0	3,163,597	
23	Base Load LNG Term. and Proc. Plt.	0			
24	Transmission	0			
25	Distribution	134,988,052	68,170,910	66,817,142	
26	General	7,898,911	4,795,440	3,103,471	
27	TOTAL (Enter Total of lines 18 thru 26)	147,060,423	73,155,182	73,905,241	0

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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OTHER REGULATORY ASSETS (ACCOUNT 182.3)

1. Report below the details called for concerning other regulatory assets which are created through the ratemaking actions of regulatory agencies (and not included in other accounts).

3. Minor items (5% of the Balance at End of Year for Account 182.3 or amounts less than \$250,000, whichever is less) may be grouped by classes.

2. For regulatory assets being amortized, show period of amortization in column (a).

4. Report separately any "Deferred Regulatory Commission Expenses"

Line No.	Description and Purpose of Other Regulatory Assets	Balance at Beginning of Year	Debits	Written off During Year		Balance at End of Year
				Account Charged	Amount	
	(a)	(b)	(c)	(d)	(e)	(f)
1	PBOP FAS 158	2,535,183	9,150,572	253	10,453,526	1,232,229
2	Pension FAS 158	4,196,481	24,231,135	253	24,446,896	3,980,720
3	SERP	338,125	3,226,791	253	3,120,348	444,568
4	ERC Prior Year Layers	1,757,945	283,144	182	429,241	1,611,848
5	LT ERC Costs	339,000	138,920	242	50,000	427,920
6	Minor items	87,891	1,300,366	Various	1,431,996	(43,739)
7						0
8						0
9						0
10						-
11						-
12						-
13						-
14						-
15						-
16						-
17	Subtotal NH:	9,254,625	38,330,928		39,932,007	7,653,546
18						
19						
20	Maine division	15,385,401	\$ 45,199,992	Various	48,897,440	11,687,953
21						
22						
23						
24						
25						
26						
27						
28						
29						
30						
31						
32						
33						
34						
35						
36						
37						
38						
39						
40	TOTAL	24,640,026	83,530,920		88,829,447	19,341,499

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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MISCELLANEOUS DEFERRED DEBITS (ACCOUNT 186)

1. Report below the details called for concerning miscellaneous deferred debits.

3. Minor items amounts less than \$250,000 may be grouped by classes.

2. For any deferred debit being amortized, show period of amortization in column (a).

Line No.	Description of Miscellaneous Deferred Debits	Balance at Beginning of Year	Debits	Credits		Balance at End of Year
				Account Charged	Amount	
	(a)	(b)	(c)	(d)	(e)	(f)
1	Transition Costs (10 yr amort)	246,914	22,447	407	269,361	-
2	Transaction Costs (10 yr amort)	292,405	26,582	407	318,987	-
3	Plant and M&S Accruals/Misc	-	1,202,382	various	1,202,382	-
4						
5						
6	Common - LT Portion Prepaid Revolver (08/18 to 07/23)	31,987	59,576	921	42,273	49,290
7						
8	Subtotal - NH	571,306	1,310,987		1,833,003	49,290
9						
10	Maine Division	1,116,721	2,831,222	various	2,859,309	1,088,634
11						
12						
13						
14						
15						
16						
17						
18						
19						
20						
21						
22						
23						
24						
25						
26						
27						
28						
29						
30						
31						
32						
33						
34						
35						
36						
37						
38						
39	Miscellaneous Work in Progress					
40	TOTAL	1,688,027	4,142,209		4,692,312	1,137,924

Name of Respondent		This Report Is:		Date of Report		Year of Report			
Northern Utilities, Inc.		(1) X Original (2) Revised		(Mo, Da, Yr)		December 31, 2018			
LONG-TERM DEBT (Accounts 221, 222, 223, and 224)									
<p>1. Report by balance sheet the particulars (details) concerning long-term debt included in Accounts 221, Bonds, 222, Reacquired Bonds, 223, Advances from Associated Companies, and 224, Other Long-Term Debt. If information to meet the stock exchange reporting requirement outlined in column (a) is available from the SEC 10-K Report Form filing, a specific reference to the report form (i.e. year and company title) may be reported in column (a) provided the fiscal years for both the 10-K report and this report are compatible.</p>		<p>2. For bonds assumed by the respondent, include in column (a) the name of the issuing company as well as a description of the bonds.</p> <p>3. For advances from Associated Companies, report separately advances on notes and advances on open accounts. Designate demand notes as such. Include in column (a) names of associated companies from which advances were received.</p> <p>4. For receivers' certificates, show in column (a) the name of the court and date of court order under which such certificates were issued.</p>		<p>5. In a supplemental statement, give explanatory particulars (details) for Accounts 223 and 224 of net changes during the year. With respect to long-term advances, show for each company: (a) principal advanced during year, (b) interest added to principal amount, and (c) principal repaid during year. Give Commission authorization numbers and dates.</p> <p>6. If the respondent has pledged any of its long-term debt securities, give particulars (details) in a footnote, including name of the pledgee and purpose of the pledge.</p>					
Line No.	Class and Series of Obligation and Name of Stock Exchange	Nominal Date of Issue (b)	Date of Maturity (c)	Outstanding (Total amount outstanding without reduction for amounts held by respondent) (d)	INTEREST FOR YEAR		HELD BY RESPONDENT		Redemption Price Per \$100 at End of Year (i)
					Rate (in %) (e)	Amount (f)	Reacquired Bonds (Acct. 222)	Sinking and Other Funds (h)	
1				0	6.95%	648,293			
2	6.95% note, Series A	12/03/08	12/03/2018	50,000,000	7.72%	3,860,000			
3	7.72% note, Series B	12/03/08	12/03/2038	16,600,000	5.29%	959,310			
4	5.29% note	03/02/10	03/02/2020	50,000,000	4.42%	2,210,000			
5	4.42% note	10/15/14	10/15/2044	20,000,000	3.52%	704,000			
6	3.52% note	11/01/17	11/01/2027	30,000,000	4.32%	1,296,000			
7	4.32% note	11/01/17	11/01/2047						
8									
9									
10									
11									
12	FERC Account 223				Account 427	\$4,460,407			
13	FERC Account 224	166,600,000			NH	\$5,217,196			
14	FERC Account 231	0			Maine	\$9,677,603			
15		<u>166,600,000</u>							
16									
17									
18									
19									
20									
21									
22									
23									
24									
25									
26		XXXXXXXX	XXXXXXXX	166,600,000		9,677,603	0	0	

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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**RECONCILIATION OF REPORTED NET INCOME WITH TAXABLE INCOME
FOR FEDERAL INCOME TAXES**

1. Report the reconciliation of reported net income for the year with taxable income used in computing Federal income tax accruals and show computation of such tax accruals. Include in the reconciliation, as far as practicable, the same detail as furnished on Schedule M-1 of the tax return for the year. Submit a reconciliation even though there is no taxable income for the year. Indicate

clearly the nature of each reconciling amount.

2. If the utility is a member of a group which files consolidated Federal tax return, reconcile reported net income with taxable net income as if a separate return were to be filed, indicating, however, intercompany amounts to be eliminated in such a consolidated return. State names of group members, tax assigned to each group member, and basis of allocation, assignment, or sharing of the consolidated tax among the group members.

Line No.	Particulars (Details) (a)	Amount (b)
1	New Hampshire Net Income for the Year (Page 12)	6,947,458
2	Reconciling Items for the Year	
3	Federal Income Taxes	0
4	Taxable Income Not Reported on Books	
5		
6	See Attached Schedule on page 24a	0
7		
8		
9	Deductions Recorded on Books Not Deducted for Return	
10		
11	See Attached Schedule on page 24a	635,756
12		
13		
14	Income Recorded on Books Not Included in Return	
15		
16	See Attached Schedule on page 24a	0
17		
18		
19	Deductions on Return Not Charged Against Book Income	
20		
21	See Attached Schedule on page 24a	(5,082,552)
22		
23		
24		
25		
26		
27	New Hampshire Federal Tax Net Income	2,500,662
28	Show Computation of Tax:	
29	NH Federal Taxable Income	2,500,662
30	Federal Income Tax Rate	0.21
31		
32	Total Federal Income Tax-Current	525,139
33	Federal Income Tax-Net Operating Loss Adjustment	(525,139)
34	Federal Income Tax-Prior years	(362,564)
35		
36	Total	(362,564)
37		
38		
39		
40		
41		
42		

NORTHERN UTILITIES, INC.
RECONCILIATION OF REPORTED NET INCOME WITH TAXABLE INCOME
FOR FEDERAL INCOME TAXES
Supplement to NH PUC Report page 24
FOR THE YEAR ENDED: DECEMBER 31, 2018

	<u>2018</u>
<u>LINE 4 - TAXABLE INCOME NOT REPORTED ON BOOKS</u>	0
	<u>0</u>
<u>LINE 9 - DEDUCTIONS RECORDED ON BOOKS NOT DEDUCTED FOR RETURN</u>	
BOOK BAD DEBTS OVER TAX BAD DEBTS	(37,261)
SFAS 106	270,998
SFAS 87	699,170
AMORTIZATION OF PURCHASE DISCOUNT	(862,416)
AMORTIZATION OF TRANSACTION COSTS	292,406
AMORTIZATION OF TRANSITION COSTS	246,914
AMORTIZATION OF STATE REGULATORY ASSET	0
INSURANCE CLAIM RESERVE ACCRUAL	1,000
DISALLOWED 50% TRAVEL AND ENTERTAINMENT	0
PENALTIES	1,000
LOBBYING EXPENSE	23,945
	<u>635,756</u>
<u>LINE 14 - INCOME RECORDED ON BOOKS NOT INCLUDED IN RETURN</u>	
REGULATORY ASSET: DEFERRED ITC	0
	<u>0</u>
<u>LINE 19 - DEDUCTIONS ON RETURN NOT CHARGED AGAINST BOOK INCOME</u>	
DEBT DISCOUNT	0
DEFERRED RATE GATE COSTS	0
DEFERRED INCOME TAX	2,596,679
ACCRUED REVENUE	(375,140)
PNGTS REFUND	(1,154,879)
PROPERTY TAXES	1,794
ENVIRONMENTAL CLEANUP COSTS	0
(UNDER)/OVER ACCRUAL OF SIT	0
ENVIRONMENTAL REMEDIATION	31,132
UTILITY PROPERTY DIFFERENCES	(6,182,138)
	<u>(5,082,552)</u>

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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TAXES ACCRUED, PREPAID AND CHARGED DURING YEAR

- | | | |
|--|--|---|
| <p>1. Give particulars (details) of the combined prepaid and accrued tax accounts and show the total taxes charged to operations and other accounts during the year. Do not include gasoline and other sales taxes which have been charged to the accounts to which the taxed material was charged. If the actual or estimated amounts of such taxes are known, show the amounts in a footnote and designate whether estimated or actual amounts.</p> <p>2. Include on this page taxes paid during the year and charged direct to final accounts, (not charged to prepaid or accrued taxes). Enter the amounts in both columns (d) and (e). The balancing of this page is not affected by the inclusion of these taxes.</p> <p>3. Include in column (d) taxes charged during the year, taxes charged to operations and other</p> | <p>accounts through (a) accruals credited to taxes accrued, (b) amounts credited to proportions of prepaid taxes chargeable to current year, and (c) taxes paid and charged direct to operations or accounts other than accrued and prepaid tax accounts.</p> <p>4. List the aggregate of each kind of tax in such manner that the total tax for each State and sub-division can readily be ascertained.</p> <p>5. If any tax (Exclude Federal and state income taxes) covers more than one year, show the required information separately for each tax year, identifying the year in column (a).</p> <p>6. Enter all adjustments of the accrued and prepaid tax accounts in column (f) and explain each adjustment in a footnote. Designate debit adjustments by parentheses.</p> | <p>7. Do not include on this page entries with respect to deferred income taxes or taxes collected through payroll deduction or otherwise pending transmittal of such taxes to the taxing authority.</p> <p>8. Show in column (i) thru (p) how the taxed accounts were distributed. Show both the utility department and number of account charged. For taxes charged to utility plant, show the number of the appropriate balance sheet plant account or subaccount.</p> <p>9. For any tax apportioned to more than one utility department or account, state in a footnote the basis (necessity) of apportioning such tax.</p> <p>10. For NHPUC reporting purposes, taxes greater than \$25,000 should be reported separately -- others may be combined.</p> |
|--|--|---|

Line No.	Kind of Tax (See Instruction 5)	BALANCE BEGINNING OF YEAR		Taxes Charged During Year	Taxes Paid During Year	Adjustments	BALANCE END OF YEAR	
		Taxes Accrued (Account 236)	Prepaid Taxes (Incl. in Account 165)				Taxes Accrued (Account 236)	Prepaid Taxes (Incl. in Account 165)
		(b)	(c)				(g)	(h)
1	NH + Maine Combined							
2								
3	See Attached Schedules on pages 25a & 25b	\$ 96,333	\$ 767,454	\$ 8,754,919	\$ (8,516,986)	\$ (318,022)	\$ 14,450	\$ 765,660
4								
5								
6								
7								
8								
9								
10								
11								
12								
13								
14								
15								
16								
17								
18	TOTAL	96,333	767,454	8,754,919	(8,516,986)	(318,022)	14,450	765,660

DISTRIBUTION OF TAXES CHARGED (Show utility department where applicable and account charged.)

Line No.	Gas (408.1, 409.1)	Other Utility Departments (408.1, 409.1)	Other Income and Deductions (408.2, 409.2)	Extraordinary Items (409.3)	Other Utility Opn. Income (408.1, 409.1)	Adjustment to Ret. Earnings (439)	Other
	(i)	(j)	(k)	(l)	(m)	(n)	(o)
1							
2							
3							
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14							
15							
16							
17							
18	TOTAL	-	-	-	-	-	-

NORTHERN UTILITIES, INC.
TAXES ACCRUED, PREPAID AND CHARGED
DECEMBER 31, 2018

Supplement to page 25

LINE NO.	KIND OF TAX	TAXES ACCRUED	165 PREPAID TAXES	TAXES CHARGED DURING YEAR	RECEIVED (PAID) DURING YEAR	ADJUSTMENTS	TAXES ACCRUED A/C 236	PREPAID TAXES INCLUDED IN A/C 165
1	STATE							
2	MAINE							
3	PUBLIC UTILITIES	0	0	0	0		0	0
4	INCOME TAX - CURRENT	0	0	0	0	0	0	0
5	INCOME TAX - PRIOR	0	0	1,393,775		(1,393,775)	0	0
	NEW YORK							
	INCOME TAX - CURRENT	0		0	0	0	0	
	INCOME TAX - PRIOR	0		0	0	0	0	
6	NEW HAMPSHIRE							
7	BUSINESS PROFITS - CURRENT	0	0	(192,000)	0	192,000	0	0
8	BUSINESS PROFITS - PRIOR	0	0	(274,936)	0	274,936	0	0
9	MA INCOME TAX	0		0	0		0	
10	MA INCOME TAX - PRIOR	0		0	0		0	
11	PUBLIC UTILITIES	0	0	0	0		0	0
12	FEDERAL							
13	INCOME - CURRENT	0	0	(414,049)	414,049	0	0	0
14	INCOME - PRIOR		0	(608,790)	0	608,790	0	0
15	PAYROLL TAXES	0	0	347,401	(333,311)		14,090	0
16	PROPERTY TAXES	333	767,454	8,389,573	(8,387,779)	27	360	765,660
17	SALES AND USE TAXES	0		0	0		0	
18	STATE FUEL TAX	0		0	0		0	
19	STATE EXCISE	96,000		113,945	(209,945)	0	0	0
20	FEDERAL EXCISE	0		0	0		0	
21	SUPERFUND - CURRENT	0		0	0		0	
22	SUPERFUND - PRIOR	0		0	0		0	
23	NON RESIDENT STATE TAXES	0	0	0	0		0	0
24	TOTAL	96,333	767,454	8,754,919	(8,516,986)	(318,022)	14,450	765,660

NORTHERN UTILITIES, INC.
TAXES ACCRUED, PREPAID AND CHARGED
AND DISTRIBUTION OF TAXES CHARGED
DURING YEAR END DECEMBER 31, 2018

Supplement to page 25

LINE NO.	KIND OF TAX	GAS A/C 408.1 A/C 409.1	OTHER UTIL DEPT 408.1 409.1	OTHER INCOME, DEDUCTIONS A/C 408.2 A/C 409.2	ACCOUNT 107	OTHER UTIL. OPERATING INCOME A/C 408.1 A/C 409.1	ADJUST TO R/E A/C 236	ACCOUNT 928 OTHER	SUBTOTAL	CLEARING ACCT AND OTHER NON-TAX CHARGES	GRAND TOTAL
1	MAINE										
2	PUBLIC UTILITIES							0	0	0	0
3	INCOME TAX - CURRENT	0		0					0		0
4	INCOME TAX - PRIOR	1,393,775					(1,393,775)		0		0
5	SUB TOTAL MAINE INCOME TAXES	1,393,775	0	0	0	0	(1,393,775)	0	0	0	0
	NEW YORK										
6	STATE EXCISE TAX	0							0		0
7	OTHER TAXES	0							0		0
8	SUB TOTAL PENN. INCOME TAXES	0	0	0	0	0	0	0	0	0	0
9	TOTAL STATE INCOME TAXES	0	0	0	0	0	0	0	0	0	0
10	FEDERAL										
11	INCOME TAX - CURRENT	(414,049)		0					(414,049)		0
12	INCOME TAX - PRIOR	(246,227)					246,227		0		0
13	TOTAL FEDERAL INCOME	(660,275)	0	0	0	0	246,227	0	(414,049)	0	0
14	FEDERAL EXCISE			0					0		0
15	PAYROLL TAXES	346,331			(173,432)				172,899		172,899
16	PROPERTY TAXES	4,426,205					(3,898,540)		527,665		527,665
17	SALES AND USE TAX	0		0					0		0
18	STATE EXCISE	9,718							9,718		9,718
19	STATE FUEL TAX EXPENSE	0		0					0		0
20	SUPERFUND TAX - CURRENT	0							0		0
21	SUPERFUND TAX - PRIOR	0							0		0
22	TOTAL OTHER	4,782,254	0	0	(173,432)	0	(3,898,540)	0	710,282	0	710,282
23	TOTAL MAINE	5,515,753	0	0	(173,432)	0	(5,046,088)	0	296,233	0	710,282
24	NEW HAMPSHIRE										
25	PUBLIC UTILITIES							0	0		0
26	FEDERAL										
27	INCOME TAX - CURRENT	0							0		(0)
28	INCOME TAX - PRIOR	(362,563)							(362,563)		(362,563)
29	TOTAL INCOME TAXES	(362,563)	0	0	0	0	0	0	(362,563)	0	(362,563)
30	FEDERAL EXCISE	0							0		0
31	PAYROLL TAXES	330,543			(156,040)				174,503		174,503
32	PROPERTY TAXES	3,963,368		0			(3,817,517)		145,851		145,851
33	NH BUSINESS PROFITS - CURREN	(192,000)		0					(192,000)		(192,000)
34	NH BUSINESS PROFITS - PRIOR	(274,936)					(274,936)		(549,873)		(549,873)
35	MA INCOME TAX	0		0					0		0
36	STATE EXCISE	104,227							104,227		104,227
37	STATE FUEL TAX EXPENSE	0		0					0		0
38	SUPERFUND TAX - CURRENT	0							0		0
39	SUPERFUND TAX - PRIOR	0							0		0
40	NON RESIDENT STATE TAXES	0							0		0
40	TOTAL OTHER	3,931,201	0	0	(156,040)	0	(4,092,453)	0	(317,292)	0	(317,292)
41	TOTAL NEW HAMPSHIRE	3,568,638	0	0	(156,040)	0	(4,092,453)	0	(679,855)	0	(679,855)
42	TOTAL COMPANY	9,084,391	0	0	(329,471)	0	(9,138,542)	0	(383,622)	0	30,427

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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MISCELLANEOUS DEFERRED CREDITS (ACCOUNT 253)

1. Report below the details called for concerning miscellaneous deferred credits
2. For any deferred credit being amortized, show period of amortization in column (a).
3. Minor items amounts less than \$150,000 may be grouped by classes.

Line No.	Description of Other Deferred Credits (a)	Balance at Beginning of Year (b)	Debits		Credits (e)	Balance at End of Year (f)
			Contra Account (c)	Amount (d)		
1	LT ERC Costs	20,000	242	50,000	54,300	24,300
2	FAS 106	2,902,211	Various	364,152	635,150	3,173,209
3	FAS 158 Pension	6,096,572	182/283	38,367,066	37,147,310	4,876,816
4	FAS 158 PBOP	4,820,152	182/283	30,137,904	28,054,613	2,736,861
5	FAS 158 SERP	1,446,079	182/283	14,160,411	14,206,074	1,491,742
6	FASB 87 - Accrued Pension	275,511	165	29,053	428,569	675,027
7						
8						
9						
10	Total NH	15,560,525		83,108,586	80,526,016	12,977,955
11						
12						
13	Maine division	19,680,836	Various	97,509,729	92,744,466	14,915,573
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39						
40	Total	35,241,361		180,618,315	173,270,482	27,893,528

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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OTHER REGULATORY LIABILITIES (Account 254)

- Report below the particulars (details) called for concerning other regulatory liabilities which are created through the ratemaking actions of regulatory agencies and not includable in other amounts).
- For regulatory liabilities being amortized, show period of amortization in column (a).
- Minor items (5% of the Balance at End of Year for Account 254 or amounts less than \$50,000, whichever is less) may be grouped by classes.

Line No.	Description and Purpose of Other Regulatory Liabilities (a)	Balance at Beg of Year (b)	DEBITS		Credits (e)	Balance at End of Year (f)
			Account Credited (c)	Amount (d)		
1						0
2						0
3	FAS 109 Costs	36,300	410	0	0	36,300
4	Regulatory Liability - ASC 740 - NH	6,214,702	283	19,631,761	19,900,073	6,483,014
5						
6	Total NH	6,251,002		19,631,761	19,900,073	6,519,314
7						
8	Maine division	8,739,991	various	29,223,803	29,957,394	9,473,582
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42	TOTAL	14,990,993		48,855,564	49,857,467	15,992,896

NAME OF RESPONDENT: Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report	Year of Report December 31, 2018
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GAS OPERATING REVENUES (Account 400)

- | | | | |
|---|--|---|---|
| <p>1. Report below natural gas operating revenues for each prescribed account, and manufactured gas revenues in total.</p> <p>2. Natural gas means either natural gas unmixed or any mixture of natural and manufactured gas.</p> <p>3. Report number of customers, columns (j) and (k), on the basis of meters, in addition to the number of flat rate accounts; except that where separate meter readings are added for billing purposes, one customer should be counted for each group of meters</p> | <p>added. The average number of customers means the average of twelve figures at the close of each month.</p> <p>4. Report quantities of natural gas sold on a per therm basis.</p> <p>5. If increases or decreases from previous year columns (c), (e) and (g), are not derived from previously reported figures explain any inconsistencies in a footnote.</p> | <p>6. Commercial and Industrial Sales. Account 481 may be classified according to the basis of classification (Small or Commercial, and Large or Industrial) regularly used by the respondent if such basis of classification is not generally greater than 200,000 Dth per year or approximately 800 Dth per day of normal requirements. (See Account 481 of the Uniform System of Accounts. Explain basis of classification in a footnote.)</p> | <p>7. See page 7, Important Changes During Year, for important new territory added and important rate increases or decreases.</p> |
|---|--|---|---|

Line No.	Title of Account	OPERATING REVENUES						DEKATHERM OF NATURAL GAS		AVG. NO. OF GAS CUSTOMERS PER MO.	
		Total		BASE		GAS (FLOWTHRU)		Current Year	Prior Year	Current Year	Prior Year
		Current Year	Prior Year	Current Year	Prior Year	Current Year	Prior Year				
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)
1	GAS SERVICE REVENUES										
2	480 Residential Sales	\$34,243,403	\$29,068,864	\$18,303,090	\$16,179,241	\$15,940,313	\$12,889,623	1,996,082	1,765,904	25,958	25,534
3	481 Commercial & Industrial Sales										
4	Small (or Comm.) (See Instr.6)	26,812,820	21,664,512	10,090,901	8,762,701	16,721,919	12,901,811	2,192,186	1,835,029	5,822	5,799
5	Large (or Ind.) (See Instr. 6)	2,232,446	1,672,531	576,528	442,542	1,655,918	1,229,989	227,381	177,031	15	12
6	482 Other Sales to Public Authorities	0	0								
7	484 Unbilled Revenue	492,407	465,682	175,659	279,215	316,748	186,467	(233,744)	98,886		
8	TOTAL Sales to Ultimate Consumers	63,781,076	52,871,589	29,146,178	25,663,699	34,634,898	27,207,890	4,181,905	3,876,850	31,795	31,345
9	483 Sales for Resale	3,128,065	4,891,768			3,128,065	4,891,768	57,774	74,013		
10	TOTAL Natural Gas Service Revenues	66,909,141	57,763,357	29,146,178	25,663,699	37,762,963	32,099,658	4,239,679	3,950,863	31,795	31,345
11	Revenues from Manufactured Gas	0	0								
12	TOTAL Gas Service Revenues	66,909,141	57,763,357	29,146,178	25,663,699	37,762,963	32,099,658	4,239,679	3,950,863	31,795	31,345
13											
14	485 Intracompany Transfers	0	0								
15	487 Forfeited Discounts	94,695	97,464	94,695	97,464						
16	488 Misc. Service Revenues	822,215	675,919	822,215	675,919						
17	489.1 Rev. from Trans. of Gas of Others through Gathering Facilities	0	0								
18	489.2 Rev. from Trans. of Gas of Others through Transmission Facilities	0	0								
19	489.3 Rev. from Trans. of Gas of Others through Distribution Facilities	9,414,907	8,862,509	8,412,419	7,952,890	1,002,488	909,619	4,381,739	4,292,479	983	975
20	489.4 Rev. from Storing Gas of Others	0	0								
21	490 Sales of Prod. Ext. from Nat. Gas	0	0								
22	491 Rev. from Nat. Gas Proc. by Others	0	0								
23	492 Incidental Gasoline and Oil Sales	0	0								
24	493 Rent from Gas Property	149,940	140,676	149,940	140,676						
25	494 Interdepartmental Rents	0	0								
26	495 Other Gas Revenues	1,250,950	1,518,998	(34,504)	27,886	1,285,454	1,491,112				
27	TOTAL Other Operating Revenues	11,732,707	11,295,566	9,444,765	8,894,835	2,287,942	2,400,731	4,381,739	4,292,479	983	975
28	TOTAL Gas Operating Revenues	\$78,641,848	\$69,058,923	\$38,590,943	\$34,558,534	\$40,050,905	\$34,500,389	8,621,418	8,243,342	32,778	32,320
29	(Less) 496 Provision for Rate Refunds	0	0								
30	TOTAL Gas Operating Revenues Net of Provision for Refunds	\$78,641,848	\$69,058,923	\$38,590,943	\$34,558,534	\$40,050,905	\$34,500,389	8,621,418	8,243,342	32,778	32,320
31	Dist. Type Sales by States (Inc. Main Line Sales to Resid and Comm Cu	\$61,056,223	\$50,733,376	\$28,393,991	\$24,941,942	\$32,662,232	\$25,791,434	4,188,268	3,600,933	31,780	31,333
32	Main Line Industrial Sales (Incl. Main Line Sales to Pub. Authorities)	2,232,446	1,672,531	576,528	442,542	1,655,918	1,229,989	227,381	177,031	15	12
33	Sales for Resale	3,128,065	4,891,768	0	0	3,128,065	4,891,768	57,774	74,013	0	0
34	Other Sales to Pub. Auth. (Local Dist. Only)	0	0	0	0	0	0	0	0	0	0
35	Unbilled Revenues	492,407	465,682	175,659	279,215	316,748	186,467	(233,744)	98,886		
36	TOTAL (Same as Line 10, Columns (b) and (d))	\$66,909,141	\$57,763,357	\$29,146,178	\$25,663,699	\$37,762,963	\$32,099,658	4,239,679	3,950,863	31,795	31,345

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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REVENUES FROM TRANSPORTATION OF GAS OF OTHERS THROUGH DISTRIBUTION FACILITIES (ACCOUNT 489.3)

1. Report revenues and Dth of gas delivered by zone of Delivery by Rate Schedule. Total by Zone of Delivery and for all zones. If respondent does not have separate zones, provide totals by rate schedule.
2. Revenues for penalties including penalties for unauthorized overruns must be reported separately.
3. Other revenues include reservation charges received plus usage charges for transportation and hub services.
4. Delivered Dth of gas must not be adjusted for discounting.
5. Each incremental rate schedule and each individually certified rate schedule must be separately reported.

Line No.	Zone of Delivery, Rate Schedule (a)	OTHER REVENUES		TOTAL OPERATING REVENUES \$		DEKATHERM OF NATURAL GAS	
		Amount for Current Year (b)	Amount for Previous Year (c)	Amount for Current Year (d)	Amount for Previous Year (e)	Amount for Current Year (f)	Amount for Previous Year (g)
1	G-40 (Small) High Winter Use			785,864	677,799	171,202	148,175
2	G-41 (Medium) High Winter Use			2,323,554	2,165,729	668,643	662,931
3	G-50 (Small) Low Winter Use			123,117	116,597	28,418	28,442
4	G-51 (Medium) Low Winter Use			676,043	645,587	234,144	233,230
5	G-42 (Large) High Winter Use			1,374,541	1,313,225	512,547	506,595
6	G-52 (Large) Low Winter Use			2,894,592	2,745,862	1,539,410	1,503,344
7	Special Contracts			1,237,196	1,197,710	1,227,375	1,209,762
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20	Total	\$ -	\$ -	\$ 9,414,907	\$ 8,862,509	4,381,739	4,292,479
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NAME OF RESPONDENT: Northern Utilities, Inc.		This Report Is: (1) X Original (2) Revised	Date of Report	Year of Report December 31, 2018				
GAS OPERATING REVENUES by Tariff Sheets								
1 Complete the following information for the calendar year ending December 31 according to the column headings.								
2 The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year (12 if all billings are made monthly).								
Line No.	Rate Designation		Revenue (b)	Therms (c)	Number of Customers *See Note B* (d)	Therm Use per Customer (e)	Revenue per Therm Units Sold (f)	Number of Customers in Previous Year *See Note B* (g)
GAS SERVICE TARIFFS								
1		Residential Sales						
2		Residential Heating						
3	R-5	Base Revenues	\$17,621,972					
4		COG Revenues	\$14,212,902					
5		Other Revenues (LDAC)	\$1,127,334					
6		Total	\$32,962,208	19,179,753	23,824	802	1,719	23,457
7		Residential Non-Heating						
8	R-6	Base Revenues	\$476,300					
9		COG Revenues	\$177,148					
10		Other Revenues (LDAC)	\$15,205					
11		Total	\$668,654	260,621	1,320	197	2,566	1,366
12		Residential Heating Low Income						
13	R-10	Base Revenues	\$204,818					
14		COG Revenues	\$377,953					
15		Other Revenues (LDAC)	\$29,770					
16		Total	\$612,541	520,451	714	729	1,177	711
17		Residential Non-Heating Low Income						
18	R-11	Base Revenues	\$0					
19		COG Revenues	\$0					
20		Other Revenues (LDAC)	\$0					
21		Total	\$0	0	0	#DIV/0!	#DIV/0!	0
22		Total Residential Heating - Combined						
23		Base Revenues	\$17,826,790					
24		COG Revenues	\$14,590,856					
25		Other Revenue (LDAC)	\$1,157,104					
26		Total	\$33,574,749	19,700,204	24,638	800	1,704	24,168
27		Total Residential Non-Heating - Combined						
28		Base Revenues	\$476,300					
29		COG Revenues	\$177,148					
30		Other Revenue (LDAC)	\$15,205					
31		Total	\$668,654	260,621	1,320	197	2,566	1,366
32		Total Residential (Heating & Non-Heating)						
33		Base Revenues	\$18,303,090					
34		COG Revenues	\$14,768,004					
35		Other Revenue (LDAC)	\$1,172,309					
36		Total	\$34,243,403	19,960,825	25,958	769	1,716	25,534
37		Commercial and Industrial Sales Service						
38		C&I Low Annual Use, High Peak Period Use						
39	G-40	Base Revenues	\$5,704,005					
40		COG Revenues	\$7,769,672					
41		Other Revenues (LDAC)	\$316,670					
42		Total	\$13,790,347	10,072,435	4,535	2,221	1,369	4,531
43		C&I Medium Annual Use, High Peak Period Use						
44	G-41	Base Revenues	\$2,724,986					
45		COG Revenues	\$5,862,706					
46		Other Revenues (LDAC)	\$244,456					
47		Total	\$8,832,147	7,715,517	400	19,289	1,145	385
48		C&I High Annual Use, High Peak Period Use						
49	G-42	Base Revenues	\$433,650					
50		COG Revenues	\$1,171,165					
51		Other Revenues (LDAC)	\$47,472					
52		Total	\$1,652,287	1,504,353	11	136,759	1,098	10
53		C&I Low Annual Use, Low Peak Period Use						
54	G-50	Base Revenues	\$916,234					
55		COG Revenues	\$963,190					
56		Other Revenues (LDAC)	\$52,568					
57		Total	\$1,931,993	1,652,890	733	2,255	1,169	733
58		C&I Medium Annual Use, Low Peak Period Use						
59	G-51	Base Revenues	\$745,676					
60		COG Revenues	\$1,434,297					
61		Other Revenues (LDAC)	\$78,360					
62		Total	\$2,258,333	2,481,021	155	16,007	0,910	150
63		C&I High Annual Use, Low Peak Period Use						
64	G-52	Base Revenues	\$142,878					
65		COG Revenues	\$412,804					
66		Other Revenues (LDAC)	\$24,478					
67		Total	\$580,160	769,448	4	192,362	0,754	2
68		Total Commercial and Industrial Sales Service						
69		Total C&I Sales Service - Combined						
70		Base Revenues	\$10,667,429					
71		COG Revenues	\$17,613,834					
72		Other Revenue (LDAC)	\$764,004					
73		Total	\$29,045,266	24,195,664	5,838	4,145	1,200	5,811

Note A - The amounts in columns (c), (d), (e), (f) and (g) are shown only on the Total lines for each class since units are not tracked according to whether they are CGFC, Base, ERC, etc. Some section Totals in col (e) and (f) are also removed to avoid per unit distortion.
 Note B - Northern Utilities, Inc. does not track the number of bills rendered. As such, the average customer counts shown in column (d) are based on the sum of the monthly customer counts divided by 12 months.

NAME OF RESPONDENT: Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report	Year of Report December 31, 2018
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GAS OPERATING REVENUES by Tariff Sheets

1 Complete the following information for the calendar year ending December 31 according to the column headings.

2 The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year (12 if all billings are made monthly).

Line No.	Rate Designation	GAS SERVICE TARIFFS	See Note A	See Note A	See Note A	See Note A	See Note A
			Revenue (b)	Therms (c)	Number of Customers *See Note B* (d)	Therm Use per Customer (e)	Revenue per Therm Units Sold (f)
78		Commercial and Industrial Transportation Service					
79	G-40	C&I Low Annual Use, High Peak Period Use					
80		Base Revenues	\$732,143				
81		Other Revenues (LDAC)	\$53,721				
82		Total	\$785,864	1,712,024	496	3,452	0.45903 479
83	G-41	C&I Medium Annual Use, High Peak Period Use					
84		Base Revenues	\$2,112,957				
85		Other Revenues (LDAC)	\$210,597				
86		Total	\$2,323,554	6,686,429	251	26,639	0.34750 256
87	G-42	C&I High Annual Use, High Peak Period Use					
88		Base Revenues	\$1,210,297				
89		Other Revenues (LDAC)	\$164,244				
90		Total	\$1,374,541	5,125,466	22	232,976	0.26818 23
91	G-50	C&I Low Annual Use, Low Peak Period Use					
92		Base Revenues	\$114,250				
93		Other Revenues (LDAC)	\$8,867				
94		Total	\$123,117	284,183	74	3,840	0.43323 74
95	G-51	C&I Medium Annual Use, Low Peak Period Use					
96		Base Revenues	\$601,991				
97		Other Revenues (LDAC)	\$74,052				
98		Total	\$676,043	2,341,439	108	21,680	0.28873 110
99	G-52	C&I High Annual Use, Low Peak Period Use					
100		Base Revenues	\$2,403,585				
101		Other Revenues (LDAC)	\$491,007				
102		Total	\$2,894,592	15,394,104	30	513,137	0.18803 30
103							
104		Total C&I Transportation Service - Combined					
105		Base Revenues	\$7,175,223				
106		Other Revenue (LDAC)	\$1,002,488				
107		Total	\$8,177,711	31,543,645	981	32,155	0.25925 972
108							
109		C&I Special Contract Sales Service					
110		Base Revenues					
111		COG Revenues					
112		Other Revenues (LDAC)					
113		Total C&I Special Contract Sales Service	\$0	0	0		0
114							
115		C&I Special Contract Firm Transportation Service					
116		Base Revenues	\$1,237,196				
117		Other Revenues (LDAC)	\$0				
118		Total C&I Special Contract FT Service	\$1,237,196	12,273,751	2	6,136,876	0.10080 2
119							
120		C&I Special Contract Interruptible Transportation Service					
121		Base Revenues					
122		Other Revenues (LDAC)					
123		Total C&I Special Contract IT Service	\$0	0	0		0
124							
125		C&I Special Contract Transportation (Firm & IT)					
126		Base Revenues	\$1,237,196				
127		Other Revenue (LDAC)	\$0				
128		Total	\$1,237,196	12,273,751	2	6,136,876	0.10080 2
129							
130		C&I Special Contract (Sales & Transportation)					
131		Base Revenues					
132		COG Revenues					
133		Other Revenue (LDAC)					
134		Total	\$0	0	0		0
135							
136		Total C&I (Sales, Transportation & Special Contract)					
137		Base Revenues	\$1,237,196				
138		COG Revenues	\$0				
139		Other Revenue (LDAC)	\$0				
140		Total	\$1,237,196	0	0		0
141							
142		Total Residential & Commercial and Industrial					
143		Base Revenues	\$8,412,419				
144		COG Revenues					
145		Other Revenue (LDAC)	\$1,002,488				
146		Total	\$9,414,907	43,817,396	983	44,575	0.21487 974

Note A - The amounts in columns (c), (d), (e), (f) and (g) are shown only on the Total lines for each class since units are not tracked according to whether they are CGFC, Base, ERC, etc. Some section Totals in col (e) and (f) are also removed to avoid per unit distortion.
 Note B - Northern Utilities, Inc. does not track the number of bills rendered. As such, the average customer counts shown in column (d) are based on the sum of the monthly customer counts divided by 12 months.

NAME OF RESPONDENT: Northern Utilities, Inc.		This Report Is: (1) X Original (2) Revised	Date of Report	Year of Report December 31, 2018				
CAPACITY EXEMPT TRANSPORTATION								
1 Complete the following information for the calendar year ending December 31 according to the column headings.								
2 The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year (12 if all billings are made monthly).								
Line No.	Rate Designation	GAS SERVICE TARIFFS - CAPACITY EXEMPT TRANSPORTATION CUSTOMER CLASSES	Revenue (b)	Therms (c)	Peak Month Therms (d)	Peak Month Therms in Previous Year (e)	Number of Customers (f)	Number of Customers in Previous Year (g)
1	G-40	Commercial and Industrial Transportation Service						
2		C&I Low Annual Use, High Peak Period Use						
3		Base Revenues						
4		Other Revenues (LDAC)						
5		Total	\$13,162	31,767	5,627	4,057	8	7
6	G-41	C&I Medium Annual Use, High Peak Period Use						
7		Base Revenues						
8		Other Revenues (LDAC)						
9		Total	\$133,861	411,335	69,601	55,764	10	9
10	G-42	C&I High Annual Use, High Peak Period Use						
11		Base Revenues						
12		Other Revenues (LDAC)						
13		Total	\$620,186	2,481,772	380,432	534,494	8	10
14	G-50	C&I Low Annual Use, Low Peak Period Use						
15		Base Revenues						
16		Other Revenues (LDAC)						
17		Total	\$8,243	15,454	3,244	7,342	7	7
18	G-51	C&I Medium Annual Use, Low Peak Period Use						
19		Base Revenues						
20		Other Revenues (LDAC)						
21		Total	\$45,326	163,785	20,681	21,581	5	5
22	G-52	C&I High Annual Use, Low Peak Period Use						
23		Base Revenues						
24		Other Revenues (LDAC)						
25		Total	\$2,684,468	14,346,008	1,346,112	1,333,696	23	22
27		Total C&I Transportation Service - Combined						
28		Base Revenues	\$0					
29		Other Revenue (LDAC)	\$0					
30		Total	\$3,505,247	17,450,120	1,825,697	1,956,934	61	60
32		C&I Special Contract Firm Transportation Service						
33		Base Revenues						
34		Other Revenues (LDAC)						
35		Total C&I Special Contract FT Service	\$722,137	6,653,326	626,876	665,178	1	1
38		C&I Special Contract Interruptible Transportation Service						
39		Base Revenues						
40		Other Revenues (LDAC)						
41		Total C&I Special Contract IT Service	\$0	0	0	0	0	0
43		Total Capacity Exempt Transportation	\$4,227,384	24,103,446	2,452,573	2,622,113	62	61
46		Total Transportation - p. 31 - lines 107 + 128	\$9,414,907	43,817,396			983	974
47		Percentage of Capacity Exempt Transportation	44.90%	55.01%			6.31%	6.26%

Note A - Northern Utilities, Inc. does not track the number of bills rendered. As such, the average customer counts shown in columns (f) and (g) are based on the sum of the monthly customer counts divided by 12 months.

Note B - Therms and Customers are recorded in base accounts, so only Totals are shown for each class in order to be comparable.

Note C - Data is based on billed cycle, not calendar year.

NAME OF RESPONDENT: Northern Utilities, Inc.	This Report is: (1) X Original (2) Revised	Date of Report	Year of Report December 31, 2018
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CAPACITY ASSIGNED TRANSPORTATION

- Complete the following information for the calendar year ending December 31 according to the column headings.
- The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year (12 if all billings are made monthly).

Line No.	Rate Designation	GAS SERVICE TARIFFS - CAPACITY ASSIGNED TRANSPORTATION CUSTOMER CLASSES	Revenue (b)	Total Therms (c)	Slice of System Assigned Therms * See Note A * (d)	Company Managed Assigned Therms * See Note A * (e)	Number of Customers * See Note B * (f)	Number of Customers in Previous Year * See Note B * (g)
1	G-40	Commercial and Industrial Transportation Service						
2		C&I Low Annual Use, High Peak Period Use						
3		Base Revenues						
4		Other Revenues (LDAC)						
5		Total	\$772,702	1,680,257			488	472
6	G-41	C&I Medium Annual Use, High Peak Period Use						
7		Base Revenues						
8		Other Revenues (LDAC)						
9		Total	\$2,189,693	6,275,094			241	247
10	G-42	C&I High Annual Use, High Peak Period Use						
11		Base Revenues						
12		Other Revenues (LDAC)						
13		Total	\$754,355	2,643,694			14	13
14	G-50	C&I Low Annual Use, Low Peak Period Use						
15		Base Revenues						
16		Other Revenues (LDAC)						
17		Total	\$114,874	268,729			67	67
18	G-51	C&I Medium Annual Use, Low Peak Period Use						
19		Base Revenues						
20		Other Revenues (LDAC)						
21		Total	\$630,717	2,177,654			103	105
22	G-52	C&I High Annual Use, Low Peak Period Use						
23		Base Revenues						
24		Other Revenues (LDAC)						
25		Total	\$210,124	1,048,096			7	8
26		Total C&I Transportation Service - Combined						
27		Base Revenues	\$0					
28		Other Revenue (LDAC)	\$0					
29		Total	4,672,465	14,093,525	0	0	920	912
30								
31		C&I Special Contract Firm Transportation Service						
32		Base Revenues						
33		Other Revenues (LDAC)						
34		Total C&I Special Contract FT Service	\$0					
35								
36		C&I Special Contract Interruptible Transportation Service						
37		Base Revenues						
38		Other Revenues (LDAC)						
39		Total C&I Special Contract IT Service	\$515,059	5,620,425			1	1
40								
41								
42		Total Capacity Assigned Transportation	\$ 5,187,523	19,713,950	11,217	1,309	921	913
43								
44								
45		Total Transportation - p. 31 - lines 107 + 128	\$9,414,907	43,817,396			983	974
46								
47		Percentage of Capacity Assigned Transportation	55.10%	44.99%			93.69%	93.74%

Note A: Slice of System and Company Managed therms represent the average monthly demand billing determinants.

Note B - Northern Utilities, Inc. does not track the number of bills rendered. As such, the average customer counts shown in columns (f) and (g) are based on the sum of the monthly customer counts divided by 12 months.

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report	Year of Report December 31, 2018
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GAS OPERATION AND MAINTENANCE EXPENSES

If the amount for previous year is not derived from previously reported figures, explain in footnotes.

Line No.	Account (a)	Amount for Current Year (b)	Amount for Previous Year (c)	Increase or (decrease) (d)
1	1. PRODUCTION EXPENSES			
2	A. Manufactured Gas Production			
3	Manufactured Gas Production (Submit Supplemental Statement) * See Note A below for detail *	\$451,384	\$388,345	\$63,039
4	B. Natural Gas Production			
5	B1. Natural Gas Production and Gathering			
6	Operation			
7	750 Operation Supervision and Engineering			-
8	751 Production Maps and Records			-
9	752 Gas Wells Expenses			-
10	753 Field Lines Expenses			-
11	754 Field Compressor Station Expenses			-
12	755 Field Compressor Station Fuel and Power			-
13	756 Field Measuring and Regulating Station Expenses			-
14	757 Purification Expenses			-
15	758 Gas Well Royalties			-
16	759 Other Expenses			-
17	760 Rents			-
18	TOTAL Operation (Enter Total of lines 7 thru 17)	0	0	-
19	Maintenance			
20	761 Maintenance Supervision and Engineering			-
21	762 Maintenance of Structures and Improvements			-
22	763 Maintenance of Producing Gas Wells			-
23	764 Maintenance of Field Lines			-
24	765 Maintenance of Field Compressor Station Equipment			-
25	766 Maintenance of Field Meas. and Reg. Sta. Equipment			-
26	767 Maintenance of Purification Equipment			-
27	768 Maintenance of Drilling and Cleaning Equipment			-
28	769 Maintenance of Other Equipment			-
29	TOTAL Maintenance (Enter Total of lines 20 thru 28)	0	0	-
30	TOTAL Natural Gas Production and Gathering (Total of lines 18 and 29)	0	0	-
31	B2. Products Extraction			
32	Operation			
33	770 Operation Supervision and Engineering			-
34	771 Operation Labor			-
35	772 Gas Shrinkage			-
36	773 Fuel			-
37	774 Power			-
38	775 Materials			-
39	776 Operation Supplies and Expenses			-
40	777 Gas Processed by Others			-
41	778 Royalties on Products Extracted			-
42	779 Marketing Expenses			-
43	780 Products Purchased for Resale			-
44	781 Variation in Products Inventory			-
45	(Less) 782 Extracted Products Used by the Utility-Credit			-
46	783 Rents			-
47	TOTAL Operation (Enter Total of lines 33 thru 46)	0	0	-

Note A:

Detail of Manufactured Gas Production:

723 LPG Expense - Misc
735 ERC Amortization
Total Manufactured Gas Production expenses

	Current Year	Previous Year
\$	-	\$(681)
	451,384	389,026
\$	451,384	388,345

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report	Year of Report December 31, 2018
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GAS OPERATION AND MAINTENANCE EXPENSES (Continued)

Line No.	Item (a)	Amount for Current Year (b)	Amount for Previous Year (c)	Increase or (decrease) (d)
B2. Products Extraction (Continued)				
48	Maintenance			
49	784 Maintenance Supervision and Engineering			-
50	785 Maintenance of Structures and Improvements			-
51	786 Maintenance of Extraction and Refining Equipment			-
52	787 Maintenance of Pipe Lines			-
53	788 Maintenance of Extracted Products Storage Equipment			-
54	789 Maintenance of Compressor Equipment			-
55	790 Maintenance of Gas Measuring and Reg. Equipment			-
56	791 Maintenance of Other Equipment			-
57	TOTAL Maintenance (Enter Total of lines 49 thru 56)	0	0	-
58	TOTAL Products Extraction (Enter Total of lines 47 and 57)	0	0	-
C. Exploration and Development				
59				
60	Operation			
61	795 Delay Rentals			-
62	796 Nonproductive Well Drilling			-
63	797 Abandoned Leases			-
64	798 Other Exploration			-
65	TOTAL Exploration and Development (Enter Total of lines 61 thru 64)	0	0	-
D. Other Gas Supply Expenses				
66	Operation			
67	800 Natural Gas Well Head Purchases			-
68	800.1 Natural Gas Well Head Purchases, Intracompany Transfers			-
69	801 Natural Gas Field Line Purchases			-
70	802 Natural Gasoline Plant Outlet Purchases			-
71	803 Natural Gas Transmission Line Purchases			-
72	804 Natural Gas City Gate Purchases	21,677,691	14,079,061	7,598,630
73	804.1 Liquefied Natural Gas Purchases	14,689,747	14,561,284	128,463
74	805 Other Gas Purchases			-
75	(Less) 805.1 Purchased Gas Cost Adjustments			-
76				
77	TOTAL Purchased Gas (Enter Total of lines 67 to 75)	36,367,438	28,640,345	7,727,093
78	806 Exchange Gas	(44,551)	(23,194)	(21,357)
79	Purchased Gas Expenses			
80	807.1 Well Expenses-Purchased Gas			-
81	807.2 Operation of Purchased Gas Measuring Stations			-
82	807.3 Maintenance of Purchased Gas Measuring Stations			-
83	807.4 Purchased Gas Calculations Expenses			-
84	807.5 Other Purchased Gas Expenses	(5,295,800)	(3,424,611)	(1,871,189)
85	TOTAL Purchased Gas Expenses (Enter Total of lines 80 thru 84)	(5,295,800)	(3,424,611)	(1,871,189)
86	808.1 Gas Withdrawn from Storage-Debit	4,795,278	5,778,674	(983,396)
87	Unbilled Revenue Costs			-
88	809.1 Withdrawals of Liquefied Natural Gas for Processing-Debit			-
89	(Less 809.2 Deliveries of Natural Gas for Processing-Credit			-
90	Gas Used in Utility Operations-Credit			
91	810 Gas Used for Compressor Station Fuel-Credit			-
92	811 Gas Used for Products Extraction-Credit			-
93	812 Gas Used for Other Utility Operations-Credit			-
94	TOTAL Gas Used in Utility Operations-Credit (Total of lines 91 thru 93)	0	0	-
95	813 Other Gas Supply Expenses	426,147	423,910	2,237
96	TOTAL Other Gas Supply Exp. (Total of lines 77,78,85,86 thru 89,94,95)	36,248,512	31,395,124	4,853,388
97	TOTAL Production Expenses (Enter Total of lines 3,30,58,65, and 96)	\$36,699,896	\$31,783,469	\$4,916,427

Name of Resondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report	Year of Report December 31, 2018
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GAS OPERATION AND MAINTENANCE EXPENSES (Continued)

Line No.	Account (a)	Amount for Current Year (b)	Amount for Previous Year (c)	Increase or (decrease) (d)
98	2. NATURAL GAS STORAGE, TERMINALING AND PROCESSING EXPENSES			
99	A. Underground Storage Expenses			
100	Operation			
101	814 Operation Supervision and Engineering			-
102	815 Maps and Records			-
103	816 Wells Expenses			-
104	817 Lines Expense			-
105	818 Compressor Station Expenses			-
106	819 Compressor Station Fuel and Power			-
107	820 Measuring and Regulating Station Expenses			-
108	821 Purification Expenses			-
109	822 Exploration and Development			-
110	823 Gas Losses			-
111	824 Other Expenses			-
112	825 Storage Well Royalties			-
113	826 Rents			-
114	TOTAL Operation (Enter Total of lines 101 thru 113)	0	0	-
115	Maintenance			
116	830 Maintenance Supervision and Engineering			-
117	831 Maintenance of Structures and Improvements			-
118	832 Maintenance of Reservoirs and Wells			-
119	833 Maintenance of Lines			-
120	834 Maintenance of Compressor Station Equipment			-
121	835 Maintenance of Measuring and Regulating Station Equipment			-
122	836 Maintenance of Purification Equipment			-
123	837 Maintenance of Other Equipment			-
124	TOTAL Maintenance (Enter Total of lines 116 thru 123)	0	0	-
125	TOTAL Underground Storage Expenses (Total of lines 114 and 124)	0	0	-
126	B. Other Storage Expenses			
127	Operation			
128	840 Operation Supervision and Engineering			-
129	841 Operation Labor and Expenses			-
130	842 Rents			-
131	842.1 Fuel			-
132	842.2 Power			-
133	842.3 Gas Losses			-
134	TOTAL Operation (Enter Total of lines 128 thru 133)	0	0	-
135	Maintenance			
136	843.1 Maintenance Supervision and Engineering			-
137	843.2 Maintenance of Structures and Improvements			-
138	843.3 Maintenance of Gas Holders			-
139	843.4 Maintenance of Purification Equipment			-
140	843.5 Maintenance of Liquefaction Equipment			-
141	843.6 Maintenance of Vaporizing Equipment			-
142	843.7 Maintenance of Compressor Equipment			-
143	843.8 Maintenance of Measuring and Regulating Equipment			-
144	843.9 Maintenance of Other Equipment			-
145	TOTAL Maintenance (Enter Total of lines 136 thru 144)	0	0	-
146	TOTAL Other Storage Expenses (Enter Total of lines 134 and 145)	0	0	-

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report	Year of Report December 31, 2018
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GAS OPERATION AND MAINTENANCE EXPENSES (Continued)

Line No.	Account (a)	Amount for Current Year (b)	Amount for Previous Year (c)	Increase or (decrease) (d)
147	C. Liquefied Natural Gas Terminaling and Processing Expenses			
148	Operation			
149	844.1 Operation Supervision and Engineering			-
150	844.2 LNG Processing Terminal Labor and Expenses			-
151	844.3 Liquefaction Processing Labor and Expenses			-
152	844.4 Liquefaction Transportation Labor and Expenses			-
153	844.5 Measuring and Regulating Labor and Expenses			-
154	844.6 Compressor Station Labor and Expenses			-
155	844.7 Communication System Expenses			-
156	844.8 System Control and Load Dispatching			-
157	845.1 Fuel			-
158	845.2 Power			-
159	845.3 Rents			-
160	845.4 Demurrage Charges			-
161	(Less) 845.5 Wharfage Receipts-Credit			-
162	845.6 Processing Liquefied or Vaporized Gas by Others			-
163	846.1 Gas Losses			-
164	846.2 Other Expenses			-
165	TOTAL Operation (Enter Total of lines 149 thru 164)	0	0	-
166	Maintenance			
167	847.1 Maintenance Supervision and Engineering			-
168	847.2 Maintenance of Structures and Improvements			-
169	847.3 Maintenance of LNG Processing Terminal Equipment			-
170	847.4 Maintenance of LNG Transportation Equipment			-
171	847.5 Maintenance of Measuring and Regulating Equipment			-
172	847.6 Maintenance of Compressor Station Equipment			-
173	847.7 Maintenance of Communication Equipment			-
174	847.8 Maintenance of Other Equipment			-
175	TOTAL Maintenance (Enter Total of lines 167 thru 174)	0	0	-
176	TOTAL Liquefied Nat Gas Terminaling and Processing Exp (Lines 165 & 175)	0	0	-
177	TOTAL Natural Gas Storage (Enter Total of lines 125, 146, and 176)	0	0	-
178	3. TRANSMISSION EXPENSES			
179	Operation			
180	850 Operation Supervision and Engineering			-
181	851 System Control and Load Dispatching	7,985	9,630	(1,645)
182	852 Communication System Expenses	46,467	36,698	9,769
183	853 Compressor Station Labor and Expenses			-
184	854 Gas for Compressor Station Fuel			-
185	855 Other Fuel and Power for Compressor Stations		0	-
186	856 Mains Expenses		0	-
187	857 Measuring and Regulating Station Expenses			-
188	858 Transmission and Compression of Gas by Others			-
189	859 Other Expenses			-
190	860 Rents			-
191	TOTAL Operation (Enter Total of lines 180 thru 190)	54,452	46,328	8,124

Name of Respondent		This Report Is:	Date of Report	Year of Report
Northern Utilities, Inc.		(1) X Original (2) Revised		December 31, 2018
GAS OPERATION AND MAINTENANCE EXPENSE (Continued)				
Line No.	Account (a)	Amount for Current Year (b)	Amount for Previous Year (c)	Increase or (decrease) (d)
3. TRANSMISSION EXPENSES (Continued)				
192	Maintenance			
193	861 Maintenance Supervision and Engineering			-
194	862 Maintenance of Structures and Improvements			-
195	863 Maintenance of Mains			-
196	864 Maintenance of Compressor Station Equipment			-
197	865 Maintenance of Measuring and Reg. Station Equipment			-
198	866 Maintenance of Communication Equipment			-
199	867 Maintenance of Other Equipment			-
200	TOTAL Maintenance (Enter Total of lines 193 thru 199)	0	0	-
201	TOTAL Transmission Expenses (Enter Total of lines 191 and 200)	54,452	46,328	8,124
202	4. DISTRIBUTION EXPENSES			
203	Operation			
204	870 Operation Supervision and Engineering	\$38,302	\$34,118	4,184
205	871 Distribution Load Dispatching			-
206	872 Compressor Station Labor and Expenses			-
207	873 Compressor Station Fuel and Power			-
208	874 Mains and Services Expenses	737,379	740,633	(3,254)
209	875 Measuring and Regulating Station Expenses-General	244,213	216,145	28,068
210	876 Measuring and Regulating Station Expenses-Industrial			-
211	877 Measuring and Regulating Station Expenses-City Gate Check Station			-
212	878 Meter and House Regulator Expenses	1,010,371	969,584	40,787
213	879 Customer Installations Expenses	40,038	47,280	(7,242)
214	880 Other Expenses	880,797	826,813	53,984
215	881 Rents			-
216	TOTAL Operation (Enter Total of lines 204 thru 215)	2,951,100	2,834,573	116,527
217	Maintenance			
218	885 Maintenance Supervision and Engineering	70,514	63,755	6,759
219	886 Maintenance of Structures and Improvements	28,532	5,671	22,861
220	887 Maintenance of Mains	101,224	84,111	17,113
221	888 Maintenance of Compressor Station Equipment			-
222	889 Maintenance of Meas. and Reg. Sta. Equip.-General	38,462	46,687	(8,225)
223	890 Maintenance of Meas. and Reg. Sta. Equip.-Industrial	908	2,046	(1,138)
224	891 Maintenance of Meas. and Reg. Sta. Equip.-City Gate Check Station	55,775	67,397	(11,622)
225	892 Maintenance of Services	94,318	75,928	18,390
226	893 Maintenance of Meters and House Regulators	16,335	20,302	(3,967)
227	894 Maintenance of Other Equipment	190,645	158,854	31,791
228	TOTAL Maintenance (Enter Total of lines 218 thru 227)	596,713	524,751	71,962
229	TOTAL Distribution Expenses (Enter Total of lines 216 and 228)	\$3,547,813	\$3,359,324	188,489
230	5. CUSTOMER ACCOUNTS EXPENSES			
231	Operation			
232	901 Supervision			-
233	902 Meter Reading Expenses	71,723	83,715	(11,992)
234	903 Customer Records and Collection Expenses	1,969,403	1,513,098	456,305
235	904 Uncollectible Accounts	507,419	434,541	72,878
236	905 Miscellaneous Customer Accounts Expenses			-
237	TOTAL Customer Accounts Expenses (Enter Total of lines 232 thru 236)	\$2,548,545	\$2,031,354	517,191

Name of Resondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report	Year of Report December 31, 2018
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GAS OPERATION AND MAINTENANCE EXPENSES (Continued)

Line No.		Amount for Current Year (b)	Amount for Previous Year (c)	Increase or (decrease) (d)
238	6. CUSTOMER SERVICE AND INFORMATIONAL EXPENSES			
239	Operation			
240	907 Supervision			
241	908 Customer Assistance Expenses	1,866,684	1,375,186	491,498
242	909 Informational and Instructional Expenses	79,988	5,106	74,882
243	910 Miscellaneous Customer Service and Informational Expenses			
244	TOTAL Customer Service and Information Expenses (Lines 240 thru 243)	\$1,946,672	\$1,380,292	\$566,380
245	7. SALES EXPENSES			
246	Operation			
247	911 Supervision			
248	912 Demonstration and Selling Expenses			-
249	913 Advertising Expenses	62,224		62,224
250	916 Miscellaneous Sales Expenses			-
251	TOTAL Sales Expenses (Enter Total of lines 247 thru 250)	\$62,224	\$0	\$62,224
252	8. ADMINISTRATIVE AND GENERAL EXPENSES			
253	Operation			
254	920 Administrative and General Salaries	\$14,049	\$14,442	(393)
255	921 Office Supplies and Expenses	359,814	351,335	8,479
256	(Less) (922) Administrative Expenses Transferred-Cr.			-
257	923 Outside Services Employed	4,491,786	2,685,655	1,806,131
258	924 Property Insurance	5,211	5,761	(550)
259	925 Injuries and Damages	224,892	213,612	11,280
260	926 Employee Pensions and Benefits	1,994,084	1,981,063	13,021
261	927 Franchise Requirements			-
262	928 Regulatory Commission Expenses	423,780	347,321	76,459
263	(Less) (929) Duplicate Charges-Cr.			-
264	930.1 General Advertising Expenses	0	523	(523)
265	930.2 Miscellaneous General Expenses	40,518	166,417	(125,899)
266	931 Rents	15,321	15,492	(171)
267	TOTAL Operation (Enter Total of lines 254 thru 266)	7,569,455	5,781,621	1,787,834
268	Maintenance			
269	935 Maintenance of General Plant	100,870	100,321	549
270	TOTAL Administrative and General Exp (Total of lines 267 and 269)	\$7,670,325	\$5,881,942	\$1,788,383
271	TOTAL Gas O. and M. Exp (Lines 97, 177, 201, 229, 237, 244, 251, and 270)	\$52,529,927	\$44,482,709	\$8,047,218

NUMBER OF GAS DEPARTMENT EMPLOYEES

- | | |
|---|--|
| <p>1. The data on number of employees should be reported for the payroll period ending nearest to December 31.</p> <p>2. If the respondent's payroll for the reporting period include any special construction personnel, include such employees on line 3, and and show the number of such special construction in a footnote.</p> | <p>3. The number of employees assignable to the gas department from joint functions of combination utilities may be determined by estimate, on the basis of employee equivalents. Show the estimated number of equivalent employees attributed to the gas department from joint functions.</p> |
|---|--|

Line No.		Number for Current Year (b) NH division	Number for Previous Year (c) NH division	Increase or (decrease) (d)
1	Total Regular Full-time Employees	42	46	(4)
2	Total Part-Time and Temporary Employees	4	1	3
3	Total Employees	46	47	(1)

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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REGULATORY COMMISSION EXPENSES

- | | | |
|---|---|--|
| <p>1. Report particulars (details) of regulatory commission expenses incurred during the current year (or incurred in previous years, if being amortized) relating to cases before a regulatory body or cases in which such a body was a party.</p> <p>2. In columns (b) and (c), indicate whether the expenses were assessed by a regulatory body or were otherwise incurred by the utility.</p> | <p>3. Show in column (k) any expenses incurred in prior years which are being amortized. List in column (a) the period of amortization.</p> <p>4. The totals of columns (e), (l), (k), and (l) must agree with the totals shown at the bottom of page 22 for Account 186 - Misc. Deferred Debits.</p> | <p>5. List in column (f), (g), and (h) expenses incurred during year which were charged currently to income, plant or other accounts.</p> <p>6. Minor items (less than \$25,000) may be grouped.</p> |
|---|---|--|

Line No.	(Furnish name of regulatory commission and the docket or case number, and a description of the case.) (a)	Assessed by Regulatory Commission (b)	Expenses of Utility (c)	Total Expenses to Date (d)	In Account 186 at Beginning of Year (e)	Expenses Incurred During Year			Amortized During Year			
						Charged Currently To			Deferred to Account 186 (l)	Contra Account (j)	Amount (k)	Deferred In Account 186 at End of Year (l)
						Department (f)	Account No. (g)	Amount (h)				
1												
2	PUC Utility Assessment/Gas Pipeline Safety Assessment, NH											
3	PUC	414,948		414,948		Reg Services	928	414,948				
4	Other Legal/Regulatory Commission Expenses		8,832	8,832		Reg Services	928	8,832				
5												
6												
7												
8												
9												
10												
11												
12												
13												
14												
15												
39												
40	Total			423,780	0			423,780				

Name of Respondent		This Report Is:	Date of Report	Year of Report		
Northern Utilities, Inc.		(1) X Original (2) Revised	(Mo, Da, Yr)	December 31, 2018		
CHARGES FOR OUTSIDE PROFESSIONAL AND OTHER CONSULTATIVE SERVICES						
<p>1. Report the information specified below for all charges made during the year included in any account (including plant accounts) for outside consultative and other professional services. These services include rate, management, construction, engineering, research, financial, legal, valuation, accounting, purchasing, advertising, labor relations and public relations, rendered for the respondent under written or oral arrangement, for which aggregate payments were made during the year to any corporation, partnership, organization of any kind, or individual (other than for services as an employee or for payments made for medical and related services) amounting to more than \$50,000, including payments for legislative services, except those which should be reported in Account 425.4, Expenditures for Certain Civic, Political and Related Activities.</p> <p>(a) Name of person or organization rendering service. (b) Total charges for the year.</p> <p>2. Designate associated companies with an asterisk in column (b).</p>						
Line No.	Description (a)	Associated Company * (b)	Amount Paid (c) * See Note A *	Amount Distributed to * See Note B *		
				Fixed Plant (d)	Operations (e)	Other Accounts (f)
1	AECOM		\$ 217,150	-	217,150	
2	APPLUS RTD		272,925	-	272,925	
3	ATLANTIC HEATING COMPANY INC		185,404	-	185,404	
4	BILL DODGE AUTO GROUP		53,022	-	53,022	
5	BURKE ADVERTISING LLC		95,973	-	95,973	
6	CALYPSO COMMUNICATIONS		60,000	-	60,000	
7	CENTRAL MAINE POWER		85,504	-	85,504	
8	CHASCO INC		145,538	-	145,538	
9	CONSOLIDATED COMMUNICATIONS		84,348	-	84,348	
10	CONSOLIDATED PIPE & SUPPLY CO INC		759,703	759,703	-	
11	COASTAL ROAD REPAIR		129,558	129,558	-	
12	COLLINS PIPE		497,147	497,147	-	
13	DIG SAFE SYSTEM INC		56,361	56,361	-	
14	DRESSER INC-METERS		111,350	111,350	-	
15	ELSTER AMERICAN METER		408,607	408,607	-	
16	ELSTER PERFECTION CORPORATION		171,349	171,349	-	
17	ENERGY FEDERATION INC		266,003	-	266,003	
18	EVERSOURCE		93,193	-	93,193	
19	GDS ASSOCIATES, INC		84,639	-	84,639	
20	GRANITE GROUP		145,776	-	145,776	
21	HART PLUMBING & HEATING INC		149,851	149,851	-	
22	INDEPENDENT PIPE & SUPPLY CO		64,496	64,496	-	
23	ISCO INDUSTRIES		78,358	78,358	-	
24	ITRON INC		262,914	262,914	-	
25	JDH ENERGY SOLUTIONS LLC		365,539	365,539	-	
26	K C AUTO REPAIR		228,189	-	228,189	
27	KUBRA DATA TRANSFER LTD		319,836	-	319,836	
28	LIBERTY SALES AND DISTRIBUTION LLC		59,257	59,257	-	
29	LOCUS VIEW SOLUTIONS		82,410	82,410	-	
30	MASTER ROOFERS LLC		257,768	257,768	-	
31	MCJUNKIN RED MAN CORP.		613,218	613,218	-	
32	MERCHANTS AUTOMOTIVE GROUP		494,703	-	494,703	
33	MSR UTILITY MAINTENANCE		110,761	110,761	-	
34	MUELLER CO.		150,690	150,690	-	
35	MULCARE PIPELINE SOLUTIONS		280,643	280,643	-	
36	NEUCO		25,532,803	25,532,803	-	
37	NEW ENGLAND CONTROLS		113,739	113,739	-	
38	NEW ENGLAND TRAFFIC CONTROL SERVICES INC		218,382	218,382	-	
39	OMARK CONSULTANTS INC		167,033	167,033	-	
40	PAVEMENT TREATMENTS, INC.		348,391	348,391	-	
41	PEERLESS MFG CO		56,886	56,886	-	
42	PORTSMOUTH CAR CLINIC		85,033	-	85,033	
43	POWELL CONTROLS		367,009	367,009	-	
44	PPI GAS DISTRIBUTION INC		640,322	640,322	-	
45	PROCESS PIPELINE SERVICES		529,137	529,137	-	
46	PROMETRIC LLC		60,215	-	60,215	
47	QUARTER TURN RESOURCES		180,509	180,509	-	
48	RBS CITIZENS ASSET FINANCE INC		419,436	-	419,436	
49	R W LYALL & COMPANY		104,519	104,519	-	
50	ROACH HEWITT RUPRECHT SANCHEZ		140,783	-	140,783	
51	SANFORD POLICE DEPT		104,380	104,380	-	
52	SOUTHERN NH SERVICES		139,218	-	139,218	
53	STRAFFORD COUNTRY COMMUNITY ACTION		107,391	-	107,391	
54	TRI MONT ENGINEERING CO		1,320,647	-	1,320,647	
55	UPSCO INC		124,171	124,171	-	
56	UTILITIES & INDUSTRIES		122,005	122,005	-	
57	WEBBER SUPPLY		91,701	91,701	-	
58	WESCO RECEIVABLES CORP		52,372	52,372	-	
59	WOOD ENVIRONMENTAL		298,103	-	298,103	
60						
61						
62						
63						
64						
65	Unitil Service Corp		\$ 11,079,608	\$ 3,607,010	\$ 7,472,598	
			\$ 49,845,976	\$ 36,970,349	\$ 12,875,627	0

Note A - These payments are for the Maine and NH divisions combined, as separate data is not available.
Note B: Account distribution varies by individual invoice, and can include amounts distributed to Fixed Plant, Operations, and/or Other Accounts. The distribution in columns (d) and (e) are based on the primary service provided by the vendor.

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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GAS ACCOUNTS - NATURAL GAS

1. The purpose of this schedule is to account for the quantity of natural gas received and delivered by the respondent.

2. Natural gas means either natural gas unmixed or any mixture of natural and manufactured gas.

3. Enter in column (c) the Dth as reported in the schedules indicated for the items of receipts and deliveries.

4. Indicate in a footnote the quantities of bundled sales and transportation gas and specify the line on which such quantities are listed.

5. If the respondent operates two or more systems which are not interconnected, submit separate pages for this purpose. Use copies of this page as necessary.

6. Also indicate by footnote the quantities of gas not subject to Commission regulation which did not incur FERC regulatory costs by showing (1) the local distribution volumes another jurisdictional pipeline delivered to the local distribution company portion of the reporting pipeline (2) the quantities that the reporting pipeline transported or sold through its local distribution facilities or intrastate facilities and which the reporting pipeline received received through gathering facilities or intrastate facilities, but not through any of the interstate of the reporting pipeline, and (3) the gathering line quantities that were not destined for interstate market or that were not transported through any interstate portion of the reporting pipeline.

7. Also indicate in a footnote (1) the system supply quantities of gas that are stored by the reporting pipeline, during the reporting year and also reported as sales, transportation and compression volumes by the reporting pipeline during the same reporting year which the reporting pipeline intends to sell or transport in a future reporting year, and (3) contract storage quantities.

8. Also indicate the volumes of pipeline production field sales included in both the company's total sales figures and total transportation figure.

Line No.	Name of System Item (a)	Ref Page No. (b)	Amount of Dth (c)
2	GAS RECEIVED		
3	Gas Purchases (Accounts 800-805)		4,423,439
4	Gas of Others Received for Gathering (Account 489.1)		
5	Gas of Others Received for Transmission (Account 489.2)		
6	Gas of Others Received for Distribution (Account 489.3)		4,351,643
7	Gas of Others Received for Contract Storage (Account 489.4)		
8	Exchanged Gas Received from Others (Account 806)		
9	Gas Received as Imbalances (Account 806)		
10	Receipts of Respondent's Gas Transported by Others (Account 858)		
11	Other Gas Withdrawn from Storage (Explain)		
12	Gas Received from Shippers as Compressor Station Fuel		
13	Gas Received from Shippers as Lost and Unaccounted for		
14	Other Receipts (Specify)		0
15	Total Receipts (Total of lines 3 thru 14)		8,775,082
16	GAS DELIVERED		
17	Gas Sales (Accounts 480-484)		4,393,783
18	Deliveries of Gas Gathered for Others (Account 489.1)		
19	Deliveries of Gas Transported for Others (Account 489.2)		
20	Deliveries of Gas Distributed for Others (Account 489.3)		4,322,469
21	Deliveries of Contract Storage Gas (Account 489.4)		
22	Exchange Gas Delivered to Others (Account 806)		
23	Exchange Gas Delivered as Imbalances (Account 806)		
24	Deliveries of Gas to Others for Transportation (Account 858)		
25	Other Gas Delivered to Storage (Explain)		
26	Gas Used for Compressor Station Fuel		
27	Other Deliveries (Specify) Company Use		2,044
28	Total Deliveries (Total of lines 17 thru 27)		8,718,296
29	GAS UNACCOUNTED FOR		
30	Production System Losses		
31	Gathering System Losses		
32	Transmission System Losses		
33	Distribution System Losses		
34	Storage System Losses		
35	Other Losses (Specify)		56,786
36	Total Unaccounted For (Total of Lines 30 thru 35)		56,786
37	Total Deliveries & Unaccounted For (Total of lines 28 and 36)		8,775,082

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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Information Required Pursuant to **Puc 510.06.**
Political Activities, Institutional Advertising, Promotional Advertising and Promotional Allowances

NH Division:

Political Activities, Institutional Advertising
Promotional Advertising and Promotional Allowances

Institutional Advertising

Advertising-Public Relations \$ 75,681

Promotional Advertising

Various Other Promotional Programs \$ 112,090

Lobbying Expenses

\$ 23,445

*** Information below is the same each year ***

Name of Respondent	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report
Northern Utilities, Inc.			December 31, 2018

**Summary of Affiliated Transactions
Report of Affiliate Transactions - Past Year**

Provide affiliate name and description of the service(s) provided.

Unitil Service Corp

Services provided by Unitil Service Corp:

- Accounting, Finance & Tax, Administrative, Business Development, Communication, Customer Support, Distributed Energy Resources, Energy Measurement & Control, Engineering, Executive, Financial, Legal & Corporate, Human Resources, Information Technology Systems, Operations Support and Regulatory Services
- Short term financing/cash pool
- Convenience bill payments
- Allocation of certain benefits

Services provided by Northern:

- Office space

Granite State Gas Transmission

Services provided by Northern:

- Office space

Services provided by Granite:

- Pipeline capacity and natural gas

Unitil Energy Systems

Services provided by Unitil Energy Systems:

- garage space

Services provided by Northern:

- storm assistance

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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LIQUEFIED PETROLEUM GAS OPERATIONS

1. Report the information called for below concerning plants which produce gas from liquefied gas (LPG). which is only an adjunct of a manufactured gas plant, may include or exclude (as appropriate) the plant cost and expenses of any plant used jointly with the manufactured plant facilities on the basis of predominant use. Indicate in a footnote how the plant cost and expense for the liquefied petroleum plant described above are reported.
2. For columns (b) and (c), the plant cost and operation and maintenance expenses of any liquefied petroleum gas installation

Line No.	Identification of Plant and Year Installed (a)	Cost of Plant (Land, struc, equip.) (b)	Operations & Maintenance, Rents Expense (c)	LPG Facility Number of Days of Peakshaving Operations (d)
1				
2	Portland, Maine	\$865,576	\$0	0
3				
4	NH does not have any LPG, so all data is for Maine division.			
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40	Total	865,576	0	0

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Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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LIQUEFIED PETROLEUM GAS OPERATIONS (continued)

3. (continued) Designate any plant held under a title other than full ownership and in a footnote state name of owner or co-owner, nature of respondent's title and percent ownership if jointly owned.
4. For column (g) report the Mcf that is mixed with natural gas or which is substituted for deliveries normally made from natural gas. Natural gas means either natural gas unmixed or any mixture of natural and manufactured gas or mixture of natural gas and gasified LPG.

5. If any plant was not operated during the past year, give details in a footnote, and state whether the book cost of plant or any portion thereof, has been retired in the books of account or what disposition of the plant and its book cost is contemplated.
6. Report pressure base of gas at 14.73 psia at 60 F. Indicate the Btu content in a footnote.

Gallons of LPG Used (e)	Sendout Volumes		LPG Storage Capacity Gallons (h)	Maximum Daily Delivery Capacity of Facility, MMBtu at 14.73 psia at 60 (i)
	Peak Day Propane MMBTU (f)	Annual Propane MMBtu MMBTU (g)		
None				

Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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Liquefied Natural Gas (LNG) PEAKING FACILITIES

1. Report below auxiliary facilities of the respondent for meeting seasonal peak demands on the respondent's system, such as underground storage projects, liquefied petroleum gas installations, gas liquefaction plant, oil gas sets, etc.
2. For column (c), for underground storage projects, report the delivery capacity on February 1 of the heating season overlapping the year-end for which this report is submitted. For other facilities, report the maximum

daily delivery capacities.
3. For column (d), include or exclude (as appropriate) the cost of any plant used jointly with another facility on the basis of predominant use, unless the auxiliary peaking facility is a separate plant as contemplated by general instruction 12 of the Uniform System of Accounts.

Line No.	Location of Facility (a)	LNG Facility Number of Days of Peakshaving Operation (b)	Maximum Daily Delivery Capacity of Facility, MMBtu at 14.73 psia at 60 (c)	Cost of Facility (in dollars) (d)	Sendout Volumes MMBtu Units	
					Peak Day (e)	Annual (f)
1	Lewiston, ME	LNG	10,000		4,024	32,846
2						
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Name of Respondent Northern Utilities, Inc.	This Report Is: (1) X Original (2) Revised	Date of Report (Mo, Da, Yr)	Year of Report December 31, 2018
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GAS PURCHASES (Accounts 800, 800.1, 801, 802, 803, 804, 804.1, 805, 805.1)

- | | |
|--|---|
| <p>1. Provide totals for the following accounts:</p> <p>800 Natural Gas Well Head Purchases</p> <p>800.1 Natural Gas Well Head Purchases, Intracompany Transfers</p> <p>801 Natural Gas Field Line Purchases</p> <p>802 Natural Gas Gasoline Plant Outlet Purchases</p> <p>803 Natural Gas Transmission Line Purchases</p> <p>804 Natural Gas City Gate Purchases</p> <p>804.1 Liquefied Natural Gas Purchases</p> <p>805 Other Gas Purchases</p> <p>805.1 Purchase Gas Cost Adjustments</p> | <p>The totals shown in columns (b) and (c) should agree with the books of account. Reconcile any differences in a footnote.</p> <p>2. State in column (b) the volume of purchased gas as finally measured for the purpose of determining the amount payable for the gas. Include current year receipts of makeup gas that was paid for in previous years.</p> <p>3. State in column (c) the dollar amount (omit cents) paid and previously paid for the volume of gas shown in column (b).</p> <p>4. State in column (d) the average cost per Dth to the nearest hundredth of a cent. (Average means column (c) divided by column (b) multiplied by 100.)</p> |
|--|---|

Line No.	Account Title (a)	Gas Purchased - Dth (14.73 psia at 60F) (b)	Cost of Gas (in dollars) (c)	Average Cost per Dth (To nearest .01 of a cent) (d)
1	800 - Natural Gas Well Head Purchases			
2	800.1 - Natural Gas Well Head Purchases, Intracompany Transfers			
3	801 - Natural Gas Field Line Purchases			
4	802 - Natural Gas Gasoline Plant Outlet Purchases			
5	803 - Natural Gas Transmission Line Purchases			
6	804 - Natural Gas City Gate Purchases			
7	804.1 - Liquefied Natural Gas Purchases	4,423,439	\$36,367,438	\$8.22
8	805 - Other Gas Purchases			
9	805.1 - Purchase Gas Cost Adjustments			
10	Total (Lines 1 through 9)	4,423,439	36,367,438	\$8.22

Notes to Gas Purchases

Name of Respondent		This Report Is: (1) X Original (2) Revised					Date of Report	Year of Report December 31, 2018		
\\FILE_UNIN\Data\Departments\Accounting\Department Only\REGULATORY REPORTING\2018\NHPUC\Annual Report\NU_NHPUC_Report_2018.xlsx p. 49										
Table 50 Summary of Gas Plant Operations										
I. Natural Gas Volumes Transported by Company and Others Through Interstate Pipelines, Received by Company and Retained by Pipelines as Fuel Retention										
	Month	Volumes Purchased and Shipped by Company on Interstate Pipelines	Volumes Purchased and Delivered for Company on Interstate Pipelines	Volumes Injected Into Contracted Underground Storage Capacity	Volumes Withdrawn from Contracted Underground Storage Capacity	Competitive Natural Gas Supplier Volumes Received at City Gates for Unbundled Customers	Off-System Sales for Resale	Interstate Pipeline Compressor Fuel Retention Amount of Company Purchased and Storage Withdrawn Volumes	Total Delivered Pipeline Natural Gas Volumes to City Gates	
		+ Dth	+ Dth	- Dth	+ Dth	+ Dth	+ Dth	- Dth	+ Dth	
1	January	945,191	422,501	67,000	971,108	937,928	(171,132)	23,415	3,015,181	
2	February	655,350	410,280	19,337	764,037	707,739	(248,575)	23,284	2,246,210	
3	March	1,178,925	149,000	12,000	341,696	861,869	(187,256)	17,934	2,314,300	
4	April	1,662,204	-	676,668	5,000	753,178	-	6,349	1,737,365	
5	May	1,031,976	-	678,618	10,000	566,719	-	3,720	926,357	
6	June	1,016,913	-	668,918	-	482,014	-	3,514	826,495	
7	July	945,303	-	669,706	-	490,762	-	3,361	762,998	
8	August	710,849	-	452,861	-	524,445	-	3,285	779,148	
9	September	797,091	-	471,725	-	514,248	(344)	8,234	831,036	
10	October	717,217	-	24,428	-	723,586	-	5,173	1,411,202	
11	November	730,999	228,000	20,000	449,008	899,980	(3,000)	15,654	2,269,333	
12	December	998,775	232,500	5,000	408,484	964,639	(24,648)	15,336	2,559,414	
13										
14										
15	Total Natural Gas	11,390,793	1,442,281	3,766,261	2,949,333	8,427,106	(634,955)	129,259	19,679,038	
II. On-Site Peakshaving Gas Volumes										
	Month	LNG Volume Used	LNG Volume Received	LNG Volume on Hand at End of Month	LPG Volume Used	LPG Volume Received	LPG Volume on Hand at End of Month	Interstate Pipeline Compressor Fuel Retention Amount of Company Purchased and Storage Withdrawn Volumes	Total LNG and LPG Volumes used	
		+ MMBtu	+ MMBtu	+ MMBtu	+ MMBtu	+ MMBtu	+ MMBtu	+ MMBtu		
1	January	28,607	30,510	9,417	-	-	-	-	28,607	
2	February	2,130	2,695	9,982	-	-	-	-	2,130	
3	March	8,732	9,801	11,051	-	-	-	-	8,732	
4	April	2,350	-	8,701	-	-	-	-	2,350	
5	May	1,597	2,340	9,444	-	-	-	-	1,597	
6	June	1,173	2,408	10,679	-	-	-	-	1,173	
7	July	1,560	-	9,119	-	-	-	-	1,560	
8	August	1,744	2,988	10,363	-	-	-	-	1,744	
9	September	1,626	-	8,737	-	-	-	-	1,626	
10	October	1,089	3,741	11,389	-	-	-	-	1,089	
11	November	2,100	-	9,289	-	-	-	-	2,100	
12	December	1,752	2,680	10,217	-	-	-	-	1,752	
13										
14										
15	Total On-Site Peakshaving	54,460	57,163	118,388	-	-	-	-	54,460	
III. Annual Demand-Supply Summary										
	Month	Pipeline Natural Gas, LNG and LPG Gas Available	Total Sales Customer Demand	Total Unbundled Transportation Customer Demand	Total Volumes Used by Company	Total Unbilled Volumes	Total Unaccounted For Volumes	Total Distribution Sendout Volumes	Total Pipeline Supply Over/(Under) Delivery Cashout Imbalance	
		+ Dth	+ Dth	+ Dth	+ Dth	+/- Dth	+/- Dth	+ Dth	+/- Dth	
1	January	3,043,788	2,128,162	1,073,222	2,932	(179,245)	42,131	3,067,202	(23,414)	
2	February	2,248,340	1,640,119	877,538	2,244	(363,688)	84,638	2,240,851	7,489	
3	March	2,323,032	1,402,789	890,576	1,916	75,169	(27,313)	2,343,137	(20,105)	
4	April	1,739,715	1,194,051	798,984	1,445	(289,346)	96,302	1,799,415	(59,700)	
5	May	927,954	621,690	611,968	860	(282,407)	31,390	983,501	(55,547)	
6	June	827,668	364,190	511,607	158	(192,860)	140,398	823,493	4,175	
7	July	764,558	276,788	475,819	111	(6,492)	20,155	766,381	(1,823)	
8	August	780,892	279,611	496,867	150	(42,491)	44,282	778,419	2,473	
9	September	832,662	282,943	489,234	151	87,463	(39,023)	820,768	11,894	
10	October	1,412,291	466,690	643,845	286	94,324	261,730	1,466,875	(54,584)	
11	November	2,271,433	1,003,348	809,745	830	683,063	(283,983)	2,213,003	58,430	
12	December	2,561,166	1,594,214	893,579	1,611	190,553	(93,408)	2,586,549	(25,383)	
13										
14										
15	Total Annual Volume	19,733,498	11,254,595	8,570,964	12,694	(225,958)	277,297	19,889,592	(156,094)	
16										
17	Percent of Sendout	99.22%	56.59%	43.09%	0.06%	-1.14%	1.39%	100.00%	-0.78%	
18										
19										
20										
21										